

# MEDIA KIT

Partnership | Sponsorship | Advertising Opportunities

Your guide for reaching CPAs & financial professionals in Indiana



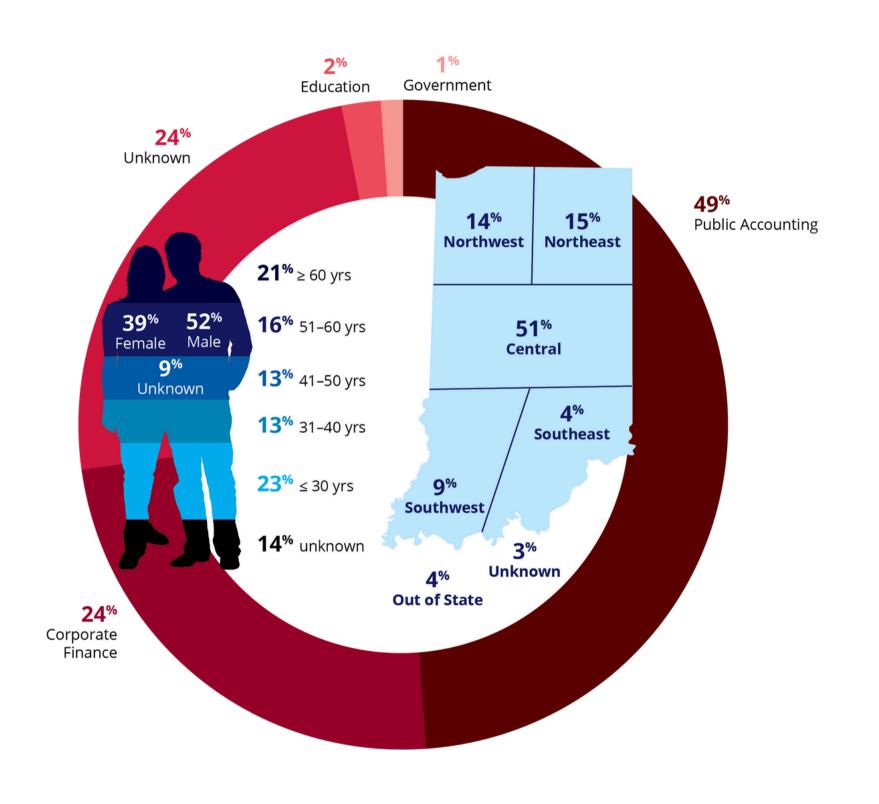
# Partnership with INCPAS

Build relationships and increase your brand exposure through partnership with INCPAS. From advertising in one of our publications to sponsoring an event, there's a partnership opportunity for every budget to put your organization in front of the key decision makers transforming businesses in Indiana.

INCPAS is ... a statewide professional association

Representing
6,000

CPAS
Aspiring CPAS
Accounting Professionals





### How Can You Partner with INCPAS?



### Preferred Provider Program

Unlock premier access to INCPAS members and stakeholders through exclusive opportunities available only to INCPAS' Preferred Providers.

LEARN MORE──>



### **Event Sponsorships**

Sponsoring an event or conference lets you highlight your professional partnership and expertise to attendees at INCPAS-organized in-person or virtual events.

LEARN MORE──>



# **Advertising Opportunities**

Align your brand with Indiana's most trusted professional accounting network by partnering with INCPAS for your advertising needs.

LEARN MORE→



### Content Marketing

Engage with INCPAS
members via our awardwinning media platforms,
offering opportunities for
experts and thought leaders
to connect and share insights.

LEARN MORE──>





INCPAS Preferred Providers enjoy premier access to members and stakeholders, allowing them to become genuine "partners of the profession."

This sponsorship provides year-round opportunities for brand visibility, event involvement, content sharing, advertising, social media promotion, and much more.





INCPAS is one of my favorite organizations to work with.

"All of the leaders and members of the organization are progressive, forward thinking, and embody the values of our profession. They treat their partners as true partners, and not just vendors."



## Strategic Partner Rights & Benefits



#### **Promotional Rights/ Brand Awareness**

- Brand Visibility: Year-round recognition as a Strategic Partner on the INCPAS Partner webpage, social media channels, and in the annual Vendor Directory.
- Enhanced Marketing Opportunities:
   Access to Strategic Partner logos, joint press releases, and the ability to make exclusive promotional offers to INCPAS members.
- Direct Member Outreach: Two email campaigns annually from the INCPAS CEO highlighting your partnership and support.

#### **Thought Leadership**

- Content Distribution: Share
   thought leadership, white papers,
   and other content with members
   online four times a year and in
   INCPAS publications like Connect and
   the Daily 3@3 news bulletin.
- **Event Sponsorship:** Sponsor or cocreate two In the Know webinars annually to showcase your expertise.
- Member Engagement
   Opportunities: Host a roundtable, lunch-and-learn, or survey select members for insights and feedback.
- **Targeted Networking:** Receive invitations to participate in member network groups when appropriate.

#### **Member Sections Sponsorship**

- Exclusive Sponsorship: Gain naming rights to a Member Section (e.g., NFP Member Section sponsored by XYZ Co.).
- Speaking Opportunities:

  Present as a speaker or
  sponsor a speaker for one
  webinar and one roundtable
  annually.
- Community Engagement:

  Access private member section
  online communities to share
  content and resources directly
  with members.



# **Strategic** Partner Rights & Benefits *Continued*



### **Conference and Event Sponsorship**

- Event Sponsorships & Recognition: Present at Member Appreciation Day, sponsor two additional conferences with breakout session opportunities, and title sponsor for INCPAS Townhalls.
- **Exclusive Access:** Enjoy table displays at in-person events, attendee lists, and two registrations for both conferences and CPA Celebration.
- **CPA Celebration Perks:** Strategic Partner recognition, table of 10 and opportunity to present award.

### **Servicing**

- Exclusive Sponsorship: Gain naming rights to a Member Section (e.g., NFP Member Section sponsored by XYZ Co.).
- **Speaking Opportunities:** Present as a speaker or sponsor a speaker for one webinar and one roundtable annually.
- Community Engagement: Access private member section online communities to share content and resources directly with members.

Minimum Commitment Annually: \$20,000



# **Alliance Partner Rights & Benefits**



### **Promotional Rights/ Brand Awareness**

- **Brand Visibility:** Year-round recognition as an Alliance Partner on the INCPAS Partner webpage, social media channels, and in the annual Vendor Directory.
- Marketing Opportunities: Access to Alliance Partner logos and a joint press release highlighting your commitment to INCPAS and the profession.
- **Member Outreach:** Promotion of your company's offers and resources to INCPAS members, along with a one-time letter or email from the INCPAS CEO emphasizing your partnership.

### **Conference and Event Sponsorship**

- Event Sponsorships & Recognition:
   Present at Member Appreciation Day,
   sponsor one additional conference with
   breakout session opportunities, and
   serve as the Food and Beverage sponsor
   for INCPAS Townhalls.
- **Exclusive Access:** Enjoy table displays at in-person events, attendee lists, and two registrations for both conferences and CPA Celebration.
- **CPA Celebration Perks:** Alliance Partner recognition and the opportunity to present an award at CPA Celebration.



# Alliance Partner Rights & Benefits Continued



### **Thought Leadership**

- **Content Distribution:** Share thought leadership and white papers with members online twice a year and in INCPAS publications like Connect and the Daily 3@3 news bulletin.
- **Event Sponsorship:** Sponsor or co-create one In the Know webinar annually to showcase your expertise.
- **Speaking Opportunities:** Present at a Member Section roundtable or webinar to engage directly with members.

### **Servicing**

- Strategic Collaboration:

  Quarterly meetings to discuss goals and measure progress.
- **Exclusive Resources:** Access to relevant research, papers, and surveys.
- Impact Reporting: Receive an investment fulfillment report to evaluate ROI and guide future partnerships.

Minimum Commitment Annually: \$15,000



## Conference + Sponsor Rights & Benefits



### Promotional Rights/Brand Awareness

- **Visibility:** Annual listing in the INCPAS Vendor Directory.
- Content Promotion: Quarterly distribution of sponsored content in the Daily 3@3 news bulletin.

### **Servicing**

- **Strategic Insights:** Post-event meeting to review goals and measure outcomes.
- **Exclusive Resources:** Access to relevant research, papers, and surveys.

### **Conference and Event Sponsorship**

- Event Sponsorships & Speaking
  Opportunities: Sponsor and speak at Member
  Appreciation CPE Day and one additional
  conference, with recognition across event
  promotions, web pages, and the app.
- **Event Participation:** Enjoy exhibit tables at inperson events, access to attendee lists, and one registration per event.

Minimum Commitment Annually: \$7,500



## Member Section Sponsor Rights & Benefits



Custom peer networks dedicated to sharing ideas, successes, and failures so you don't have to constantly "reinvent the wheel."

### **Sponsorship Includes:**

- Exclusive Sponsorship: Naming rights to one Member Section (e.g., NFP Member Section sponsored by XYZ Co.).
- Engagement Opportunities: Present or sponsor a speaker for one webinar or roundtable and access the private online community to share content and resources.

### MEMBER SECTION MONTHLY 💭



#### **Practice Management**

Katie: This is your monthly Practice Management Member Section enewsletter highlighting the additional, customized benefits above your traditional INCPAS membership. Be sure to take advantage of your exclusive CPE and new resources for this month!

#### CPE

#### **NEW Staff Training Webinar**

INCPAS has partnered with AHI Associates to bring you a 5-course series to help your team with whatever level they're at!

First seminar is Level I: Basic Staff Training on October 17-18.

#### FREE Digital Transformations for CPA Firms — Insights & Strategies from the 2024

#### CPA Firm Tech Repor

September 20 @ 11 a.m. ET | 1 hour CPE | Virtual

Bonus: Receive access to full whitepaper results after webinar.

#### JUST ADDED & FREE Succession Planning for Your Firm

October 24 @ Noon ET | 1 hour CPE | Virtual

JUST ADDED & FREE Resolving Conflict in the Workplace: What Young Accounting
Professionals Need to Know

December 3 @ Noon ET | 1 hour CPE | Virtual

800+

NFP

MAP

Tech CAS

**Corporate Finance** 

Commitment Annually: \$5,000



### BECOME AN INCPAS

# Event Sponsor

When you sponsor an event or conference, you are showcasing your professional partnership and knowledge to attendees.

INCPAS offers sponsorship opportunities for both in-person and virtual events.





# **Event Sponsor In-Person Opportunities**





Month: March

**Average Attendance: 75** 

Audience: Current or aspiring controllers, financial

managers and CFOs in business/industry.

**Location:** INCPAS Learning Center



Month: May

**Average Attendance: 35** 

**Audience:** College educators. **Location:** INCPAS Learning Center



Month: June

**Average Attendance:** 50

Audience: CPAs employed in the business and

industry sector.

**Location:** INCPAS Learning Center/Hybrid



Month: July

**Average Attendance: 180** 

**Audience:** CPAs working as staff at not-for-profit organizations and CPAs in public accounting with

not-for-profit clients.

**Location:** Conference Facility



Month: August

**Average Attendance:** 70

Audience: CPAs looking for a high level review of

current trends affecting the profession.

**Location:** INCPAS Learning Center



Month: September

Average Attendance: 114

**Audience:** CPAsdedicated to advancing

women leaders in the profession. **Location:** INCPAS Learning Center



Month: October

**Average Attendance:** 40

Audience: Any Young Pro, 35 and under, looking to

connect and network with others **Location:** Conference Facility



Month: December

**Average Attendance:** 50

Audience: CPAs looking to get in-depth look at the

Indiana tax code, legislative changes, regulatory updates

and ethical best practices.

**Location:** INCPAS Learning Center

Sponsorship Fee: \$1,500



# **CPA Celebration** Sponsorship

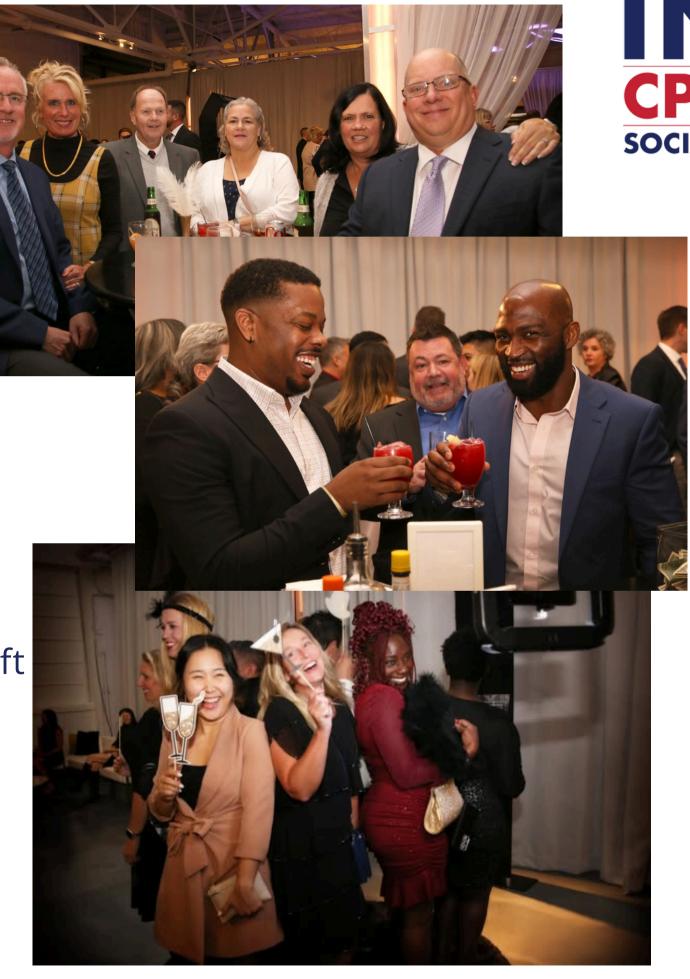


Celebrate the award winners and finalists while showcasing your brand to Indiana's top CPAs! Sponsor the event and support the Indiana CPA Educational Foundation's 2025 programs and scholarships, aligning your organization with excellence and future leaders in the profession.

### **Opportunties:**

- Exam Candidate Gift
- Signature Drink
- Photobooth
- Dinner

Sponsorship Fee: \$2,500 - \$5,000





# Town Halls Sponsorship



INCPAS Town Hall experience is a series of unique in-person events held across the state, each one exploring a professional trend or issue. Sponsors are invited to attend and will have a two-minute speaking opportunity. *Expected attendance: 25-75 members* 





Sponsorship Fee: \$1,000



# In the Know Webinar Sponsorship



Connect with Indiana's top CPAs and finance professionals by sponsoring In the Know, a webinar series that provides participants with 10+ hours of free live CPE annually. *Expected attendance: 175 members* 

This highly valued series features:

- **Timely Content:** Expert insights on hot topics, emerging trends and key issues impacting the profession.
- **Diverse Perspectives:** A wide range of strategic topics presented by industry leaders and experts.
- **Exclusive Updates:** Quarterly briefings from INCPAS President & CEO Courtney Kincaid, CAE, on Society initiatives and the profession's future.

Sponsorship Fee: \$2,000



Leaders in the accounting profession from across the country attend **Vision 2027** in May to collaborate on expanding the CPA pipeline. INCPAS' goal is to connect key stakeholders together to engage in meaningful, face-to-face discussions on transforming the future of the profession.

**Sponsorship Fee:** Contact sponsors@incpas.org for more information.



### BECOME AN INCPAS

### Advertiser

When you advertise with INCPAS, you align your brand with Indiana's most trusted network of accounting and finance professionals. We offer a variety of advertising opportunities to connect you with our engaged membership, including placements in our publications, digital platforms, and events.

#### MEMBER SECTION MONTHLY 💭



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Katie: This is your monthly Practice Management Member Section enewsletter highlighting the additional, customized benefits above your traditional INCPAS membership. Be sure to take advantage of your exclusive CPE and new resources for

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First seminar is Level I: Basic Staff Training on October 17-18.

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September 20 @ 11 a.m. ET | 1 hour CPE | Virtual Bonus: Receive access to full whitepaper results after webinar.

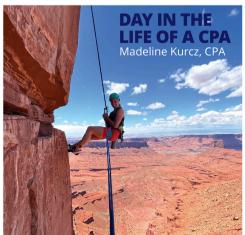
JUST ADDED & FREE Succession Planning for Your Firm

JUST ADDED & FREE Resolving Professionals Need to Kno

December 3 @ Noon ET | 1 hour CPE | Virtual

October 24 @ Noon ET | 1 hour CPE | Virtual





Webinars November 5 | Crypto Tax Planning: Beyond the Basics & What

Hanagement Assountants

1 to 2 hours CPE each | Virtual

**COMING SOON Center for Accounting Transformation** 

Practitioners Need To Know Going Forward November 5 | Non-Techie Cybersecurity Update for Tax

Practitioners

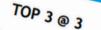
November 6 | Cybersecurity for the Small Tax Firm? November 7 | Business Continuity Planning for Non-Techies?

November 7 | Options to Automate Your Tax Preparation

November 12 | How Automation & Al Are Enhancing





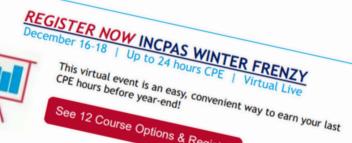


1. Federal district court injunction suspends implementation of BOI reporting requirements

Read AICPA and state CPA society response.

2. Trump selects former Missouri congressman Billy Long to serve as

3. 3 tips to manage holiday season stress













# BECOME AN INCPAS

### Magazine Advertiser

Reach nearly 6,000 **INCPAS** members!

#### **Connect**

Color magazine sent three times a year.

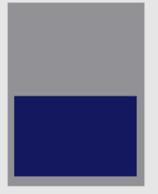
### **2025 Advertising Rates**

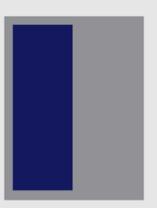
AD SIZE	PRICE
1/4 Page	\$1,000
1/2 Page	\$1,500
Full Page	\$2,180
Inside Front Cover	\$2,500
Inside Back Cover	\$2,500
Back Cover	\$2,850
Classified: 40 word limit Price per word over 40	\$150 \$2

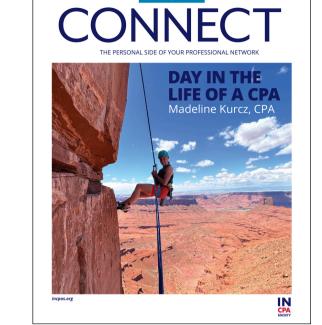
#### **Print Advertising Specifications**

Full, half and quarter page spaces are available in Connect as shown below:









Full Page (full bleed) 1/2 Page Horizontal 1/2 Page Vertical

9.125" w x 11.0625" h 7.75" w x 4.5104" h 3.7917" w x 9.3125" h

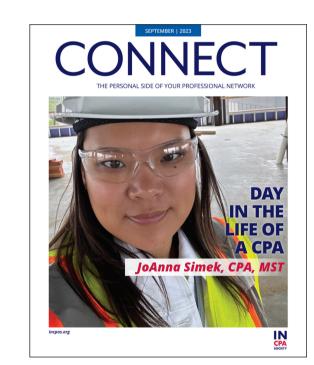


1/4 Page 3.7917" w x 4.5104" h

**Outside Back Cover** 7.6317" w x 8.4363" h

#### Please provide artwork as a high-resolution (300 dpi) PDF.

Contact the Society if artwork cannot be provided as stated. Copy and artwork are subject to approval. The Society accepts or declines advertising based on content appropriateness and space availability.



#### **Publication and Closing Dates**

ISSUE	INSERTION ORDER	ARTWORK DUE	DATE ON DESK			
January 2025	Nov. 5, 2024	Dec. 3, 2024	Jan. 31, 2025			
May 2025	Feb. 21, 2025	Mar. 21, 2025	May 16, 2025			
September 2025	June 20, 2025	July 18, 2025	Sept. 19, 2025			





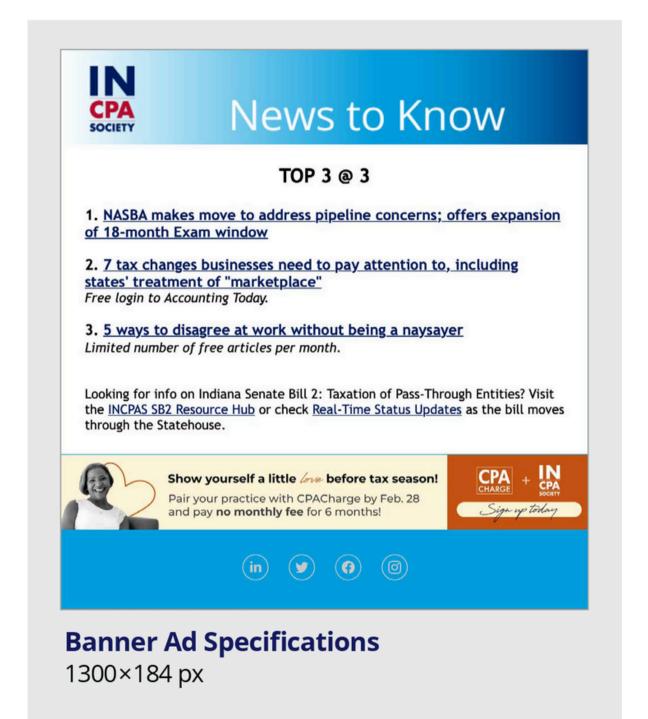
# BECOME AN INCPAS Email Advertiser



- Average open rate of 43%
- Average clickthrough rate of 6.88%.
- Sent to an average of 5,000 members.

### **2024–25 Advertising Rates**

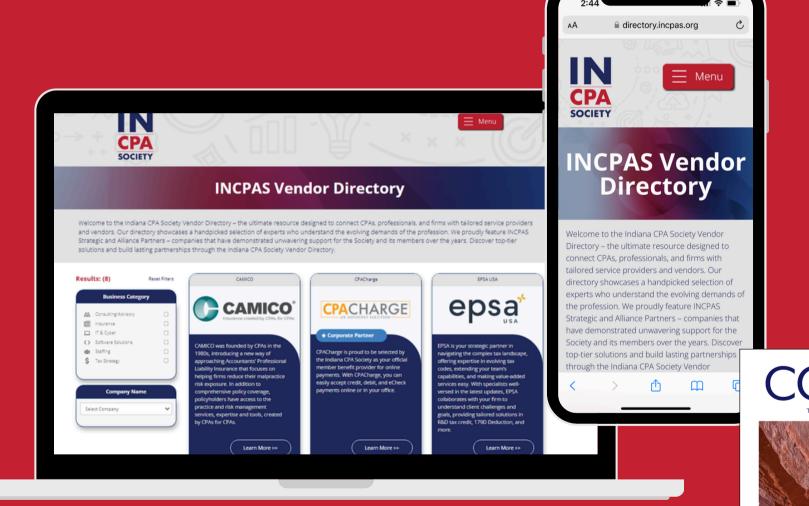
AD FREQUENCY	PRICE
Daily	\$400
Weekly	\$1,200





### BECOME AN INCPAS

### Content Sponsor





These opportunities have been created for your experts and thought leaders to reach INCPAS' members through our award-winning media.

### **Opportunities & Commitment:**

- Knowledge Hub: Contact INCPAS
- Vendor Directory: \$800 \$2,400
- Article in Connect Magazine: \$2,500
- Blog Post: \$2,500
- Sponsored Webinar: \$2,000



# BECOME AN INCPAS Dedicated Email Sponsor



Put your brand directly in front of **6,000 accounting and finance professionals**—including **key decision makers**—with a dedicated sponsored email.

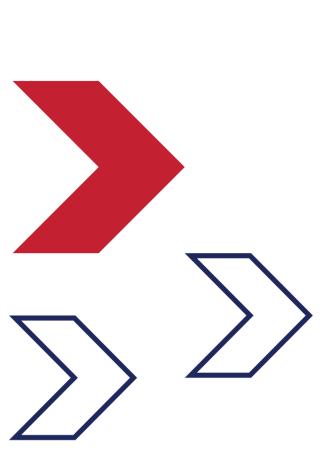
This is a powerful opportunity to share product updates, thought leadership, or other marketing content tailored to your target audience.

- Prominent placement of your company logo
- A custom subject line to capture attention
- Customizable email body content to convey your message

2025 Dedicated Sponsor Email		
REACH	DELIVERY	FEE
6,000 INCPAS members	One Saturday per month	\$2,000









# Not seeing what you need?



To customize a sponsorship package that is best for your organization, contact Jennifer Rowell at <a href="mailto:sponsors@incpas.org">sponsors@incpas.org</a>.