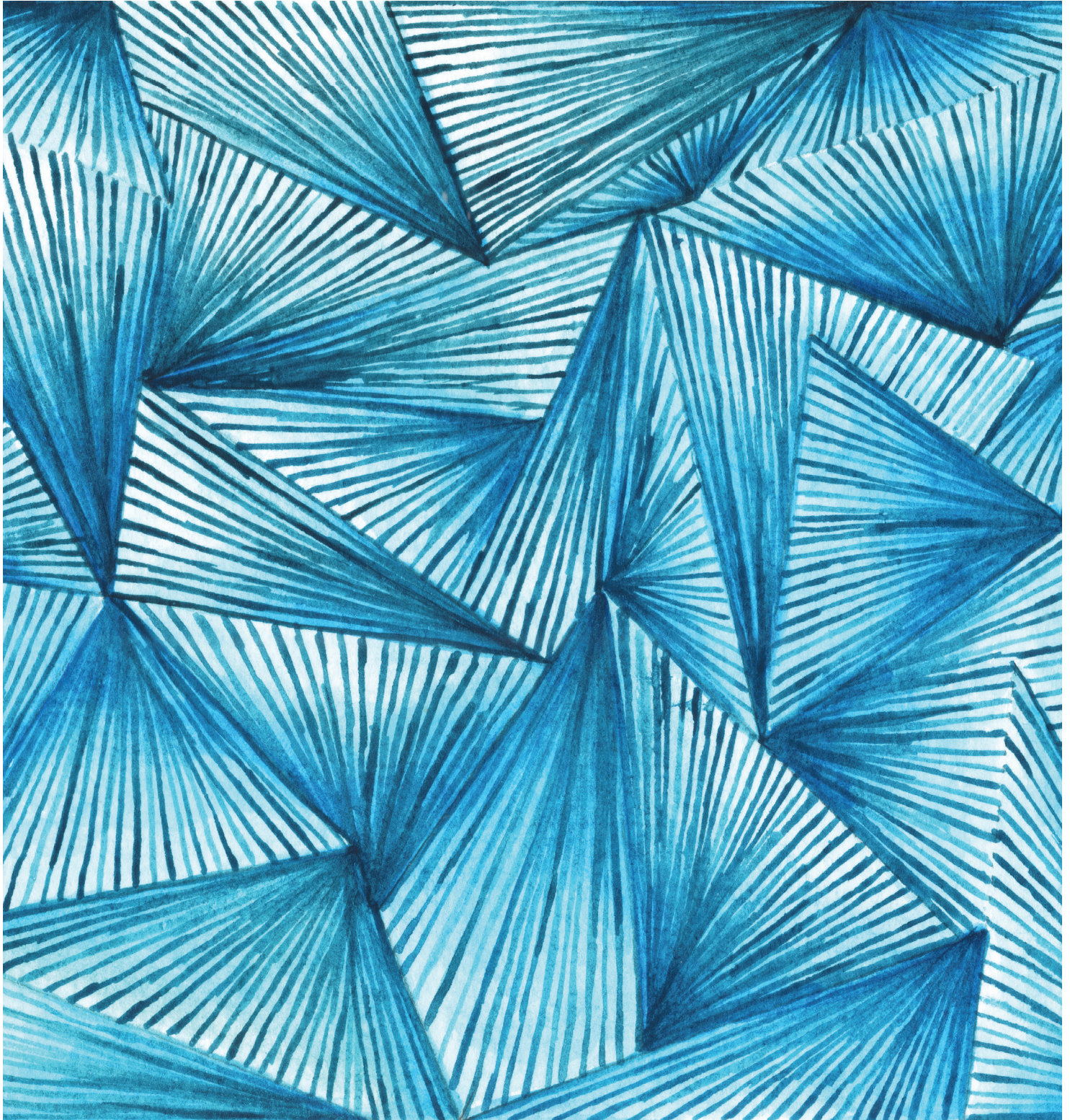




# Resource Course Catalog



**Transforming Business**



# SIMPLE ONLINE PAYMENTS FOR CPA FIRMS

CPACharge is an easy-to-use practice management tool trusted by more than 105,000 successful professionals, developed exclusively for CPAs to help manage payments and grow revenue in their practice.

## DESIGNED FOR CPAs



0%, \$2/TRANSACTION  
eCHECK PROCESSING



PCI COMPLIANCE  
INCLUDED (\$150 VALUE)



RECURRING BILLING AND  
SCHEDULED PAYMENTS



SIMPLE REPORTING  
AND RECONCILIATION



SECURE, CUSTOMIZABLE  
PAYMENT PAGES



UNLIMITED SUPPORT  
BY PHONE, LIVE CHAT,  
AND EMAIL



### Payment Detail

Submit to Smith Johnson, CPA

\$1,000

Invoice Number

1005

Card Number

\*\*\*\* \* 9998

CV

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Exp.

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2021



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[cpacharge.com/incpas](http://cpacharge.com/incpas)  
866-449-5640

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## A NOTE FROM OUR CEO

Everyone had a difficult start to spring as plans for the year—and tax deadlines—changed. We don't know yet whether the CPE licensing requirements will be extended in this 3rd year reporting cycle, but we do know work and learning will continue.



With that in mind, this year's catalog is particularly flexible. We'll hold in-person sessions again down the road, but are also offering live simulcasts, webinars and online interactive courses if you want to stay at home. You can also talk to our Learning Concierge team and they can help you identify what offerings best suit your current needs.

A handwritten signature in black ink that reads 'Jennifer'.

Jennifer B. Briggs, CAE  
INCPAS President & CEO

*This catalog is up-to-date as of its printing. To see any event changes, go to [incpas.org/Coronavirus](https://incpas.org/Coronavirus).*

Here are a few things we think you'll be interested in:

### **New** INCPAS CONVENTION

**Connect with colleagues and earn 16 hours CPE**

Are you ready to get out of your home or office? Our new Convention on December 2–3 at the JW Marriott Indianapolis will offer up to five tracks each day. It also includes a reception and tour at Lucas Oil Stadium. See details on **page 47**.

### **New** MICRO-CREDENTIAL PROGRAM

**Lay the groundwork for your leadership skills now**

These customized programs take the guesswork out of what you need to know and do to elevate yourself as a leader. Enroll in one of our set packages of leadership courses—Becoming a Firm Leader (see **page 25**), Becoming a Leader in Business & Industry (**page 51**), or Becoming a Technology Leader (**page 67**)—and benefit from a custom-fit curriculum. You'll also receive a digital badge upon completion. Each micro-credential is 24 hours of CPE.

### LIVE SIMULCASTS

**Live education, even if you're out of town**

We will continue to host live simulcasts from the INCPAS Learning Center and have more options scheduled. Look for the icon in this catalog to see which courses will be offered as a simulcast.

### WEBINARS

**Shorter online learning opportunities**

To see all of our webinars that offer 1–4 hours of CPE, go to [incpas.org/CPE](https://incpas.org/CPE) and search “Virtual.” INCPAS webinars qualify as live CPE.

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## COURSE & CONFERENCE INFORMATION

### OFFICE LOCATION

INCPAS Learning Center  
900 E. 96th St., #250  
Indianapolis, IN 46240

**Facility Rental:** INCPAS rents its classrooms, conference room and board room to outside groups for meetings and trainings. Members receive discounted rates. Contact Christina Pristasch for pricing and details at (317) 726-5014 or [cpistasch@incpas.org](mailto:cpistasch@incpas.org).



Breakroom



Classroom A/B



Board Room

### GENERAL INFORMATION

- Please note that course dates, locations, discussion leaders and/or pricing are subject to change without notice. Be sure to verify course information online under "CPE and Events" or calling member services before purchasing a course.
- Attendees are encouraged to dress in layers when attending CPE courses, regardless of the season, since it is difficult to manage temperatures in large spaces and each attendee has their own level of comfort for different climates.
- Smoking, firearms, pets and children are not allowed at INCPAS events. Exceptions include service animals meeting the ADA requirements and special events where family members are invited to attend.

### REGISTER EARLY: AVOID CANCELLED COURSES

Help us deliver the education you want by registering early. We recognize your schedule is busy, and we don't want to cancel programs due to low attendance. For planning purposes, we make a decision whether the program is a "go" at least **two weeks** prior to the program date based on expected attendance.

### COURSE TIMES

All course times are local time. 8-hour courses are from **8:30 a.m.–4:30 p.m.** unless otherwise noted. 4-hour AM courses are from **8:30 a.m.–Noon**, and PM courses are from **1–4:30 p.m.** Please check individual 1- and 2-hour courses for start times.

### LUNCH

Course fees do not include lunch unless indicated. All conferences include lunch.



INCPAS seminars are paperless. Manuals are available for download five business days prior to the date of the event. We will send a reminder email from [info@incpas.org](mailto:info@incpas.org) once the materials link is active. Printed manuals are no longer distributed onsite.

To access your materials, log in to your [incpas.org](http://incpas.org) account. Go to the "My Event Materials" section and click the down arrow to see your materials. If you would like a printed copy, you may download and print prior to the event.

Go to [incpas.org/Green](http://incpas.org/Green) for more info.



## COURSE &amp; CONFERENCE INFORMATION, CONTINUED

## EVENT LOCATIONS

**Batesville**

Hillcrest Country Club  
850 N. Walnut St.  
(812) 934-3401

**Bloomington**

Monroe Convention Center  
302 S. College Ave.  
(812) 336-3681

**Carmel**

Ritz Charles  
12156 N. Meridian St.  
(317) 846-9158

**Evansville**

Tropicana Evansville  
421 NW Riverside Dr.  
(812) 433-4000

**Fort Wayne**

Grand Wayne Center  
120 W. Jefferson Blvd.  
(260) 426-4100

**Indianapolis**

INCPAS Learning Center  
900 E. 96th St., Suite 250  
Indianapolis, IN 46240  
(317) 726-5000  
1-800-272-2054

Indianapolis Marriott East  
7202 E. 21st St.  
(317) 352-1231

Indianapolis Marriott North  
3645 River Crossing Pkwy  
(317) 705-0000

JW Marriott Indianapolis  
10 S. West St.  
(317) 860-5800

**Jeffersonville**

Sheraton Louisville Riverside  
Hotel  
700 W. Riverside Dr.  
(812) 284-6711

**Kokomo**

Kokomo Country Club  
1801 Country Club Dr.  
(765) 457-3278

**Lafayette**

Fowler House Mansion  
900 South St.  
(765) 400-2002

**Merrillville**

Indiana Wesleyan University's  
Merrillville Education &  
Conference Center  
8415 Georgia St.  
(219) 769-5100

**Muncie**

Horizon Convention Center  
401 S. High St.  
(765) 288-8860

**Noblesville**

Embassy Suites by Hilton  
13700 Conference Center Dr.  
(317) 674-1900

**South Bend**

Century Center  
120 S. Dr. Martin Luther  
King Jr. Blvd.  
(574) 235-9711

**Terre Haute**

Holiday Inn  
3300 US Hwy 41 S.  
(812) 232-6081



## INDIANAPOLIS HOTELS WITH DISCOUNTED RATES

To receive discount, ask for the Indiana CPA Society (INCPAS) rate.

**Drury Plaza Hotel**

9625 N. Meridian St.  
Indianapolis, IN 46290  
\$120/night + tax

*Call 1-800-378-7946 and provide our company name: Indiana CPA Society. Or, use the following link to reserve online with INCPAS corporate ID #329514: <http://www.druryhotels.com/Reservations.aspx?corpid=329514>.*

**Hyatt Place Indianapolis Carmel**

12045 N. Illinois St.  
Carmel, IN 46032  
\$129/night + tax

*Call (317) 343-6400. The INCPAS corporate rate code is 98433.*

**Residence Inn by Marriott Indianapolis Carmel**

11895 N. Meridian St.  
Carmel, IN 46032  
\$120/night + tax

**SpringHill Suites Carmel**

11855 N. Meridian St.  
Carmel, IN 46032  
Rates range from \$109-119/night + tax

*Book online for both the Residence Inn and SpringHill Suites at <https://www.marriott.com/event-reservations/reservation-link.mi?id=1581374062363&key=CORP&app=resvlink>.*

**This information and the web links are also available online at [incpas.org/Hotels](http://incpas.org/Hotels).**





# SAVE FIRST. SHOP LATER.

## Members-only discounted CPE packages

Buy a FlexPass package now and schedule your courses later. Choose from INCPAS live seminars, conferences, simulcasts, webinars, breakfast and lunch and learns, and CPA Center of Excellence® online interactive courses.

### FLEXPASS PACKAGES

**16 hours – \$605 /** savings of at least \$103\*

**24 hours – \$899 /** savings of at least \$160\*

**40 hours – \$1490 /** savings of at least \$280\*

► **Learn more at [incpas.org/FlexPass](https://incpas.org/FlexPass).**

*FlexPass must be purchased by December 31, 2020. Hours must be used by January 31, 2021.*

*\*Based on 8-hour course prices.*

## FREE LEARNING CONCIERGE



**We can help you  
make the most of  
your CPE in the 3<sup>rd</sup>  
year reporting cycle**

Whether you're new to the profession, mid-career or are approaching the end of your career, an INCPAS Learning Concierge can help you identify courses that make the most sense for your career goals. Sign up for FlexPass and talk to a Learning Concierge at (317) 726-5000 or go to [incpas.org/LearningConcierge](https://incpas.org/LearningConcierge) to discover which learning opportunities are most relevant to you.



# INDIANA CPA SOCIETY CPE REGISTRATION

MEMBER ID NO. _____		FULL NAME _____	
NAME TO GREET BY _____		FIRM/COMPANY _____	
WORK PHONE NO. _____		FAX NO. _____	
EMAIL _____			
STREET ADDRESS (no P.O. Boxes) _____			WORK / HOME (circle) _____
CITY _____	STATE _____	ZIP CODE _____	



- ☐ I am not participating in the 2020 FlexPass Program.
- ☐ I am participating in the 2020 FlexPass Program; I have read the policies and agree to abide by them. I understand that if I fail to follow these policies, my participation in the program will be revoked. *For the policies, please refer to [incpas.org/FlexPass](http://incpas.org/FlexPass).*

Select your package(s):

- ☐ 16-hour FlexPass package **\$605**    ☐ 24-hour FlexPass package **\$899**    ☐ 40-hour FlexPass package **\$1490**

SIGNATURE \_\_\_\_\_

TOTAL \_\_\_\_\_

USING FlexPass (Y/N)	COURSE DATE	COURSE TITLE	CITY	PRICE

TOTAL \_\_\_\_\_

**DON'T PAY NONMEMBER PRICES! JOIN TODAY TO TAKE ADVANTAGE OF MEMBER PRICING AT [INCPAS.ORG/JOIN](http://incpas.org/join).**

## Method of Payment

- ☐ AMEX    ☐ Discover    ☐ MasterCard    ☐ Visa    ☐ Check

CREDIT CARD NO. \_\_\_\_\_ EXP. DATE \_\_\_\_\_ CVV# (last 3 digits on back of card) \_\_\_\_\_

NAME INDICATED ON CARD \_\_\_\_\_ SIGNATURE \_\_\_\_\_

Payment must be submitted with the registration form. Make checks payable to: Indiana CPA Society, P.O. Box 40069, Indianapolis, IN 46240-0069. You may also register by phone: (317) 726-5000 or 1-800-272-2054 or fax: (317) 726-5005. For more information, email: [info@incpas.org](mailto:info@incpas.org) or go to [incpas.org](http://incpas.org).



# 2020 CONFERENCES & CONVENTION CALENDAR

## *New* INCPAS CONVENTION

December 2-3 | 2020

JW Marriott, Indianapolis

Networking reception and  
tours of the facility at Lucas  
Oil Stadium

► Register at  
[INCPAS.org/Convention](https://incpas.org/Convention)



### *New* INDUSTRY SPRING FORUM

May 21  
Virtual  
Registration Fee: \$300

**Who Should Attend:** CPAs in business or industry seeking an affordable annual update and opportunity to connect with colleagues



### CONTROLLERS CONFERENCE

June 8  
Ritz Charles, Carmel  
Member: \$364  
Nonmember: \$514

**Who Should Attend:** Current or aspiring controllers, financial managers and CFOs in business/industry



### *New* YOUNG PROS FORUM

June 25  
INCPAS Learning Center,  
Indianapolis  
Member: \$174  
Nonmember: \$224

**Who Should Attend:** Young accounting professionals 35 years and younger who want to connect with their peers and improve their leadership skills



### NOT-FOR-PROFIT CONFERENCE

July 23  
*New Location* Embassy Suites,  
Noblesville  
Member: \$259  
Nonmember: \$404

**Who Should Attend:** CPAs in public accounting who have not-for-profit clients and CPAs working as staff at not-for-profit organizations

Bring a colleague or client: \$179



### SMALL FIRM SUMMIT

August 20  
Ritz Charles, Carmel  
Member: \$259  
Nonmember: \$404

**Who Should Attend:** Sole practitioners or CPAs at firms with one to three partners



### CYBERSECURITY CONFERENCE

October 29  
Ritz Charles, Carmel  
Member: \$364  
Nonmember: \$514

**Who Should Attend:** CPAs interested in the latest trends in fraud, forensics, cybersecurity and emerging technology



### CONSTRUCTION CONFERENCE

November 10  
Ritz Charles, Carmel  
Member: \$364  
Nonmember: \$514

**Who Should Attend:** CPAs who work in residential and commercial construction in Indiana

► Register at [INCPAS.org/Conferences](https://incpas.org/Conferences).

Early Bird: Receive \$25 off if you register at least three weeks before the conference.

**3<sup>RD</sup>**  
YEAR  
REPORTING CYCLE

# Make the Most of Your Member Benefits

We are offering new ways for you to learn this year in addition to our traditional CPE and conferences. Mix and match based on your interests and professional needs or talk to a **Learning Concierge** to get custom recommendations. Call (317) 726-5000 or visit [incpas.org/LearningConcierge](https://incpas.org/LearningConcierge).

## New CPE opportunities in 2020



### INCPAS CONVENTION

*Connect with colleagues and earn 16 hours CPE*

Access a larger network and elevate your professional development at INCPAS Convention. The new INCPAS Convention will offer up to five tracks each day covering Accounting & Auditing, Business & Industry, Management & Leadership, Tax and Technology. Sessions will be led by nationally-renowned speakers such as Judson Laipply; Rebecca Lee, CPA; Samantha Mansfield, CPA; Sarah Turner; Amy Vetter, CPA; and the Indiana Department of Revenue. It is December 2-3 at the JW Marriott Indianapolis and includes a reception and tour at Lucas Oil Stadium. See details on page 47.



### MICRO-CREDENTIAL PROGRAM

*Lay the groundwork for your leadership skills now*


Take the guesswork and time out of figuring out what you need to know to be a successful leader. Enroll in one of our set packages of leadership courses—Becoming a Firm Leader (see page 25), Becoming a Leader in Business & Industry (page 51), or Becoming a Technology Leader (page 67)—and benefit from a custom-fit curriculum. You'll also receive a digital badge upon completion. Each micro-credential is 24 hours of CPE.

## Don't forget about our other offerings



### LIVE SIMULCASTS

*Live education even if you're out of town*

We will continue to host live simulcasts from the INCPAS Learning Center and schedule more options. Look for the  icon in this catalog to see which courses will be offered as a simulcast. You can also go to [incpas.org/CPE](https://incpas.org/CPE) and search "Simulcast."



### BREAKFAST & LUNCH SERIES

*Facilitated discussions and networking*

INCPAS is expanding on this popular series and offering tailored topics for public accounting, business and industry, and young professionals. Meal is included. See details on page 8.

**“Great series! It includes current, relevant issues impacting CPAs in both industry and practice, and is presented in a comfortable, relaxed and open format.”**

—2019 attendee



### FREE CPA CONVERSATIONS

*Interactive discussions with the INCPAS President & CEO*

These events are your chance to share your thoughts and questions with INCPAS President & CEO Jennifer Briggs, CAE. She'll share a brief overview of current issues, your expanding role in business, what the future looks like for the profession, and Society news and events. See details on page 8.



### FREE IN THE KNOW WEBINARS


*Earn at least 8 hours of free CPE each year*

Our popular webinar series provides timely information on hot topics and emerging trends. A diverse range of expert speakers cover many strategic topics, and INCPAS President & CEO Jennifer Briggs, CAE, gives a quarterly INCPAS update on a broader range of Society and profession topics. See details on page 9.



### CASE STUDIES

*Engage, retain, improve*

Did you know you retain more of what you learn by doing hands-on exercises? Look for the  icon in this catalog to see which courses are case studies.



## LEARNING YOUR WAY, CONTINUED

**SHORTER LEARNING & NETWORKING OPPORTUNITIES****Earn 1 hour CPE for each of these events.****CPA Conversations Events****FREE for members/\$75 nonmembers****First 30 minutes is for networking and breakfast/lunch. Program will follow.**

**Batesville**  
August 28  
8:30–10:15 a.m.  
Hillcrest Country Club

**Indianapolis**  
November 18  
8:30–10:15 a.m. and 11:30 a.m.–1:15 p.m.  
INCPAS Learning Center

**Muncie**  
November 5  
11:30 a.m.–1:15 p.m.  
Horizon Convention Center

**Bloomington**  
September 23  
8:30–10:15 a.m.  
Monroe Convention Center

**Jeffersonville**  
September 16  
11:30 a.m.–1:15 p.m.  
Sheraton Louisville Riverside Hotel

**South Bend**  
November 20  
8:30–10:15 a.m.  
Century Center

**Evansville**  
September 22  
11:30 a.m.–1:15 p.m.  
Tropicana Executive Conference Center

**Kokomo**  
September 28  
8:30–10:15 a.m.  
Kokomo Country Club

**Terre Haute**  
December 4  
11:30 a.m.–1:15 p.m.  
Holiday Inn

**Fort Wayne**  
November 6  
8:30–10:15 a.m.  
Grand Wayne Center

**Lafayette**  
August 14  
8:30–10:15 a.m.  
Fowler House Mansion

**► Register at [incpas.org/CPAconvos](https://incpas.org/CPAconvos).**

**Indianapolis**  
August 26  
8:30–10:15 a.m. and 11:30 a.m.–1:15 p.m.  
INCPAS Learning Center

**Merrillville**  
October 30  
8:30–10:15 a.m.  
Indiana Wesleyan University's Merrillville  
Education & Conference Center

**Breakfast and Lunch & Learns****\$25 members/\$50 nonmembers****First 30 minutes is for networking and breakfast/lunch. Program will follow.**

**Driver's Ed: Using Technology to Steer  
4 Key Results**  
Chris Ortega  
June 12  
INCPAS Learning Center, Indianapolis  
11:30 a.m.–1 p.m.

**How to Build an Inclusive Culture**  
Toni Neely  
October 28  
11:30 a.m.–1 p.m.  
INCPAS Learning Center, Indianapolis

**CPA Rising Star**  
Adam Schwelnus, CPA, CGMA  
October 8  
Location TBD, South Bend  
11:30 a.m.–1 p.m.

**Building Credibility & Navigating  
Office Politics**  
Karl Ahlrichs, CSP, SHRM-SCP, SPHR  
June 24  
11:30 a.m.–1 p.m.  
  
November 2  
8:30–10 a.m.  
INCPAS Learning Center, Indianapolis

**YOUNG PROS  
(CAREER DEVELOPMENT FOCUSED)**

**Leadership vs. Management**  
John Minnich, CPA, CFRM, CGMA, MACct  
August 5  
INCPAS Learning Center, Indianapolis  
11:30 a.m.–1 p.m.

**Confidence & Clarity**  
Andrea Liebross  
October 14  
INCPAS Learning Center, Indianapolis  
11:30 a.m.–1 p.m.

**What Do CPAs Really Need to Know About  
Cybersecurity?**  
Cory Campbell, CPA, CGMA, CFE, Ph.D.  
August 19  
INCPAS Learning Center, Indianapolis  
8:30–10 a.m.

**Leadership vs. Management**  
John Minnich, CPA, CFRM, CGMA, MACct  
August 13  
Junior Achievement of Northern Indiana,  
Fort Wayne  
11:30 a.m.–1 p.m.

**Session TBD**  
Aszure Gray  
November 4  
West Market Conference Center, Indianapolis  
11:30 a.m.–1 p.m.

**Artificial Intelligence & Machine Learning:  
Know Before You "Go"**  
Chris Ortega  
September 21  
INCPAS Learning Center, Indianapolis  
8:30–10 a.m.

**Having Difficult Conversations**  
Amy Woodall  
September 16  
West Market Conference Center, Indianapolis  
11:30 a.m.–1 p.m.

**Turning Obstacles into Opportunities**  
Andrea Liebross  
December 1  
INCPAS Learning Center, Indianapolis  
11:30 a.m.–1 p.m.

**► Register at [incpas.org/BreakfastLunch](https://incpas.org/BreakfastLunch).**



## In the Know Webinars

**FREE** for members/\$45 nonmembers

### INCPAS Spring Legislative Update

Lou Belch, Abdul-Hakim Shabazz & Sherrill Rude, CAE

May 28

Noon-1 p.m.

#### LIVE REPLAY

June 22

9-10 a.m.

### Building Credibility & Navigating Organizational Communication in a COVID-19 World *LIVE REPLAY*

Karl Ahlrichs, CSP, SHRM-SCP, SPHR

June 1

9-10 a.m.

### Developing a Digital Mindset

Cory Campbell, CPA, CGMA, CFE, Ph.D.

August 5

Noon-1 p.m.

#### LIVE REPLAY

September 23

9-10 a.m.

### How to Build an Inclusive Culture

Toni Neely

August 11

9-10 a.m.

#### LIVE REPLAY

September 17

Noon-1 p.m.

### INCPAS Fall Update

Jennifer Briggs, CAE

September 30

Noon-1 p.m.

#### LIVE REPLAY

October 26

9-10 a.m.

### Robotics Process Automation:

#### There's a BOT for That

Cory Campbell, CPA, CGMA, CFE, Ph.D.

October 21

Noon-1 p.m.

#### LIVE REPLAY

November 11

9-10 a.m.

### INCPAS Winter Update

Jennifer Briggs, CAE

November 19

Noon-1 p.m.

#### LIVE REPLAY

December 17

9-10 a.m.

► Register at [incpas.org/InTheKnow](https://incpas.org/InTheKnow).

# INCPAS CONVENTION

December 2-3 | 2020

JW Marriott Indianapolis  
Reception & Tour at Lucas Oil Stadium

**3<sup>RD</sup>**  
YEAR  
REPORTING CYCLE



## Join Us at INCPAS Convention

**NEW**

*More people, more programming, more fun!*

What's in It for You:

- **Trending Topics.** Choose from sessions in accounting & auditing, business & industry, management & leadership, tax, and technology and earn up to 16 hours CPE.
- **Big Names.** Hear from nationally-renowned speakers as well as top-rated local experts.
- **Fresh Faces.** Meet new colleagues both in and outside your area of practice.
- **Connections & Cocktails.** Attend an optional networking reception and tour Lucas Oil Stadium.

**REGISTER TODAY FOR THE BEST RATE**

► [incpas.org/Convention](https://incpas.org/Convention)

**IN**  
**CPA**  
SOCIETY



## LEARNING YOUR WAY, CONTINUED

**CPA CENTER OF EXCELLENCE® SHORTENED ONLINE INTERACTIVE COURSES*****Leadership and communication skills in less time***

You can look up technical information whenever you need it, but what about when you need to quickly figure out best practices in leadership or communications? The CPA Center of Excellence® has introduced shorter courses that help improve those skills. The short, flexible online format makes it ideal to work them into your schedule. Choose from Modern Leadership, Leadership Styles, Leadership vs. Management, Leading for Action, Modern Communication, Communication in Organizations, and Communications Strategy. Each course counts for a 2-hour CPE waiver.

**See below for course descriptions. Register online at [incpas.org/COE-Courses](https://incpas.org/COE-Courses).**

**CPA Excellence: Communication in Organizations**

**Date:** Open

**Enrollment Time:** 90 days to complete the course

**CPE:** 2-hour waiver of live CPE

**Member | Nonmember:** \$49

**Overview:** Learn how to communicate better within an organizational setting; understand the nature of assertiveness in relation to communication skills; tailor communication according to the character of the receiver; explore the role of authenticity in communications; articulate the importance of perspective and empathy; ways better questions can lead to better communications; practical strategies for conducting one-on-one meetings; and learn how to work with managers with poor communications skills.

**Audience:** CPAs who want to improve their communication skills

**Source:** CPA Center of Excellence®

**Level:** Intermediate

**Note:** This course is part of the Becoming a Technology Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 67.

**CPA Excellence: Communication Strategy**

**Date:** Open

**Enrollment Time:** 90 days to complete the course

**CPE:** 2-hour waiver of live CPE

**Member | Nonmember:** \$49

**Overview:** Learn how to plan for a better communication experience; explore the communication cycle, channels and patterns; be able to tailor communication to your audience; identify the “7 Cs” of communication; and learn to ask “open questions” and understand their use in conversations.

**Audience:** CPAs who want to improve their communication skills

**Source:** CPA Center of Excellence®

**Level:** Intermediate

**Note:** This course is part of the Becoming a Firm Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 25.

**CPA Excellence: Ethics – Approaching Ethical Dilemmas Throughout Your Career**

**Date:** Open

**Enrollment Time:** 90 days to complete the course

**CPE:** Fulfills Indiana ethics requirement

**Member | Nonmember:** \$99

**Overview:** Experience a new way to fulfill your ethics requirement. Learn about ethics for CPAs for both behavioral and regulatory issues; explore stories, scenarios and case studies from the real world; and reflect on previous education and the AICPA Code of Professional Conduct to determine how to answer the discussion questions.

**Audience:** Any CPA licensed in Indiana who needs Ethics credit

**Source:** CPA Center of Excellence®

**Level:** Intermediate

**CPA Excellence: Ethics – Organizational Case Study**

**Highly rated by over 98% of participants**

**Date:** Open

**Enrollment Time:** 90 days to complete the course

**CPE:** Fulfills Indiana ethics requirement

**Member | Nonmember:** \$99

**Overview:** Over the span of 11 years, Wells Fargo employees created 3.5 million fake accounts to meet unreasonably high sales goals. Of these accounts, 190,000 of them had fees — so customers were on the hook for charges they never signed up for, leading to overdraft fees. Examine what happened at Wells Fargo; how the organization's culture contributed to such extreme behavior; what different employees, especially those in accounting, could or should have done to prevent the crimes; and methods to prevent this type of activity.

**Audience:** Any CPA licensed in Indiana who needs Ethics credit

**Source:** CPA Center of Excellence®

**Level:** Intermediate

**CPA Excellence: Leadership Styles**

**Date:** Open

**Enrollment Time:** 90 days to complete the course

**CPE:** 2-hour waiver of live CPE

**Member | Nonmember:** \$49

**Overview:** Explore different leadership styles; discuss the benefits of situational leadership; understand the role of authenticity in leadership; and hear fellow CPAs' perspectives on leadership.

**Audience:** CPAs who want to improve their leadership skills

**Source:** CPA Center of Excellence®

**Level:** Intermediate

## LEARNING YOUR WAY, CONTINUED

**CPA Excellence: Leadership vs. Management****Date:** Open**Enrollment Time:** 90 days to complete the course**CPE:** 2-hour waiver of live CPE**Member | Nonmember:** \$49**Overview:** Learn the differences between management and leadership; explore what it means to lead when you may not be in management; and apply these ideas to a case study.**Audience:** CPAs who want to improve their leadership skills**Source:** CPA Center of Excellence®**Level:** Intermediate**Note:** This course is part of the Becoming a Firm Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 25.**CPA Excellence: Leading for Action****Date:** Open**Enrollment Time:** 90 days to complete the course**CPE:** 2-hour waiver of live CPE**Member | Nonmember:** \$49**Overview:** Explore how leaders can inspire others to action; define your leadership “why;” compare the views of leaders and followers; explain how feedback and self-reflection can improve leader performance; and learn more about your own leadership qualities.**Audience:** CPAs who want to improve their leadership skills**Source:** CPA Center of Excellence®**Level:** Intermediate**Note:** This course is part of the Becoming a Technology Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 67.**CPA Excellence: Modern Communication****Date:** Open**Enrollment Time:** 90 days to complete the course**CPE:** 2-hour waiver of live CPE**Member | Nonmember:** \$49**Overview:** Learn the consequences of poor communication in a modern business environment; how communication actually happens; discuss key communication skills; identify problems related to communication; create a short action plan to make improvements; and hear another CPA’s perspective on communication skills.**Audience:** CPAs who want to improve their communication skills**Source:** CPA Center of Excellence®**Level:** Intermediate**CPA Excellence: Modern Leadership****Date:** Open**Enrollment Time:** 90 days to complete the course**CPE:** 2-hour waiver of live CPE**Member | Nonmember:** \$49**Overview:** Learn leadership characteristics; understand the impact environment has on leadership; and create your personal definition of leadership.**Audience:** CPAs who want to improve their leadership skills**Source:** CPA Center of Excellence®**Level:** Intermediate**DO YOU WANT MORE?**Find full-length competency-based online interactive courses at [incpas.org/COE-Courses](http://incpas.org/COE-Courses). Courses include Collaboration & Networking, Critical Thinking, Decision Making, and Entrepreneurship.**CPE:** 8-hour waiver**Enrollment Time:** 90 days to complete**Member | Nonmember:** \$129Register online at [incpas.org/COE-Courses](http://incpas.org/COE-Courses).










# REGIONAL LISTINGS

TITLE	DATE	CPE	MEM./ NON.	PAGE
<b>Bloomington</b>				
A&A Update	6/30/20	4	\$124/\$199	26
Professional Ethics Update	6/30/20	4	\$124/\$199	40
The Best Federal Tax Update Course	12/8/20	8	\$354/\$513	61
<b>Carmel</b>				
Controllers Conference	6/8/20	8	\$364/\$514	46
Small Firm Summit	8/20/20	8	\$259/\$404	48
Cybersecurity Conference	10/29/20	8	\$364/\$514	64
Construction Conference	11/10/20	8	\$364/\$514	45
Federal Tax Update with Pat Garverick	1/5-6/21	16	\$544/\$789	56
<b>Evansville</b>				
A&A Update	6/3/20	4	\$124/\$199	26
Professional Ethics Update	6/3/20	4	\$124/\$199	40
Employment Law Update: Key Risks & Recent Trends	8/27/20	8	\$384/\$543	46
Annual Update for Controllers	11/9/20	8	\$384/\$543	43
Compilations, Reviews & Preparations: Engagement Performance & Annual Update	11/11/20	8	\$354/\$513	31
Interpreting the New Revenue Recognition Standard: What All CPAs Need to Know	11/12/20	4	\$200/\$290	33
 The Bottom Line on the New Lease Accounting Requirements	11/12/20	4	\$200/\$290	37
Federal Tax Update with Pat Garverick	11/16-17/20	16	\$544/\$789	56
Annual Update for CPAs & Auditors	11/30/20	8	\$384/\$543	28
4 Tiers of Loss Limitations: Guide to the New Rules for Pass-Through Entities	12/7/20	4	\$200/\$290	55
Individual Income Tax Update Course	12/7/20	4	\$200/\$290	57
Social Security & Medicare: Planning for You & Your Clients	12/11/20	8	\$354/\$513	60
 Preventing, Detecting & Responding to Fraud: What Every CPA Should Know	12/15/20	8	\$354/\$513	36
<b>Fort Wayne</b>				
A&A Update	6/12/20	4	\$124/\$199	26
Professional Ethics Update	6/12/20	4	\$124/\$199	40

TITLE	DATE	CPE	MEM./NON.	PAGE
 CFO Leadership Series: Strategy & Critical Thinking Skills	9/24/20	8	\$354/\$513	45
Annual Update for Controllers	10/9/20	8	\$384/\$543	43
Securing a Comfortable Retirement in the Age of Spending	10/19/20	8	\$354/\$513	60
Compilations, Reviews & Preparations: Engagement Performance & Annual Update	10/27/20	8	\$354/\$513	31
Interpreting the New Revenue Recognition Standard: What All CPAs Need to Know	10/28/20	4	\$200/\$290	33
 The Bottom Line on the New Lease Accounting Requirements	10/28/20	4	\$200/\$290	37
Emerging Technologies, Including Blockchain & Cryptocurrencies	10/29/20	4	\$200/\$290	64
Testing & Auditing Excel Workbooks	10/29/20	4	\$200/\$290	65
Not-for-Profit Financial Reporting: Mastering the Unique Requirements	11/5/20	8	\$384/\$543	35
Internal & External Fraud: Understanding It & Working to Control It	11/11/20	8	\$354/\$513	65
 CFO Leadership Series: Balance Sheet Management	11/12/20	8	\$354/\$513	44
 Ethical Leadership: Power, Influence, Integrity & Trust	11/13/20	4	\$200/\$290	39
 Valuing a Business: What Is This Company Worth?	11/13/20	4	\$200/\$290	49
Mastering Basis Issues for S Corporations, Partnerships & LLCs	11/19/20	4	\$200/\$290	57
The Top 5 Tax Issues in Dealing with LLCs & Partnerships	11/19/20	4	\$200/\$290	61
 Fiduciary Income Tax Returns: Form 1041 Workshop with Filled-in Forms	11/20/20	8	\$354/\$513	56
Social Security & Medicare: Planning for You & Your Clients	11/23/20	8	\$354/\$513	60
 Accounting & Reporting for Not-for-Profit Organizations	11/24/20	8	\$384/\$543	27
 Accounting & Auditing 2020: An Update & Refresher	12/1/20	8	\$354/\$513	27
Federal Tax Update with Ron Roberson	12/7-8/20	16	\$544/\$789	56
 CFO Leadership Series: Managing People	12/10/20	8	\$354/\$513	45
Section 199A: Applications & Challenges	12/14/20	4	\$200/\$290	59
<b>New</b>  Section 199A: Schedule K-1 Reporting by Relevant Passthrough Entities	12/14/20	4	\$200/\$290	60


## Indianapolis

 A&A Update	6/17/20	4	\$124/\$199	26
 Professional Ethics Update	6/17/20	4	\$124/\$199	40
Revenue Recognition: Mastering the New FASB Requirements	6/24/20	8	\$384/\$543	36
<b>New</b> Young Pros Forum	6/25/20	4	\$174/\$224	50
Leases: Mastering the New FASB Requirements	6/26/20	8	\$384/\$543	34
<b>New</b>  Tax Cuts & Jobs Act and Farm Taxation	7/22/20	8	\$354/\$513	61
The Competent CPA: Mastering The Controller/CFO Role	8/7/20	8	\$354/\$513	49
Data Analytics & Dashboards	8/17-18/20	16	\$544/\$789	64
<b>New</b>  CFO Leadership Series: Emotional Intelligence—What Makes Leaders Great?	8/20/20	8	\$354/\$513	45
 Balance Sheet Management	8/21/20	4	\$200/\$290	43
 Business Ethics	8/21/20	4	\$200/\$290	39
Not-for-Profit Accounting & Auditing Update	8/27/20	8	\$384/\$543	35
 A Complete Guide to the New Yellow Book	9/16/20	8	\$354/\$513	26
Transform Your Organization with Office 365 & Teams	9/16/20	8	\$354/\$513	66



TITLE	DATE	CPE	MEM./ NON.	PAGE
The 8-Hour MBA for CPAs	9/17/20	8	\$354/\$513	48
 Compilation & Review Practice Guide	9/21/20	4	\$200/\$290	31
 Meeting Documentation Requirements in Your Workpapers	9/21/20	2	\$110/\$160	34
 Peer Review Deficiencies: How to Solve Them?	9/21/20	2	\$110/\$160	35
<b>New</b>  CFO Leadership Series: Become More Effective	9/23/20	8	\$354/\$513	44
Multistate Tax Update	9/23/20	8	\$354/\$513	57
Leases, Financial Instruments & Revenue: The FASB's "Big 3"	9/24/20	8	\$354/\$513	34
<b>New</b> Advanced Excel Data Magic: Managing, Analyzing & Reporting	9/28/20	8	\$354/\$513	28
Audit Working Papers: Document & Reviewing Field Work	9/28/20	8	\$384/\$543	29
<b>New</b>  Case Studies in Fraud & Technology Controls	9/29/20	4	\$200/\$290	30
<b>New</b> Ethics & Technology	9/29/20	4	\$200/\$290	40
Financial Statement Disclosures: A Guide For Small- & Medium-Sized Businesses	9/29/20	4	\$200/\$290	32
<b>New</b> Update on Recent AICPA Standard Setting: Staying Current in a Changing Environment	9/29/20	4	\$200/\$290	38
Leases: Mastering the New FASB Requirements	10/19/20	8	\$384/\$543	34
Accounting & Auditing Update for Small Businesses	10/20/20	8	\$384/\$543	27
<b>New</b> Focus on Engagement Quality: How to Avoid Deficiencies in Peer Reviews	10/21/20	8	\$354/\$513	32
<b>New</b>  S Corporation (Form 1120S) Tax Return Review & Case Study	10/21/20	8	\$354/\$513	59
<b>New</b>  CFO Leadership Series: Developing Credibility—Inside & Outside the Organization	10/22/20	8	\$354/\$513	44
<b>New</b>  Partnership & LLC (Form 1065) Tax Return Review & Case Study	10/22/20	8	\$354/\$513	58
 The Strategic CFO: Big Picture Skills	10/23/20	8	\$354/\$513	49
<b>New</b>  Assessing the Risk of Fraud in a Financial Statement Audit	10/26/20	8	\$354/\$513	28
<b>New</b> The New Yellow Book: Government Auditing Standards (2018 Revision)	10/26/20	8	\$384/\$543	37
Analytics & Big Data for CPAs	10/27/20	8	\$384/\$543	42
Buying & Selling a Business: Critical Tax & Structuring Issues	10/27/20	8	\$354/\$513	55
<b>New</b> 2020 Technology Trends Update	10/28/20	8	\$354/\$513	63
Real Estate Tax Boot Camp	10/28/20	8	\$354/\$513	58
<b>New</b> Excel Charting & Visualizations	10/30/20	4	\$200/\$290	64
<b>New</b> Remote Access to Small Businesses	10/30/20	4	\$200/\$290	65
Federal Tax Update with Ron Roberson	11/4–5/20	16	\$544/\$789	56
 2020 FASB & AICPA Update	11/6/20	8	\$354/\$513	26
Fraud Update: Detecting & Preventing the Top 10 Fraud Schemes	11/6/20	8	\$384/\$543	32
 Latest Developments in Not-for-Profit Accounting & Auditing	11/10/20	8	\$354/\$513	33
Applying the Uniform Guidance in Your Single Audits	11/11/20	8	\$384/\$543	28
 Preparing Not-for-Profit Financial Statements Under ASU No. 2016-14	11/12/20	8	\$354/\$513	53
<b>New</b> Using Internal Controls to Strengthen Security, Efficiency & Employee Conduct	11/12/20	8	\$354/\$513	66
Data Analytics & Dashboards	11/16–17/20	16	\$544/\$789	64
<b>New</b> Organizational Leadership for Financial Executives	11/16/20	8	\$354/\$513	47
<b>New</b> Thriving in Recessionary Times	11/17/20	8	\$354/\$513	49

TITLE	DATE	CPE	MEM./NON.	PAGE
<b>New</b>  CFO Leadership Series: Cash Management—Managing the Lifeblood of the Business	11/19/20	8	\$354/\$513	44
Social Security & Medicare: Planning for You & Your Clients	11/19/20	8	\$354/\$513	60
<b>New</b>  Avoiding Deficiencies in Peer Reviews: Focus on Engagement Quality	11/20/20	4	\$200/\$290	30
 Critical Thinking Skills for Financial Professionals	11/20/20	4	\$200/\$290	46
 Ethics in the Real World: Living Values for Today	11/20/20	4	\$200/\$290	40
 Non-GAAP Financial Statement Options: Cash, Modified Cash & Tax Basis	11/20/20	4	\$200/\$290	34
 Risk-Based Audit Standards: Effective Utilization	11/30/20	8	\$354/\$513	37
  Analyzing Financial Statements: A Guide	12/1/20	2	\$110/\$160	28
Construction Contractors: Critical Accounting, Auditing & Tax Issues	12/1/20	8	\$354/\$513	55
 Recent Compilation & Review Issues	12/1/20	2	\$110/\$160	36
<b>New</b> INCPAS Convention	12/2–3/20	16	Visit incpas.org/ Convention for pricing options.	47
<b>New</b> Audits of Employee Benefit Plans Subject to ERISA	12/4/20	8	\$384/\$543	29
Securing a Comfortable Retirement in the Age of Spending	12/4/20	8	\$354/\$513	60
 Accounting & Reporting for Not-for-Profit Organizations	12/8/20	8	\$384/\$543	27
<b>New</b>  CFO Leadership Series: Advanced Skills, Made Easy	12/8/20	8	\$354/\$513	43
 Internal Controls for Industry: How to Implement & Maintain	12/9/20	8	\$354/\$513	33
 Metrics Management: Choose & Use Key Performance Indicators	12/9/20	8	\$354/\$513	34
  Ethics & Professional Conduct: Updates & Practical Applications	12/14/20	4	\$200/\$290	39
Financial Reporting for Not-for-Profit Entities	12/14/20	4	\$200/\$290	31
 Preparation, Compilation & Review Engagement Update & Review	12/14/20	4	\$200/\$290	35
Real-World Frauds Found in Not-for-Profits	12/14/20	4	\$200/\$290	36
 Employment Law Update: Reducing Employer Liability	12/15/20	4	\$200/\$290	46
 Hottest Tax Planning Developments Under the Current Tax Law	12/15/20	4	\$200/\$290	57
 Reviewing Individual Tax Returns: What Are You Missing?	12/15/20	4	\$200/\$290	58
 Reviewing Partnership Tax Returns: What Are You Missing?	12/15/20	4	\$200/\$290	59
 Heartfelt Leadership: How Ethical Leaders Build Trusting Organizations	12/16/20	4	\$200/\$290	40
 Reviewing S Corporation Tax Returns: What Are You Missing?	12/16/20	4	\$200/\$290	59
 Social Security & Medicare: Maximizing Retirement Benefits	12/16/20	4	\$200/\$290	60
 Staff Retention: Attract & Keep the Best People	12/16/20	4	\$200/\$290	48
 Blockchain Essentials: Impact on Modern Accounting	12/17/20	4	\$200/\$290	30
 Business Valuation Issues	12/17/20	4	\$200/\$290	43
  Financial Statement Fraud	12/17/20	4	\$200/\$290	32
 Honing Your Management Style	12/17/20	4	\$200/\$290	47
 Accounting & Auditing 2020: An Update & Refresher	12/18/20	8	\$354/\$513	27
Nexus Update: Latest Developments in State Income, Franchise & Sales Taxes	12/18/20	8	\$384/\$543	58
 Form 1065 Boot Camp: Step-By-Step Preparation with Completed Forms	1/7/21	8	\$354/\$513	56
Preparing Individual Tax Returns for New Staff & Para-Professionals	1/8/21	8	\$354/\$513	58

TITLE	DATE	CPE	MEM./ NON.	PAGE
<b>Merrillville</b>				
A&A Update	6/26/20	4	\$124/\$199	26
Professional Ethics Update	6/26/20	4	\$124/\$199	40
The 8-Hour MBA for CPAs	8/17/20	8	\$354/\$513	48
 Preventing, Detecting & Responding to Fraud: What Every CPA Should Know	8/31/20	8	\$354/\$513	36
Not-for-Profit Accounting & Auditing Update	9/10/20	8	\$384/\$543	35
Multistate Tax Update	9/24/20	8	\$354/\$513	57
Leases, Financial Instruments & Revenue: The FASB's "Big 3"	9/29/20	8	\$354/\$513	34
Guide & Update to Compilations, Reviews & Preparations	9/30/20	4	\$200/\$290	33
<b>New</b> Top 10 Technology Risks & Trends Every CPA Should Know	9/30/20	4	\$200/\$290	65
Accounting & Auditing Update for Small Businesses	10/27/20	8	\$384/\$543	27
Estate Life Planning Issues for Middle-Income Client	10/28/20	8	\$354/\$513	56
Securing a Comfortable Retirement in the Age of Spending	11/9/20	8	\$354/\$513	60
Annual Update for Controllers	11/23/20	8	\$384/\$543	43
Annual Update for CPAs & Auditors	12/11/20	8	\$384/\$543	28
The Best Federal Tax Update Course	12/15/20	8	\$354/\$513	61

## Noblesville

Not-for-Profit Conference	7/23/20	8	\$259/\$404	53
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## South Bend

A&A Update	6/10/20	4	\$124/\$199	26
Professional Ethics Update	6/10/20	4	\$124/\$199	40
Employment Law Update: Key Risks & Recent Trends	8/31/20	8	\$384/\$543	46
Advanced Audit of 401k Plans: Best Practices & Current Developments	9/14/20	8	\$354/\$513	27
Financial Reporting Update for Tax Practitioners	9/17/20	8	\$354/\$513	31
Analytics & Big Data for CPAs	9/28/20	8	\$384/\$543	42
The 8-Hour MBA for CPAs	9/29/20	8	\$354/\$513	48
Fraud Update: Detecting & Preventing the Top 10 Fraud Schemes	10/20/20	8	\$384/\$543	32
 Not-for-Profit Financial Reporting: Mastering the Unique Requirements	10/22/20	8	\$384/\$543	35
Compilations, Reviews & Preparations: Engagement Performance & Annual Update	10/26/20	8	\$354/\$513	31
Business Intelligence, Featuring Microsoft's Power BI Tools	10/27/20	8	\$354/\$513	30
Technology for CPAs: Don't Get Left Behind	10/28/20	8	\$354/\$513	65
Employer's Handbook: Health Care, Retirement & Fringe Benefit Tax Issues	11/16/20	4	\$200/\$290	55
The Essentials Multistate Tax Update	11/16/20	4	\$200/\$290	61
 Accounting & Auditing 2020: An Update & Refresher	11/17/20	8	\$354/\$513	27
S Corporation Taxation: Advanced Issues	11/18/20	4	\$200/\$290	59
<b>New</b> Succession Planning for the Small Business Owner: Finding the Exit Ramp	11/18/20	4	\$200/\$290	61



TITLE	DATE	CPE	MEM./ NON.	PAGE
<i>New</i>  Annual CFO Forum: Emotional Intelligence	12/7/20	8	\$354/\$513	42
<i>New</i>  Annual CFO Forum: Developing Credibility	12/8/20	8	\$354/\$513	42
Federal Tax Update with Ron Roberson	12/9-10/20	16	\$544/\$789	56

# CHRONOLOGICAL LISTINGS

TITLE	DATE	CPE	CITY	MEM./ NON.	PAGE
<b>May</b>					
Audit Workpapers: Documenting Fieldwork (Webinar)	5/18/20	4	Webinar	\$200/\$290	29
 Ethics & Professional Conduct: Updates & Practical Applications (Webinar)	5/18/20	4	Webinar	\$200/\$290	39
Risk, Cost & Cash Management for Controllers & Financial Managers (Webinar)	5/18/20	4	Webinar	\$200/\$290	48
The Changing Role of the Controller: Advancing from Tactical to Strategic (Webinar)	5/18/20	4	Webinar	\$200/\$290	48
Controller's Update: Today's Latest Trends (Webinar)	5/19/20	4	Webinar	\$200/\$290	46
Lean Accounting & Management: Saving Money by Streamlining Operations (Webinar)	5/19/20	4	Webinar	\$200/\$290	47
 The Tactical CFO: Make Your Business Processes Work For You (Webinar)	5/19/20	8	Webinar	\$354/\$513	49
Advanced Leadership Skills: Emotional Intelligence, Innovation, Troubled Employees, Team Culture & Project/Change Management (Webinar)	5/20/20	4	Webinar	\$200/\$290	42
 Cases in Corporate Ethics (Webinar)	5/20/20	4	Webinar	\$200/\$290	39
Coaching Skills for CPAs, Controllers & Financial Managers (Webinar)	5/20/20	4	Webinar	\$200/\$290	45
 Shorten Month-End: Closing Best Practices (Webinar)	5/20/20	4	Webinar	\$200/\$290	37
Audits of Defined Contribution Pension Plans, Emphasizing 401k Plans (Webinar)	5/21/20	8	Webinar	\$354/\$513	29
<i>New</i> Industry Spring Forum	5/21/20	5	Virtual	\$300	47
<b>June</b>					
A&A Update	6/3/20	4	Evansville	\$124/\$199	26
Professional Ethics Update	6/3/20	4	Evansville	\$124/\$199	40
Controllers Conference	6/8/20	8	Carmel	\$364/\$514	46
A&A Update	6/10/20	4	South Bend	\$124/\$199	26
Professional Ethics Update	6/10/20	4	South Bend	\$124/\$199	40
A&A Update	6/12/20	4	Fort Wayne	\$124/\$199	26
Professional Ethics Update	6/12/20	4	Fort Wayne	\$124/\$199	40
 A&A Update	6/17/20	4	Indianapolis	\$124/\$199	26

TITLE	DATE	CPE	CITY	MEM./ NON.	PAGE
 Professional Ethics Update	6/17/20	4	Indianapolis	\$124/\$199	40
Revenue Recognition: Mastering the New FASB Requirements	6/24/20	8	Indianapolis	\$384/\$543	36
<b>New</b> Young Pros Forum	6/25/20	4	Indianapolis	\$174/\$224	50
A&A Update	6/26/20	4	Merrillville	\$124/\$199	26
Leases: Mastering the New FASB Requirements	6/26/20	8	Indianapolis	\$384/\$543	34
Professional Ethics Update	6/26/20	4	Merrillville	\$124/\$199	40
A&A Update	6/30/20	4	Bloomington	\$124/\$199	26
Professional Ethics Update	6/30/20	4	Bloomington	\$124/\$199	40
<b>July</b>					
<b>New</b>  Tax Cuts & Jobs Act and Farm Taxation	7/22/20	8	Indianapolis	\$354/\$513	61
Not-for-Profit Conference	7/23/20	8	Noblesville	\$259/\$404	53
<b>August</b>					
The Competent CPA: Mastering The Controller/CFO Role	8/7/20	8	Indianapolis	\$354/\$513	49
Data Analytics & Dashboards	8/17–18/20	16	Indianapolis	\$544/\$789	64
The 8-Hour MBA for CPAs	8/17/20	8	Merrillville	\$354/\$513	48
<b>New</b>  CFO Leadership Series: Emotional Intelligence—What Makes Leaders Great?	8/20/20	8	Indianapolis	\$354/\$513	45
Small Firm Summit	8/20/20	8	Carmel	\$259/\$404	48
 Balance Sheet Management	8/21/20	4	Indianapolis	\$200/\$290	43
 Business Ethics	8/21/20	4	Indianapolis	\$200/\$290	39
Employment Law Update: Key Risks & Recent Trends	8/27/20	8	Evansville	\$384/\$543	46
Not-for-Profit Accounting & Auditing Update	8/27/20	8	Indianapolis	\$384/\$543	35
Employment Law Update: Key Risks & Recent Trends	8/31/20	8	South Bend	\$384/\$543	46
 Preventing, Detecting & Responding to Fraud: What Every CPA Should Know	8/31/20	8	Merrillville	\$354/\$513	36
<b>September</b>					
Not-for-Profit Accounting & Auditing Update	9/10/20	8	Merrillville	\$384/\$543	35
Advanced Audit of 401k Plans: Best Practices & Current Developments	9/14/20	8	South Bend	\$354/\$513	27
 A Complete Guide to the New Yellow Book	9/16/20	8	Indianapolis	\$354/\$513	26
Transform Your Organization with Office 365 & Teams	9/16/20	8	Indianapolis	\$354/\$513	66
Financial Reporting Update for Tax Practitioners	9/17/20	8	South Bend	\$354/\$513	31
The 8-Hour MBA for CPAs	9/17/20	8	Indianapolis	\$354/\$513	48
 Compilation & Review Practice Guide	9/21/20	4	Indianapolis	\$200/\$290	31
 Meeting Documentation Requirements in Your Workpapers	9/21/20	2	Indianapolis	\$110/\$160	34



TITLE	DATE	CPE	CITY	MEM./ NON.	PAGE
 Peer Review Deficiencies: How to Solve Them?	9/21/20	2	Indianapolis	\$110/\$160	35
<b>New</b>  CFO Leadership Series: Become More Effective	9/23/20	8	Indianapolis	\$354/\$513	44
Multistate Tax Update	9/23/20	8	Indianapolis	\$354/\$513	57
 CFO Leadership Series: Strategy & Critical Thinking Skills	9/24/20	8	Fort Wayne	\$354/\$513	45
Leases, Financial Instruments & Revenue: The FASB's "Big 3"	9/24/20	8	Indianapolis	\$354/\$513	34
Multistate Tax Update	9/24/20	8	Merrillville	\$354/\$513	57
<b>New</b> Advanced Excel Data Magic: Managing, Analyzing & Reporting	9/28/20	8	Indianapolis	\$354/\$513	28
Analytics & Big Data for CPAs	9/28/20	8	South Bend	\$384/\$543	42
Audit Working Papers: Document & Reviewing Field Work	9/28/20	8	Indianapolis	\$384/\$543	29
<b>New</b>  Case Studies in Fraud & Technology Controls	9/29/20	4	Indianapolis	\$200/\$290	30
<b>New</b> Ethics & Technology	9/29/20	4	Indianapolis	\$200/\$290	40
Financial Statement Disclosures: A Guide For Small- & Medium-Sized Businesses	9/29/20	4	Indianapolis	\$200/\$290	32
Leases, Financial Instruments & Revenue: The FASB's "Big 3"	9/29/20	8	Merrillville	\$354/\$513	34
The 8-Hour MBA for CPAs	9/29/20	8	South Bend	\$354/\$513	48
<b>New</b> Update on Recent AICPA Standard Setting: Staying Current in a Changing Environment	9/29/20	4	Indianapolis	\$200/\$290	38
Guide & Update to Compilations, Reviews & Preparations	9/30/20	4	Merrillville	\$200/\$290	33
<b>New</b> Top 10 Technology Risks & Trends Every CPA Should Know	9/30/20	4	Merrillville	\$200/\$290	65
<b>October</b>					
Annual Update for Controllers	10/9/20	8	Fort Wayne	\$384/\$543	43
Leases: Mastering the New FASB Requirements	10/19/20	8	Indianapolis	\$384/\$543	34
Securing a Comfortable Retirement in the Age of Spending	10/19/20	8	Fort Wayne	\$354/\$513	60
Accounting & Auditing Update for Small Businesses	10/20/20	8	Indianapolis	\$384/\$543	27
Fraud Update: Detecting & Preventing the Top 10 Fraud Schemes	10/20/20	8	South Bend	\$384/\$543	32
<b>New</b> Focus on Engagement Quality: How to Avoid Deficiencies in Peer Reviews	10/21/20	8	Indianapolis	\$354/\$513	32
<b>New</b>   S Corporation (Form 1120S) Tax Return Review & Case Study	10/21/20	8	Indianapolis	\$354/\$513	59
<b>New</b>  CFO Leadership Series: Developing Credibility—Inside & Outside the Organization	10/22/20	8	Indianapolis	\$354/\$513	44
 Not-for-Profit Financial Reporting: Mastering the Unique Requirements	10/22/20	8	South Bend	\$384/\$543	35
<b>New</b>   Partnership & LLC (Form 1065) Tax Return Review & Case Study	10/22/20	8	Indianapolis	\$354/\$513	58









TITLE	DATE	CPE	CITY	MEM./ NON.	PAGE
A&A Update (Webinar LIVE REPLAY)	10/23/20	4	Webinar	\$124/\$199	26
 The Strategic CFO: Big Picture Skills	10/23/20	8	Indianapolis	\$354/\$513	49
<b>New</b>  Assessing the Risk of Fraud in a Financial Statement Audit	10/26/20	8	Indianapolis	\$354/\$513	28
Compilations, Reviews & Preparations: Engagement Performance & Annual Update	10/26/20	8	South Bend	\$354/\$513	31
<b>New</b> The New Yellow Book: Government Auditing Standards (2018 Revision)	10/26/20	8	Indianapolis	\$384/\$543	37
Accounting & Auditing Update for Small Businesses	10/27/20	8	Merrillville	\$384/\$543	27
Analytics & Big Data for CPAs	10/27/20	8	Indianapolis	\$384/\$543	42
Business Intelligence, Featuring Microsoft's Power BI Tools	10/27/20	8	South Bend	\$354/\$513	30
Buying & Selling a Business: Critical Tax & Structuring Issues	10/27/20	8	Indianapolis	\$354/\$513	55
Compilations, Reviews & Preparations: Engagement Performance & Annual Update	10/27/20	8	Fort Wayne	\$354/\$513	31
<b>New</b> 2020 Technology Trends Update	10/28/20	8	Indianapolis	\$354/\$513	63
Estate Life Planning Issues for Middle-Income Client	10/28/20	8	Merrillville	\$354/\$513	56
Interpreting the New Revenue Recognition Standard: What All CPAs Need to Know	10/28/20	4	Fort Wayne	\$200/\$290	33
Real Estate Tax Boot Camp	10/28/20	8	Indianapolis	\$354/\$513	58
Technology for CPAs: Don't Get Left Behind	10/28/20	8	South Bend	\$354/\$513	65
 The Bottom Line on the New Lease Accounting Requirements	10/28/20	4	Fort Wayne	\$200/\$290	37
Cybersecurity Conference	10/29/20	8	Carmel	\$364/\$514	64
Emerging Technologies, Including Blockchain & Cryptocurrencies	10/29/20	4	Fort Wayne	\$200/\$290	64
Testing & Auditing Excel Workbooks	10/29/20	4	Fort Wayne	\$200/\$290	65
<b>New</b> Excel Charting & Visualizations	10/30/20	4	Indianapolis	\$200/\$290	64
Professional Ethics Update (Webinar LIVE REPLAY)	10/30/20	4	Webinar	\$124/\$199	40
<b>New</b> Remote Access to Small Businesses	10/30/20	4	Indianapolis	\$200/\$290	65
<b>November</b>					
Federal Tax Update with Ron Roberson	11/4-5/20	16	Indianapolis	\$544/\$789	56
Not-for-Profit Financial Reporting: Mastering the Unique Requirements	11/5/20	8	Fort Wayne	\$384/\$543	35
 2020 FASB & AICPA Update	11/6/20	8	Indianapolis	\$354/\$513	26
Fraud Update: Detecting & Preventing the Top 10 Fraud Schemes	11/6/20	8	Indianapolis	\$384/\$543	32
Annual Update for Controllers	11/9/20	8	Evansville	\$384/\$543	43
Securing a Comfortable Retirement in the Age of Spending	11/9/20	8	Merrillville	\$354/\$513	60
Construction Conference	11/10/20	8	Carmel	\$364/\$514	45

TITLE	DATE	CPE	CITY	MEM./ NON.	PAGE
 Latest Developments in Not-for-Profit Accounting & Auditing	11/10/20	8	Indianapolis	\$354/\$513	33
Applying the Uniform Guidance in Your Single Audits	11/11/20	8	Indianapolis	\$384/\$543	28
Compilations, Reviews & Preparations: Engagement Performance & Annual Update	11/11/20	8	Evansville	\$354/\$513	31
Internal & External Fraud: Understanding It & Working to Control It	11/11/20	8	Fort Wayne	\$354/\$513	65
 CFO Leadership Series: Balance Sheet Management	11/12/20	8	Fort Wayne	\$354/\$513	44
Interpreting the New Revenue Recognition Standard: What All CPAs Need to Know	11/12/20	4	Evansville	\$200/\$290	33
 Preparing Not-for-Profit Financial Statements Under ASU No. 2016-14	11/12/20	8	Indianapolis	\$354/\$513	36
 The Bottom Line on the New Lease Accounting Requirements	11/12/20	4	Evansville	\$200/\$290	37
<b>New</b> Using Internal Controls to Strengthen Security, Efficiency & Employee Conduct	11/12/20	8	Indianapolis	\$354/\$513	66
 Ethical Leadership: Power, Influence, Integrity & Trust	11/13/20	4	Fort Wayne	\$200/\$290	39
 Valuing a Business: What Is This Company Worth?	11/13/20	4	Fort Wayne	\$200/\$290	49
Data Analytics & Dashboards	11/16–17/20	16	Indianapolis	\$544/\$789	64
Federal Tax Update with Pat Garverick	11/16–17/20	16	Evansville	\$544/\$789	56
Employer's Handbook: Health Care, Retirement & Fringe Benefit Tax Issues	11/16/20	4	South Bend	\$200/\$290	55
<b>New</b> Organizational Leadership for Financial Executives	11/16/20	8	Indianapolis	\$354/\$513	47
The Essentials Multistate Tax Update	11/16/20	4	South Bend	\$200/\$290	61
 Accounting & Auditing 2020: An Update & Refresher	11/17/20	8	South Bend	\$354/\$513	27
<b>New</b> Thriving in Recessionary Times	11/17/20	8	Indianapolis	\$354/\$513	49
S Corporation Taxation: Advanced Issues	11/18/20	4	South Bend	\$200/\$290	59
<b>New</b> Succession Planning for the Small Business Owner: Finding the Exit Ramp	11/18/20	4	South Bend	\$200/\$290	61
<b>New</b>  CFO Leadership Series: Cash Management—Managing the Lifeblood of the Business	11/19/20	8	Indianapolis	\$354/\$513	44
Mastering Basis Issues for S Corporations, Partnerships & LLCs	11/19/20	4	Fort Wayne	\$200/\$290	57
Social Security & Medicare: Planning for You & Your Clients	11/19/20	8	Indianapolis	\$354/\$513	60
Top 5 Tax Issues in Dealing with LLCs & Partnerships	11/19/20	4	Fort Wayne	\$200/\$290	61
<b>New</b>  Avoiding Deficiencies in Peer Reviews: Focus on Engagement Quality	11/20/20	4	Indianapolis	\$200/\$290	30
 Critical Thinking Skills for Financial Professionals	11/20/20	4	Indianapolis	\$200/\$290	46
 Ethics in the Real World: Living Values for Today	11/20/20	4	Indianapolis	\$200/\$290	40
 Fiduciary Income Tax Returns: Form 1041 Workshop with Filled-in Forms	11/20/20	8	Fort Wayne	\$354/\$513	56
 Non-GAAP Financial Statement Options: Cash, Modified Cash & Tax Basis	11/20/20	4	Indianapolis	\$200/\$290	34



TITLE	DATE	CPE	CITY	MEM./ NON.	PAGE
A&A Update (Webinar LIVE REPLAY)	11/23/20	4	Webinar	\$124/\$199	26
Annual Update for Controllers	11/23/20	8	Merrillville	\$384/\$543	43
Social Security & Medicare: Planning for You & Your Clients	11/23/20	8	Fort Wayne	\$354/\$513	60
 Accounting & Reporting for Not-for-Profit Organizations	11/24/20	8	Fort Wayne	\$384/\$543	27
Annual Update for CPAs & Auditors	11/30/20	8	Evansville	\$384/\$543	28
Professional Ethics Update (Webinar LIVE REPLAY)	11/30/20	4	Webinar	\$124/\$199	40
 Risk-Based Audit Standards: Effective Utilization	11/30/20	8	Indianapolis	\$354/\$513	37

## December

 Accounting & Auditing 2020: An Update & Refresher	12/1/20	8	Fort Wayne	\$354/\$513	27
  Analyzing Financial Statements: A Guide	12/1/20	2	Indianapolis	\$110/\$160	28
Construction Contractors: Critical Accounting, Auditing & Tax Issues	12/1/20	8	Indianapolis	\$354/\$513	55
 Recent Compilation & Review Issues	12/1/20	2	Indianapolis	\$110/\$160	36
<b>New</b> INCPAS Convention	12/2-3/20	16	Indianapolis	Visit incpas.org/ Convention for pricing options.	47
<b>New</b> Audits of Employee Benefit Plans Subject to ERISA	12/4/20	8	Indianapolis	\$384/\$543	29
Securing a Comfortable Retirement in the Age of Spending	12/4/20	8	Indianapolis	\$354/\$513	60
Federal Tax Update with Ron Roberson	12/7-8/20	16	Fort Wayne	\$544/\$789	56
4 Tiers of Loss Limitations: Guide to the New Rules for Pass-Through Entities	12/7/20	4	Evansville	\$200/\$290	55
<b>New</b>  Annual CFO Forum: Emotional Intelligence	12/7/20	8	South Bend	\$354/\$513	42
Individual Income Tax Update Course	12/7/20	4	Evansville	\$200/\$290	57
 Accounting & Reporting for Not-for-Profit Organizations	12/8/20	8	Indianapolis	\$384/\$543	27
<b>New</b>  Annual CFO Forum: Developing Credibility	12/8/20	8	South Bend	\$354/\$513	42
<b>New</b>  CFO Leadership Series: Advanced Skills, Made Easy	12/8/20	8	Indianapolis	\$354/\$513	43
The Best Federal Tax Update Course	12/8/20	8	Bloomington	\$354/\$513	61
Federal Tax Update with Ron Roberson	12/9-10/20	16	South Bend	\$544/\$789	56
 Internal Controls for Industry: How to Implement & Maintain	12/9/20	8	Indianapolis	\$354/\$513	33
 Metrics Management: Choose & Use Key Performance Indicators	12/9/20	8	Indianapolis	\$354/\$513	34
 CFO Leadership Series: Managing People	12/10/20	8	Fort Wayne	\$354/\$513	45
Annual Update for CPAs & Auditors	12/11/20	8	Merrillville	\$384/\$543	28
Social Security & Medicare: Planning for You & Your Clients	12/11/20	8	Evansville	\$354/\$513	60

TITLE	DATE	CPE	CITY	MEM./NON.	PAGE
  Ethics & Professional Conduct: Updates & Practical Applications	12/14/20	4	Indianapolis	\$200/\$290	39
Financial Reporting for Not-for-Profit Entities	12/14/20	4	Indianapolis	\$200/\$290	31
 Preparation, Compilation & Review Engagement Update & Review	12/14/20	4	Indianapolis	\$200/\$290	35
Real-World Frauds Found in Not-for-Profits	12/14/20	4	Indianapolis	\$200/\$290	36
Section 199A: Applications & Challenges	12/14/20	4	Fort Wayne	\$200/\$290	59
<b>New</b>  Section 199A: Schedule K-1 Reporting by Relevant Passthrough Entities	12/14/20	4	Fort Wayne	\$200/\$290	60
 Employment Law Update: Reducing Employer Liability	12/15/20	4	Indianapolis	\$200/\$290	46
 Hottest Tax Planning Developments Under the Current Tax Law	12/15/20	4	Indianapolis	\$200/\$290	57
 Preventing, Detecting & Responding to Fraud: What Every CPA Should Know	12/15/20	8	Evansville	\$354/\$513	36
 Reviewing Individual Tax Returns: What Are You Missing?	12/15/20	4	Indianapolis	\$200/\$290	58
 Reviewing Partnership Tax Returns: What Are You Missing?	12/15/20	4	Indianapolis	\$200/\$290	59
The Best Federal Tax Update Course	12/15/20	8	Merrillville	\$354/\$513	61
 Heartfelt Leadership: How Ethical Leaders Build Trusting Organizations	12/16/20	4	Indianapolis	\$200/\$290	40
 Reviewing S Corporation Tax Returns: What Are You Missing?	12/16/20	4	Indianapolis	\$200/\$290	59
 Social Security & Medicare: Maximizing Retirement Benefits	12/16/20	4	Indianapolis	\$200/\$290	60
 Staff Retention: Attract & Keep the Best People	12/16/20	4	Indianapolis	\$200/\$290	48
 Blockchain Essentials: Impact on Modern Accounting	12/17/20	4	Indianapolis	\$200/\$290	30
 Business Valuation Issues	12/17/20	4	Indianapolis	\$200/\$290	43
  Financial Statement Fraud	12/17/20	4	Indianapolis	\$200/\$290	32
 Honing Your Management Style	12/17/20	4	Indianapolis	\$200/\$290	47
 Accounting & Auditing 2020: An Update & Refresher	12/18/20	8	Indianapolis	\$354/\$513	27
Nexus Update: Latest Developments in State Income, Franchise & Sales Taxes	12/18/20	8	Indianapolis	\$384/\$543	58
<b>January</b>					
Federal Tax Update with Pat Garverick	1/5–6/21	16	Carmel	\$544/\$789	56
 Form 1065 Boot Camp: Step-By-Step Preparation with Completed Forms	1/7/21	8	Indianapolis	\$354/\$513	56
Preparing Individual Tax Returns for New Staff & Para-Professionals	1/8/21	8	Indianapolis	\$354/\$513	58

## New INCPAS Micro-Credential Program



# Becoming a Firm Leader



As an aspiring leader at a small- or medium-sized firm, you need to make the most of your limited professional development time—we can help with that. Commit to your growth with our customized CPE package and save at least \$200 on average.

## Level I

This program is designed for young CPAs who are new or aspiring managers. Adapted from our popular Young Pros Leadership Academy curriculum, this interactive series will help you identify and cultivate the skills you need to lead a team successfully.

September 10

### **Thrive: Personally Succeeding (8 hours CPE)**

Create a personal plan and develop individual skills that set you on the road to success.

October 16

### **Synergy: Create Winning Teams (8 hours CPE)**

Develop management skills that develop your people, free up your time and deliver great results for clients.

November 9

### **Collective: Leveraging External Relationships (8 hours CPE)**

Use relationships outside the office to bring more value to your career and organization.

## Level II

This program is designed for senior managers or new partners. This series will help you to refine your “big picture” responsibilities including strategy, practice management, internal controls and organizational communications.

August 20

### **Small Firm Summit (8 hours CPE)**

Stay up-to-speed on trending topics and connect with fellow CPAs at firms with one to three partners.

September 28

### **Advanced Excel Data Magic: Managing, Analyzing & Reporting (8 hours CPE)**

Develop management skills that develop your people, free up your time and deliver great results for clients.

December 14

### **Ethics & Professional Conduct: Updates & Practical Applications (4 hours CPE)**

Brush up on the AICPA Code of Conduct, including the conceptual framework and independence provisions for nonattest services and other critical matters.

Ongoing

### **CPA Excellence: Communication Strategy (2-hour CPE waiver)**

Explore the communication cycle, patterns and channels, understand the importance of knowing your audience, and how to use and ask “open questions.”

Ongoing

### **CPA Excellence: Leadership vs. Management (2-hour CPE waiver)**

Discuss the differences between management and leadership, determine what it means for someone to lead even if they’re not in management, and apply these ideas to a case study.

## Program Benefits & Details

- 24 hours CPE
- “Firm Leadership” Digital Badge upon completion

DISCOUNTED PACKAGE PRICE: \$899

▶ Register at [incpas.org/MicroCredential](https://incpas.org/MicroCredential).



# ACCOUNTING & AUDITING

**Qualifies for Yellow Book** = Qualifies for the 24 hour Yellow Book requirement. Determination as to the qualification of certain courses for the Yellow Book 24 hour requirement should be made on an auditor specific basis depending on that auditor's Yellow Book clients. Note that the determination of course qualification is a matter of an auditor's professional judgment in consultation with appropriate individuals in the audit firm. The 24 hours are a subset of the 80-hour requirement.



## 2020 FASB & AICPA Update

**DATE:** 11/6/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Rebecca M. Lee, CPA, CGMA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** For over 30 years, the FASB and AICPA Update has been the most popular course among all of our seminars. This course is a must to keep you on top of the continuing changes in the accounting profession. Whether these changes are in accounting technical standards or professional standards, the course authors will provide practical guidance including standards' review and implementation guidance where appropriate.

**PREREQUISITE:** Basic audit and accounting course or experience

**AUDIENCE:** All CPAs and financial professionals needing a comprehensive, year-round update on recently issued standards

**SOURCE:** Kaplan Financial Education powered by Loscalzo Institute

**LEVEL:** Update

**NOTE:** Available as a Simulcast.



## A Complete Guide to the New Yellow Book

**DATE:** 9/16/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** The new Yellow Book is effective for audits of financial statements for periods ending on or after June 30, 2020. Save yourself the time and stress of trying to understand the new Yellow Book alone. This course will equip you with comprehensive knowledge that will enable you to confidently implement the requirements. Course materials utilize a highly

illustrative and innovative format, including over 25 focused exercises on key practice issues.

**PREREQUISITE:** Basic audit knowledge

**AUDIENCE:** Auditors performing Yellow Book engagements

**SOURCE:** Surgent

**LEVEL:** Basic


**NOTE:** **Qualifies for Yellow Book.**

## A&A Update

**DATE:** 6/3/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** Tropicana Executive Conference Center, Evansville

**DATE:** 6/10/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** Century Center, South Bend

**DATE:** 6/12/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** Grand Wayne Center, Fort Wayne

 **DATE:** 6/17/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** INCPAS Learning Center, Indianapolis  
**NOTE:** Available both in-person and as a Simulcast.

**DATE:** 6/26/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**DATE:** 6/30/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** Monroe Convention Center, Bloomington

**DATE:** 10/23/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** Webinar  
**NOTE:** This date is a Webinar LIVE REPLAY.

**DATE:** 11/23/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** Webinar  
**NOTE:** This date is a Webinar LIVE REPLAY.

**CPE:** 4 | **MEMBER:** \$124 | **NONMEMBER:** \$199

**OVERVIEW:** This 4-hour update reviews the recent activity of the Financial Accounting Standards Board, International Accounting

Standards Board, Audit Standards Board, and Accounting and Review Services Committee.

**AUDIENCE:** CPAs in public accounting or business and industry who want a quick update on accounting, auditing, compilation and review pronouncements

**SOURCE:** Indiana CPA Society

**LEVEL:** Update

## Accounting & Auditing 2020: An Update & Refresher

**DATE:** 11/17/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** Century Center, South Bend

**DATE:** 12/1/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** Grand Wayne Center, Fort Wayne

**DATE:** 12/18/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This hands-on course has two parts. First is a review of recent developments in SOC reports, SSARS engagements, financial reporting and auditing. The second is a refresher for some of the more important developments in financial accounting in the last few years. Topics include fair value measurement, accounting for intangible assets, and asset impairments. Options under special purpose frameworks will also be addressed. Numerous examples and case studies will be included.

**PREREQUISITE:** Experience in accounting and auditing

**AUDIENCE:** All CPAs

**SOURCE:** James Schaefer

**LEVEL:** Update

## Accounting & Auditing Update for Small Businesses

**DATE:** 10/20/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**DATE:** 10/27/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA  
**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** Geared toward practitioners who provide accounting and auditing services to small businesses, this course updates you on the new accounting, auditing, compilation, preparation and review standards, as well as other professional guidance that impact small businesses and their auditors. Materials include practical applications of the topics covered to help you understand and apply the standards to real-life scenarios. With the rate of change in today's regulatory environment, you must stay current on the topics impacting the profession. Your clients are counting on you.

**PREREQUISITE:** Previous auditing and accounting experience

**AUDIENCE:** CPAs who require a review of recent accounting and auditing pronouncements

**SOURCE:** AICPA

**LEVEL:** Update

## Accounting & Reporting for Not-for-Profit Organizations

**DATE:** 11/24/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA  
**LOCATION:** Grand Wayne Center, Fort Wayne

**DATE:** 12/8/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** Do you need to enhance your not-for-profit accounting skills? Through a case study-intensive, highly interactive classroom environment, this course provides you with the tools necessary to go beyond theory and create value-added services for your clients. This course allows you to examine, evaluate and perform case studies which will enhance your working knowledge of fundamental not-for-profit accounting and reporting, presentation requirements, note disclosures unique to not-for-profits and options allowed under generally accepted accounting principles. FASB's financial statement standard updates, revenue recognition, and grants and contracts standards are included in this course.

**PREREQUISITE:** Experience in the not-for-profit environment

**AUDIENCE:** Auditors, practitioners, accounting and finance professionals of not-for-profit organizations

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** **Qualifies for Yellow Book.**

## Advanced Audit of 401k Plans: Best Practices & Current Developments

**DATE:** 9/14/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Daryl Krause, CPA  
**LOCATION:** Century Center, South Bend

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** As we saw from the recent United States Department of Labor review of employee benefit plan audits, auditors need to raise their game in order to provide the quality audits that plan stakeholders demand. The AICPA has reacted by issuing a proposed SAS that will significantly impact how audits of these plans will be performed. Now is the time to get up to speed on these issues and changes occurring in the world of 401k plan audits. In this advanced course, we will discuss both the existing and new rules and regulations unique to employee benefit plans as well as provide practical guidance on their application. The most common compliance issues identified in 401k audits will be explored along with recommended corrections. Auditors will identify best practices for handling specific issues that arise during the course of the engagement related to payroll and compensation, participant loans, hardship distributions, investments, plan mergers/acquisitions, etc. Efficient audit techniques that can be utilized in various audit engagements will also be identified. This is the course to take to help you improve the quality of your 401k benefit plan audits.

**PREREQUISITE:** Understanding of auditing defined contribution plans

**AUDIENCE:** Experienced practitioners responsible for planning and performing employee benefit plan audit engagements

**SOURCE:** Surgent

**LEVEL:** Advanced

## **New** Advanced Excel Data Magic: Managing, Analyzing & Reporting

**DATE:** 9/28/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Lawrence "Mac" McClelland, J.D., MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** If you are an experienced Excel user seeking to elevate your skills, join the K2 team for Advanced Excel. In this laptop-friendly program, you will learn critical advanced Excel skills in six key areas: collaborating with other users and securing workbooks; using tables to analyze and report data; integrating and manipulating data from external sources; creating and auditing complex formulas; advanced data analysis tools; and visualization techniques to analyze and communicate information.

**PREREQUISITE:** Experienced Excel user

**AUDIENCE:** Business professionals who work with Excel 2007 or newer

**SOURCE:** K2 Enterprises

**LEVEL:** Advanced

**NOTE:** This course is part of the Becoming a Firm Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 25. *Qualifies for 8 hours of A&A.*



## Analyzing Financial Statements: A Guide

**DATE:** 12/1/20

**TIME:** 8:30–10:15 a.m.

**INSTRUCTOR:** James Hodge, CPA, CFE, CGFM

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 2

**MEMBER:** \$110

**NONMEMBER:** \$160

**OVERVIEW:** All accounting and financial professionals know how to analyze financial statements. Recent company examples of improper revenue recognition, low earnings quality and cash flow issues emphasize the importance of understanding financial statement relationships beyond traditional accrual analysis methods. This program covers analysis techniques that identify unusual or unexpected financial statement relationships and emphasizes cash flow analysis and industry data.

**AUDIENCE:** Industry accounting and financial professionals who analyze financial results, evaluate operational performance, perform acquisition due diligence and develop business strategies

**SOURCE:** Kaplan Financial Education powered by Loscalzo Institute

**LEVEL:** Basic

**NOTE:** Available as a Simulcast.

## Annual Update for CPAs & Auditors

**DATE:** 11/30/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Daryl Krause, CPA

**LOCATION:** Tropicana Executive Conference Center, Evansville

**DATE:** 12/11/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Daryl Krause, CPA

**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**CPE:** 8

**MEMBER:** \$384

**NONMEMBER:** \$543

**OVERVIEW:** Keep abreast of the fast-paced changes in accounting and auditing. This comprehensive course covers relevant pronouncements, exposure drafts and other guidance recently issued in the accounting, auditing, review, compilation and preparation engagement arenas. Let us sort through the complexities and help you identify and apply recently issued FASB, PCAOB, ARSC and ASB standards and guidance. With the rate of change in today's regulatory environment, you must stay current on the topics impacting the profession – don't get left behind.

**PREREQUISITE:** Previous experience in accounting and auditing

**AUDIENCE:** CPAs in public accounting or business and industry who want to remain up-to-date on accounting, auditing, preparation, compilation and review pronouncements

**SOURCE:** AICPA

**LEVEL:** Update

## Applying the Uniform Guidance in Your Single Audits

**DATE:** 11/11/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** James Schmutte, CPA, DBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

**MEMBER:** \$384

**NONMEMBER:** \$543

**OVERVIEW:** This course provides you with the knowledge to be more efficient and effective at planning and performing audits in accordance with the requirements of the Uniform Guidance and the Single Audit Act. Make sure your skills are up-to-date with the latest information in this challenging audit area.

**PREREQUISITE:** Background of not-for-profit or governmental accounting and auditing

**AUDIENCE:** Auditors performing single audit engagements, internal financial staff of governments, and staff of not-for-profit entities interacting with auditors

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** **Qualifies for Yellow Book.**

## **New** Assessing the Risk of Fraud in a Financial Statement Audit

**DATE:** 10/26/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** The Association of Certified Fraud Examiners says there is fraud lurking in all businesses, including not-for-profit



organizations. It often goes undetected for years and, when uncovered, management and the board may question why the auditor did not identify it. The auditor's responsibility in a financial statement audit is to assess risk and perform sufficient procedures to obtain reasonable assurance that the financial statements are free from material misstatement due to fraud or error. However, failure to perform an adequate fraud risk assessment and report deficiencies in internal control, such as lack of segregation of duties, can leave a firm vulnerable. This course will discuss the audit procedures that should be performed in accordance AU-240 as recently amended, best practices in performing fraud risk assessment procedures, when and how to report control deficiencies noted in an audit, and the most frequent types of fraud found in small- to mid-sized entities, along with internal controls that could be implemented to help prevent and detect them. This course features case studies.

**AUDIENCE:** CPAs in public accounting or business and industry with accounting, financial reporting or attest responsibilities

**SOURCE:** Surgent

**LEVEL:** Basic

### Audit Working Papers: Document & Reviewing Field Work

**DATE:** 9/28/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Anne Marchetti, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** Working papers are the building blocks of an audit. If it's not in the working papers, audit quality may suffer, as the manager and partner might not know about it, or its ramifications may not be fully considered. Understand the professional standards regarding working paper documentation. Make this course part of the firm's quality control system. Learn the fundamentals of working paper preparation — form and content — to make sure audit considerations, work performed and conclusions reached are properly documented. You will also explore examples which show field work supervisors what factors to consider and what steps to follow when reviewing working papers. In addition, typical working paper deficiencies are explained to help minimize potential liability.

**AUDIENCE:** Staff auditors who create working papers and supervisors or seniors who supervise audit engagements

**SOURCE:** AICPA

**LEVEL:** Basic

### Audit Workpapers: Documenting Fieldwork

**DATE:** 5/18/20 **TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Mike Brand, CPA

**LOCATION:** Webinar

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Do you need to make sure significant audit items are properly documented? Working papers, the building blocks of an audit, must list relevant details so the manager and partners are aware of significant transactions and can consider possible ramifications. A poorly prepared working paper causes inefficiencies for the preparer, reviewer and partner; thus, proper working paper preparation and documentation is critical. This

course offers practical guidance on the basics of working paper preparation, from form and content to proper documentation of significant audit items.

**AUDIENCE:** Staff auditors who create working papers and supervisors or seniors who supervise audit engagements

**SOURCE:** AICPA

**LEVEL:** Basic

**NOTE:** This webinar counts as live CPE.

### Audits of Defined Contribution Pension Plans, Emphasizing 401k Plans

**DATE:** 5/21/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Rebecca M. Lee, CPA, CGMA

**LOCATION:** Webinar

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** For the beginner, employee benefit plan audits have always presented unique challenges and practice risks. This course will address many of these challenges and provide the skills to: avoid the most common deficiencies identified by the DOL and peer reviewers; plan a defined contribution 401k audit; identify unique employee benefit plan (EBP) audit risks, including the risk of fraud; perform the level of service requested by plan; perform required audit testing; consider the SOC report; identify and effectively document the required procedures; and prepare U.S. GAAP and DOL compliant financial statements.

**PREREQUISITE:** None; however, some experience in conducting EBP audits would be helpful

**AUDIENCE:** Practitioners in public accounting who audit defined contribution pension plans, emphasizing 401(k) plans

**SOURCE:** Kaplan Financial Education powered by Loscalzo Institute

**LEVEL:** Basic

**NOTE:** This webinar counts as live CPE.

### New Audits of Employee Benefit Plans Subject to ERISA

**DATE:** 12/4/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Daryl Krause, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** Employee benefit plan (EBP) audit engagements continue to be scrutinized by regulators and peer reviewers due to a history of noncompliance with applicable professional standards. Auditors require proper skills to perform EBP engagements effectively. You will work through the plan audit process from client acceptance/continuance through engagement archive. As the most common type of plans audited, you will take a deep dive into defined contribution plans to comply with professional standards, ERISA and SEC requirements. You will also obtain an awareness of additional considerations when auditing defined benefit pension plans and health and welfare benefit plans. Tap into ways to plan and conduct effective risk-based plan audits to comply with professional standards while maximizing efficiency.



**AUDIENCE:** Auditors of employee benefit plans, practitioners considering the addition of EBP audits as a service offering, and CPAs in business and industry responsible for company benefits

**SOURCE:** AICPA

**LEVEL:** Basic

## **New** **Avoiding Deficiencies in Peer Reviews: Focus on Engagement Quality**

**DATE:** 11/20/20 **TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** James Schmutte, CPA, DBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** With the AICPA's heightened focus on enhancing audit quality, increased oversight of the peer review process and the auditor's overall responsibility to provide high quality services, the focus on compliance with professional standards has never been greater. Recent peer reviews have indicated auditors are often failing to perform and/or document certain critical components of an audit, such as the auditor's assessment of risk and linking the results of the assessment to substantive procedures performed. In addition, auditors are not adequately documenting their consideration of fraud, expectations in analytical procedures and the appropriate level of work needed to understand an entity's internal control. Now is the time to revisit the way auditors are performing and documenting the work performed to meet professional standards since nonconforming engagements can result in an auditor's referral to the AICPA Ethics Committee. This course will focus on the most significant items resulting in deficiencies identified in the peer review process. We will also discuss the applicable audit standards, documentation requirements and best practices. The objective of the course is to provide the insights necessary to help an auditor improve not just the quality of their work but also the perception of the CPA profession as a whole.

**PREREQUISITE:** Experience in accounting and auditing

**AUDIENCE:** Accounting and auditing practitioners at all levels desiring to improve engagement quality

**SOURCE:** Surgent

**LEVEL:** Intermediate

**NOTE:** Available as a Simulcast.

## **Blockchain Essentials: Impact on Modern Accounting**

**DATE:** 12/17/20 **TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Tom Gancarski, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** You may think of bitcoin as just another investment currency, but its underlying technology has much wider implications. Since its 2009 inception, blockchain threatens to upend the CPA profession by offering unprecedented reliability and transparency to standard transactions. Blockchain adoption is growing steadily among multinational organizations and is now poised to revolutionize the entire financial industry. In this course, you will learn the history behind blockchain technology and its major components, how blockchain challenges the accounting status quo, and how to handle issues surrounding auditing and assurance in the blockchain era.

**PREREQUISITE:** Accounting experience

**AUDIENCE:** All staff responsible for the accounting and finance functions within an organization that may leverage blockchain technology

**SOURCE:** Kaplan Financial Education powered by Loscalzo Institute

**LEVEL:** Basic

**NOTE:** Available as a Simulcast. This course is part of the Becoming a Technology Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 67. *Qualifies for 2 hours of A&A.*

## **Business Intelligence, Featuring Microsoft's Power BI Tools**

**DATE:** 10/27/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Lawrence "Mac" McClelland, J.D., MBA

**LOCATION:** Century Center, South Bend

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** In today's business climate, Business Intelligence (BI) is perhaps the hottest topic in most professional circles. Increasingly, organizations of all sizes are seeking to take advantage of the data available to them to identify previously undiscovered insights and gain competitive advantages thought to be out of reach just a few short years ago. A growing array of tools—ranging from Excel add-ins to dedicated solutions such as Power BI—now allow you to leverage your existing knowledge and skills to create powerful, interactive dashboards and analyses unthinkable until recently.

**PREREQUISITE:** Basic understanding of computer operations and terminology, including Microsoft Excel

**AUDIENCE:** Business professionals seeking to develop and implement BI solutions

**SOURCE:** K2 Enterprises

**LEVEL:** Advanced

**NOTE:** *Qualifies for 8 hours of A&A.*

## **New** **Case Studies in Fraud & Technology Controls**

**DATE:** 9/29/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Lawrence "Mac" McClelland, J.D., MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Fraud continues to plague businesses at epidemic levels and technology control failures are a large reason fraud occurs. Using a case study approach, in this course you will learn about the pervasiveness of fraud, the control failures that contribute to fraud, and what you can do to mitigate fraud risk.

**PREREQUISITE:** Fundamental understanding of internal controls

**AUDIENCE:** CPAs and other accounting, auditing and business professionals seeking to reduce fraud risk

**SOURCE:** K2 Enterprises

**LEVEL:** Intermediate

**NOTE:** *Qualifies for 4 hours of A&A.*

**Compilation & Review Practice Guide**

**DATE:** 9/21/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** Rebecca M. Lee, CPA, CGMA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** This course is a scaled-down version of our popular 8-hour Compilation & Review Practice Guide. Compilation and review issues have dominated the profession during the past few years, and the codification of SSARS 21 in AR-C Sections 60, 70, 80 and 90. We will address these changes and current performance requirements in the compilation and review literature so that practitioners will be able to perform these services in compliance with SSARS 21–24, while applying best practices for both efficiency and effectiveness.

**PREREQUISITE:** Accounting experience

**AUDIENCE:** Practitioners who perform compilation and review engagements for non-public entities

**SOURCE:** Kaplan Financial Education powered by Loscalzo Institute

**LEVEL:** Basic

**NOTE:** Available as a Simulcast.

### Compilations, Reviews & Preparations: Engagement Performance & Annual Update

**DATE:** 10/26/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Daryl Krause, CPA  
**LOCATION:** Century Center, South Bend

**DATE:** 10/27/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Daryl Krause, CPA  
**LOCATION:** Grand Wayne Center, Fort Wayne

**DATE:** 11/11/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Daryl Krause, CPA  
**LOCATION:** Tropicana Executive Conference Center, Evansville

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** Specifically designed for preparation, compilation and review practitioners and their staff, this course will provide a comprehensive review and hands-on application for performing financial statement preparation, compilation and review engagements. You will learn the ins and outs of SSARS No. 21, Clarification and Recodification. The course will cover changes that have occurred with the issuance of SSARS Nos. 22 and 23 with regard to compilation of pro forma financial information engagements, engagements on prospective financial information, as well as in other areas relevant to SSARS No. 21 engagements. The course also will perform a detailed review of the key provisions of the recently issued SSARS No. 24, Omnibus Statement on Standards for Accounting and Review Services–2018. Lastly, we will review proposed changes to the SSARS in order to conform the guidance to international standards.

**PREREQUISITE:** Experience in performing and managing compilation, preparation and review engagements

**AUDIENCE:** Accounting practitioners and their staff performing and managing compilation, preparation and review engagement services

**SOURCE:** Surgent **LEVEL:** Update

**Financial Reporting for Not-for-Profit Entities**

**DATE:** 12/14/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** Bruce Shepard, CPA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Do you know what makes not-for-profit accounting and financial reporting different? This course will cover the requirements under FASB's financial statement standard and provide insight into what makes not-for-profit financial reporting different, such as accounting for grants and contracts. This course will train you to clear key hurdles in not-for-profit accounting and reporting in an efficient and effective manner. Avoid the potholes of confusion and provide a financial picture that end users can truly understand.

**PREREQUISITE:** Experience in the not-for-profit environment

**AUDIENCE:** Professionals working with or in the not-for-profit environment

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** Qualifies for Yellow Book.

### Financial Reporting Update for Tax Practitioners

**DATE:** 9/17/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA  
**LOCATION:** Century Center, South Bend

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** Designed for all tax practitioners, including those who prepare tax basis financial statements for their clients, this course will replenish your accounting and reporting tank with an update of recent standard setting activities at the FASB and AICPA. It will focus on the FASB's ASB and ARSC, including the new revenue recognition, lease and financial instruments and other significant new accounting standards, with a focus on how these new updates will impact income tax accounting. It will also review lessons learned from the adoption of Topic 606 with a focus on maintenance efforts in following the new revenue guidance, including the continuing income tax effects of the new standard. The course will address any changes to common book-tax temporary differences which will result from applying this new guidance and will utilize plenty of hands-on examples and illustrations to increase your overall understanding and application of the material. For tax practitioners, this is the one place to go in order to get up-to-date on what is going on in the world of financial reporting.

**PREREQUISITE:** Experience in financial accounting and reporting

**AUDIENCE:** All tax practitioners who desire to remain up-to-date on recent accounting, reporting, and compilation and review activities

**SOURCE:** Surgent

**LEVEL:** Update

## Financial Statement Disclosures: A Guide For Small- & Medium-Sized Businesses

DATE: 9/29/20

TIME: 1–4:30 p.m.

INSTRUCTOR: Thomas E. Newell, CPA

LOCATION: INCPAS Learning Center, Indianapolis

CPE: 4

MEMBER: \$200

NONMEMBER: \$290

**OVERVIEW:** A clear and concise set of proper financial statement disclosures can make or break an entity's financial statements. Such disclosures are no longer simply additional information provided by a business; they can be complex in nature and difficult to both prepare and understand, even for small- and medium-sized businesses. Oftentimes, financial statement users will first turn to the notes in the financial statements in order to get a feel for where the business and its numbers might be heading. This course will focus on key balance sheet and income statement disclosure as well as those relating to adoption of new accounting standards such as Topic 606, accounting policies, changes in accounting estimates and errors, subsequent events, going concern and related party disclosures. It will use illustrations, examples based on private company financial statements disclosures, and real-world excerpts from financial statements to provide you with a hands-on feel for the disclosure requirements across a number of accounting standards.

**AUDIENCE:** CPAs and other accounting professionals in public accounting or business and industry involved in preparing financial statement disclosures for small- and medium-sized businesses

SOURCE: Surgent

LEVEL: Basic



## Financial Statement Fraud

DATE: 12/17/20

TIME: 1–4:30 p.m.

INSTRUCTOR: Tom Gancarski, CPA

LOCATION: INCPAS Learning Center, Indianapolis

CPE: 4

MEMBER: \$200

NONMEMBER: \$290

**OVERVIEW:** Instances of financial statement fraud have occurred ever since the first financial statements were prepared. Financial statement fraud poses a significant threat to all businesses, regardless of size. In this course, we will discuss fraud, the Fraud Triangle, who commits fraud, fraud red flags, motivations to commit fraud, common fraud activities, COSO internal controls, and selected financial statement fraud case studies.

**PREREQUISITE:** Basic accounting and finance knowledge

**AUDIENCE:** CPAs and finance professionals in industry and public practice

**SOURCE:** Kaplan Financial Education powered by Loscalzo Institute

**LEVEL:** Intermediate

**NOTE:** Available as a Simulcast.

## *New* Focus on Engagement Quality: How to Avoid Deficiencies in Peer Reviews

DATE: 10/21/20

TIME: 8:30 a.m.–4:30 p.m.

INSTRUCTOR: James Schmutte, CPA, DBA

LOCATION: INCPAS Learning Center, Indianapolis

CPE: 8

MEMBER: \$354

NONMEMBER: \$513

**OVERVIEW:** With the AICPA's heightened focus on enhancing audit quality, increased oversight of the peer review process and the auditor's overall responsibility to provide high quality services, the focus on compliance with professional standards has never been greater. Recent peer reviews have indicated auditors are often failing to perform and/or document certain critical components of an audit, such as the auditor's assessment of risk and linking the results of the assessment to substantive procedures performed. In addition, auditors are not adequately documenting their consideration of fraud, expectations in analytical procedures and the appropriate level of work needed to understand an entity's internal control. Now is time to revisit the way auditors are performing and documenting the work performed to meet professional standards since nonconforming engagements can result in an auditor's referral to the AICPA Ethics Committee. This course will focus on the most significant items resulting in deficiencies identified in the peer review process. We will also discuss the applicable audit standards, documentation requirements and best practices. The objective of the course is to provide the insights necessary to help an auditor improve not just the quality of their work but also the perception of the CPA profession as a whole.

**PREREQUISITE:** Experience in accounting and auditing

**AUDIENCE:** Accounting and auditing practitioners at all levels desiring to improve engagement quality

SOURCE: Surgent

LEVEL: Intermediate

## Fraud Update: Detecting & Preventing the Top 10 Fraud Schemes

DATE: 10/20/20

TIME: 8:30 a.m.–4:30 p.m.

INSTRUCTOR: James Schaefer, CPA-inactive, CFE

LOCATION: Century Center, South Bend

DATE: 11/6/20

TIME: 8:30 a.m.–4:30 p.m.

INSTRUCTOR: James Schaefer, CPA-inactive, CFE

LOCATION: INCPAS Learning Center, Indianapolis

CPE: 8

MEMBER: \$384

NONMEMBER: \$543

**OVERVIEW:** Many costly fraudulent schemes have occurred repeatedly throughout the past several decades. Why do these material and frequently recurring frauds succeed? One reason is that business owners, management, auditors and employees fail to recognize the red flags that have been associated with these financial statement and misappropriation of asset frauds. Another major reason is the reporting and transaction processing systems do not have adequate controls to either prevent and/or detect these schemes. This course will provide descriptions of how these major frauds are perpetrated (including real-world examples) and the types of cost-effective controls that can be implemented by both small and large businesses and not-for-profit entities to identify and prevent these deceptive acts.

**PREREQUISITE:** Experience in accounting and reporting

**AUDIENCE:** Business owners, managers, supervisors, employees, CPAs and auditors

SOURCE: AICPA

LEVEL: Intermediate

## Guide & Update to Compilations, Reviews & Preparations

**DATE:** 9/30/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** Thomas E. Newell, CPA  
**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Specifically designed for compilation, preparation and review practitioners and their staff, this course will provide you with an overview, update and hands-on application for performing compilation, preparation and review engagements. You will learn the ins and outs of SSARS No. 21, Clarification and Recodification as well as other recent releases from the AICPA. The course will perform a detailed review of the key provisions of the recently issued SSARS No. 24, Omnibus Statement on Standards for Accounting and Review Services–2018. We will review proposed changes to the SSARS in order to conform the guidance to international standards. Lastly, not only will this course bring you up to date on SSARS requirements and guidance, but it will provide you with practical examples and illustrations to help you effectively and efficiently perform compilation, preparation and review engagements.

**PREREQUISITE:** Experience in performing and managing compilation, preparation and review engagements

**AUDIENCE:** Accounting practitioners and their staff performing and managing compilation, preparation and review engagement services

**SOURCE:** Surgent

**LEVEL:** Update

## Internal Controls for Industry: How to Implement & Maintain

**DATE:** 12/9/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Tom Gancarski, CPA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This course is designed to help accounting and finance leaders of all-sized entities, both private and publicly traded, improve their leadership role by providing internal controls. This role includes custody of the organization's assets and proper financial reporting free from material misstatements. It provides detailed practical guidance and examples for dealing with the variety of items that come up in financial and internal control situations.

**PREREQUISITE:** Accounting, finance or internal audit experience

**AUDIENCE:** Chief financial officers, controllers, internal audit professionals, accountants and financial professionals that want to improve their organization's internal control structure

**SOURCE:** Kaplan Financial Education powered by Loscalzo Institute

**LEVEL:** Intermediate

**NOTE:** Available as a Simulcast.

## Interpreting the New Revenue Recognition Standard: What All CPAs Need to Know

**DATE:** 10/28/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** Daryl Krause, CPA  
**LOCATION:** Grand Wayne Center, Fort Wayne

**DATE:** 11/12/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** Daryl Krause, CPA  
**LOCATION:** Tropicana Executive Conference Center, Evansville

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** The new accounting standard for revenue recognition was released in 2014 but its effective date is upon us. With the issuance of FASB ASU No. 2014-09, Revenue from Contracts with Customers, FASB has completed a convergence project. For years, revenue recognition has been the cause of audit failures and the focus of corporate abuse and fraud allegations. This course will provide you with an in-depth understanding of the framework for revenue recognition built around the core principle that is applied in a five-step process. In addition, understanding the changes and new requirements is critical for successful implementation of this new standard. Supported by practical examples, this course will assist you in avoiding revenue recognition traps and provide you with latest FASB guidance. Recent updates to this course include industry-specific examples taken from the AICPA Audit and Accounting Guide Revenue Recognition.

**PREREQUISITE:** Experience in the application of accounting standards

**AUDIENCE:** CPAs in public accounting or business and industry who need an update on the latest revenue recognition guidance

**SOURCE:** AICPA

**LEVEL:** Intermediate

## Latest Developments in Not-for-Profit Accounting & Auditing

**DATE:** 11/10/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This is another year of significant change in the world of not-for-profit accounting and auditing. Time is valuable, and it's hard to stay current in today's rapidly changing environment. Let us save you time and effort in staying current through this informative update course. The course materials utilize a highly illustrative and innovative format. Over 30 focused exercises are included to provide an enhanced working knowledge of the latest developments in not-for-profit accounting and auditing.

**PREREQUISITE:** Knowledge of not-for-profit accounting and auditing

**AUDIENCE:** Auditors and industry professionals working in the not-for-profit environment

**SOURCE:** Surgent

**LEVEL:** Update

**NOTE:** Qualifies for Yellow Book.



## Leases, Financial Instruments & Revenue: The FASB's "Big 3"

**DATE:** 9/24/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA

**LOCATION:** INCPAS Learning Center, Indianapolis

**DATE:** 9/29/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA

**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** Even with the effective date of Topic 606, it continues to be a very dynamic time in the world of accounting and financial reporting, with many significant new accounting standards becoming effective around the same time. Designed for practitioners and their staff, whether in public accounting or business and industry, this course provides a comprehensive review and update of the FASB's Big 3 accounting and reporting areas: leases, financial instruments, and sustaining the efforts related to revenue recognition. We will focus on recently issued Accounting Standards Updates, covering these critical areas of your practice or organization. We will provide deep-dive implementation guidance related to leases and financial instruments, including hedge and derivative accounting and impairment, as well as review best practices, lingering implementation issues and ways to sustain the recording of revenue under Topic 606. The course will use examples and illustrations to provide a hands-on approach that will help you better assess and implement the new standards and guidance applicable to your clients or organization.

**PREREQUISITE:** Experience in financial accounting and reporting

**AUDIENCE:** Practicing CPAs and their staffs in public accounting or business and industry; controllers, accountants and other financial accounting personnel involved in financial statement preparation and review

**SOURCE:** Surgent **LEVEL:** Intermediate

## Leases: Mastering the New FASB Requirements

**DATE:** 6/26/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Daryl Krause, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**DATE:** 10/19/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Daryl Krause, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** How do the leasing requirements in the new standard differ from current GAAP? This course addresses that question by examining the core principles of the new standard, including identification, recognition, measurement, presentation and disclosure requirements. Examples with journal entries are included to illustrate application of the new standard. This course explains the lessee accounting model, including lease classification, amortization of the right-of-use asset, and interest on the lease liability. This course also explains the lessor accounting model, including transfer of risk, profit recognition and collectability. Additional topics include short-term leases, purchase options, variable lease payments, and sale and leaseback transactions. In addition, this course addresses

the business context of implementing the new standard by identifying key factors for managing this significant change.

**PREREQUISITE:** Experience in application of accounting standards

**AUDIENCE:** CPAs in public accounting or business and industry

**SOURCE:** AICPA

**LEVEL:** Intermediate

## Meeting Documentation Requirements in Your Workpapers

**DATE:** 9/21/20

**TIME:** 1–2:45 p.m.

**INSTRUCTOR:** Rebecca M. Lee, CPA, CGMA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 2 | **MEMBER:** \$110 | **NONMEMBER:** \$160

**OVERVIEW:** Peer reviewers have a saying "If it's not documented, the performance of procedures is considered not to have been done." This can lead to a non-conforming engagement. Various standard-setting bodies have expanded the requirements for both workpaper preparation and retention. This, coupled with recurring documentation deficiencies noted in peer review, increases the importance of adopting best practices for engagement documentation.

**AUDIENCE:** CPAs in public accounting

**SOURCE:** Kaplan Financial Education powered by Loscalzo Institute

**LEVEL:** Basic

**NOTE:** Available as a Simulcast.

## Metrics Management: Choose & Use Key Performance Indicators

**DATE:** 12/9/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** John L. Daly, CPA, CMA, CPIM, MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** Financial managers have long struggled to drive results through their financial planning and control processes. This seminar shows how to build a performance management framework, linking the company's high-level strategic objectives to performance metrics at the individual responsibility center level. The result will be an easier-to-use financial planning process that produces better projections and better control.

**AUDIENCE:** Current or aspiring upper-level financial managers

**SOURCE:** Executive Education

**LEVEL:** Intermediate

## Non-GAAP Financial Statement Options: Cash, Modified Cash & Tax Basis

**DATE:** 11/20/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** James Schmutte, CPA, DBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** For many businesses, preparing financial statements using a special purpose framework may provide an alternative

to the complexity of U.S. GAAP. This course will provide an overview and hands-on application for preparing financial statements using a special purpose framework. You will learn the unique measurement and disclosure requirements of various Special Purpose Framework (SPF) options using example financial statements and illustrative disclosures. The course also includes common practice issues encountered when preparing SPF financial statements, as well as an introduction to the AICPA's new SPF for small- and medium-sized entities—Financial Reporting Framework (FRF) for SMEs™. We will also review recent updates to the standards for accounting and review services that impact engagements performed on SPF financial statements.

**AUDIENCE:** Practitioners and staff involved with the preparation of cash and tax basis financial statements

**SOURCE:** Surgent

**LEVEL:** Basic

**NOTE:** Available as a Simulcast.

## Not-for-Profit Accounting & Auditing Update

**DATE:** 8/27/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA

**LOCATION:** INCPAS Learning Center, Indianapolis

**DATE:** 9/10/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA

**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** The best avenue to success is to be indispensable to your clients. The best way to become indispensable is having a solid understanding of your client's business. This course details the latest developments affecting not-for-profits such as requirements of FASB directed toward the organizations and information on the latest OMB and Yellow Book developments.

**PREREQUISITE:** Knowledge of not-for-profit accounting and auditing

**AUDIENCE:** Accounting and finance personnel responsible for accounting and financial reporting for not-for-profits and auditors of those entities

**SOURCE:** AICPA

**LEVEL:** Update

**NOTE:** [Qualifies for Yellow Book.](#)

## Not-for-Profit Financial Reporting: Mastering the Unique Requirements

**DATE:** 10/22/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA

**LOCATION:** Century Center, South Bend

**DATE:** 11/5/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA

**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** Do you know what makes not-for-profit accounting and financial reporting different? Avoid the potholes of confusion and provide a financial picture end users can truly understand.

Through a combination of practical guidance and case studies, this course provides insight into what makes not-for-profits different.

**PREREQUISITE:** Experience in the not-for-profit environment

**AUDIENCE:** Professionals working with or in the not-for-profit environment

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** [Qualifies for Yellow Book.](#)

## Peer Review Deficiencies: How to Solve Them?

**DATE:** 9/21/20

**TIME:** 3–4:45 p.m.

**INSTRUCTOR:** Rebecca M. Lee, CPA, CGMA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 2 | **MEMBER:** \$110 | **NONMEMBER:** \$160

**OVERVIEW:** Peer review this year? Again, so soon? Don't miss this course that will address the most common peer review matters as identified by the AICPA and the PCAOB. Even though these deficiencies are common doesn't mean they are new. However, they can contribute to a non-conforming engagement which can result in peer review results of pass with deficiency or, worse—a failed peer review. Don't fall victim to these deficiencies. Join this session to explore the issues and find common-sense solutions.

**AUDIENCE:** Practitioners in public practice responsible for the preparation of non-public financial statements

**SOURCE:** Kaplan Financial Education powered by Loscalzo Institute

**LEVEL:** Basic

**NOTE:** Available as a Simulcast, [Qualifies for Yellow Book.](#)

## Preparation, Compilation & Review Engagement Update & Review

**DATE:** 12/14/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** David Peters, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** If you supervise preparation, compilation and review engagements, this course will help you comply with the professional standards by informing you of the latest developments and issues relevant to these engagements. Learn about the U.S. business economy, peer review, FASB updates and other areas affecting preparation, compilation and review engagements.

**PREREQUISITE:** Experience with engagements performed in accordance with SSARS

**AUDIENCE:** CPA firm seniors and above who manage engagements performed in accordance with SSARS

**SOURCE:** AICPA

**LEVEL:** Update

**NOTE:** Available as a Simulcast.

## Preparing Not-for-Profit Financial Statements Under ASU No. 2016-14

**DATE:** 11/12/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** ASU No. 2016-14, Presentation of Financial Statements of Not-for-Profit Entities, is the most significant not-for-profit reporting standard in over 20 years and is now fully effective. This course explains the new requirements, illustrates how the requirements manifest themselves in the financial statements, and clarifies key options that not-for-profits have in applying the requirements. The course also examines other key changes affecting not-for-profits relating to revenue recognition, contributions (ASU No. 2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made) and leases. The course materials utilize a highly illustrative and innovative format, including over 30 focused exercises to provide an enhanced working knowledge of not-for-profit accounting and reporting.

**PREREQUISITE:** Some introductory background in not-for-profit accounting and reporting

**AUDIENCE:** Not-for-profit industry professionals and auditors

**SOURCE:** Surgent **LEVEL:** Intermediate

**NOTE:** [Qualifies for Yellow Book.](#)

## Preventing, Detecting & Responding to Fraud: What Every CPA Should Know

**DATE:** 8/31/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**DATE:** 12/15/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** Tropicana Executive Conference Center, Evansville

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This course provides CPAs with detailed guidance on how to prevent, detect and respond to fraud. Starting with an overview of current fraud statistics, the course then covers the fraud triangle, the fraud diamond and legal elements of fraud. Numerous case studies will provide tools to identify key risk areas and cost-effective controls to mitigate the risk of fraud. Specific investigative tools include statement analysis, Benford's Law and other common forensic accounting techniques. Cybersecurity, money laundering and insurance fraud also will be addressed.

**AUDIENCE:** CPA in all practice areas

**SOURCE:** James Schaefer **LEVEL:** Basic

## Real-World Frauds Found in Not-for-Profits

**DATE:** 12/14/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** Bruce Shepard, CPA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Due to the nature of not-for-profits, fraud may be more common than it seems. Through a comprehensive learning approach using real-world examples, explanations of audit standards and informative case studies, learn how to recognize red flags of frauds, including cyber fraud. This course analyzes several unique frauds which occurred in organizations.

**PREREQUISITE:** Knowledge of not-for-profit sector

**AUDIENCE:** Auditors and accounting and financial professionals of not-for-profit entities

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** [Qualifies for Yellow Book.](#)

## Recent Compilation & Review Issues

**DATE:** 12/1/20 **TIME:** 10:30 a.m.–12:15 p.m.  
**INSTRUCTOR:** James Hodge, CPA, CFE, CGFM  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 2 | **MEMBER:** \$110 | **NONMEMBER:** \$160

**OVERVIEW:** This course covers how SSARS 21, along with SSARS 22, 23 and 24, have radically changed the way SSARS engagements are conducted. In addition to compilation and review services, practitioners can now offer preparation services that allow them to offer financial statement services in streamlined and more flexible procedures.

**AUDIENCE:** Practitioners who perform preparations, compilations and reviews for non-public clients

**SOURCE:** Kaplan Financial Education powered by Loscalzo Institute

**LEVEL:** Basic

**NOTE:** Available as a Simulcast.

## Revenue Recognition: Mastering the New FASB Requirements

**DATE:** 6/24/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Daryl Krause, CPA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** The effective date of the new accounting standard for revenue recognition is upon us. With the issuance of FASB ASU No. 2014-09, Revenue from Contracts with Customers, FASB has completed a convergence project with the IASB to improve financial reporting by creating common revenue recognition guidance for U.S. GAAP and IFRS. For years, revenue recognition has been the cause of audit failures and the focus of corporate abuse and fraud allegations. This course will provide an in-depth understanding of the framework for revenue recognition built around the core principle applied in a five-step process. In addition, understanding the changes and new requirements is critical for successful implementation of this new standard. Supported by practical examples, this course will assist you in avoiding revenue recognition traps and provide you with latest FASB guidance. In addition, you will understand how the new guidance impacts certain industries as a result of new criteria for recognizing revenue and changes in disclosure requirements. Recent updates to this course include industry-specific examples taken from the AICPA Audit and Accounting Guide Revenue Recognition.

**PREREQUISITE:** Experience in the application of accounting standards

**AUDIENCE:** CPAs in public accounting or business and industry who need an update on the latest revenue recognition guidance

**SOURCE:** AICPA

**LEVEL:** Intermediate

## Risk-Based Audit Standards: Effective Utilization

**DATE:** 11/30/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** James Hodge, CPA, CFE, CGFM

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This program will review the requirements of risk-based auditing; address best practices when conducting planning and risk assessment procedures; describe audit testing strategies including sampling and internal control testing; and illustrate documentation examples that comply with the risk assessment standards. Additionally, this course will introduce, explain and outline how artificial intelligence (AI) can, and already is, changing the audit process — specifically, how AI will change fundamental components of the risk-based audit process.

**PREREQUISITE:** Basic auditing course or equivalent experience

**AUDIENCE:** Audit practitioners having responsibility for planning and supervising audits, as well as other members of audit engagement teams involved with audits of non-public entities

**SOURCE:** Kaplan Financial Education powered by Loscalzo Institute

**LEVEL:** Intermediate

**NOTE:** Available as a Simulcast, **Qualifies for Yellow Book.**

## Shorten Month-End: Closing Best Practices

**DATE:** 5/20/20 **TIME:** 1–4:30 p.m.

**INSTRUCTOR:** John L. Daly, CPA, CMA, CPIM, MBA

**LOCATION:** Webinar

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Surveys show that the average North American company completes its monthly financial statement closing in six days. However, some companies can close their books in one day or less. You don't have to sacrifice accuracy for speed. This session will show you how to close month-end faster, better and cheaper.

**AUDIENCE:** Corporate financial managers

**SOURCE:** Executive Education

**LEVEL:** Intermediate

**NOTE:** This webinar counts as live CPE.

## The Bottom Line on the New Lease Accounting Requirements

**DATE:** 10/28/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Daryl Krause, CPA

**LOCATION:** Grand Wayne Center, Fort Wayne

**DATE:** 11/12/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Daryl Krause, CPA

**LOCATION:** Tropicana Executive Conference Center, Evansville

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** How do the leasing requirements in the new standard differ from current GAAP? This course addresses that question by focusing on the basic core principles of the new standard. Discussion includes basic identification, recognition, measurement, presentation and disclosure requirements. Case study exercises are included to illustrate application of the new standard. This course discusses the lessee accounting model, including lease classification, amortization of the right-of-use asset, and interest on the lease liability. This course also discusses the lessor accounting model, including profit recognition and collectability.

**PREREQUISITE:** Experience in the application of accounting standards

**AUDIENCE:** CPAs in public accounting or business and industry

**SOURCE:** AICPA

**LEVEL:** Intermediate

## *New* The New Yellow Book: Government Auditing Standards (2018 Revision)

**DATE:** 10/26/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** James Schmutte, CPA, DBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** Do you want to learn about the 2018 revision to Government Auditing Standards (GAGAS or GAS or the "Yellow Book")? This course is based on Government Auditing Standards, 2018 Revision, which is effective for financial audits of fiscal years ending on or after June 30, 2020. It provides an excellent baseline of information for CPAs as it relates to understanding the guidance in the new Yellow Book. It also provides detailed information regarding auditor independence as found in Government Auditing Standards, 2018 Revision. It is essential for all auditors planning and conducting engagements in accordance with the new Yellow Book to understand and be able to discern requirements related to independence as found in Government Auditing Standards, 2018 Revision, because those independence standards became effective for fiscal years beginning July 1, 2019.

**AUDIENCE:** Government auditors and public practice CPAs that will be planning or conducting engagements in accordance with Government Auditing Standards, 2018 Revision ("Yellow Book")

**SOURCE:** AICPA

**LEVEL:** Basic

**NOTE:** **Qualifies for Yellow Book.**



## ***New* Update on Recent AICPA Standard Setting: Staying Current in a Changing Environment**

**DATE:** 9/29/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Thomas E. Newell, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4

| **MEMBER:** \$200

| **NONMEMBER:** \$290

**OVERVIEW:** Professional standards are changing with the times, and the AICPA's desire to move the profession into a new era in which data analytics and artificial intelligence will play a key role in an audit. We are seeing changes already as the AICPA has recently issued standards that significantly modify the form of the independent auditor's report. In addition, its Omnibus standard modifies several professional standards including those on related parties, consideration of fraud and the auditor's communication to those charged with governance. The new auditing standard on employee benefit plan audits makes significant changes in the auditor's report as well as other aspects of an employee benefit plan audit. Recently issued Statements on Standards for Accounting and Review Services (SSARS) have addressed the consideration of going concern and other significant issues. In addition, the AICPA has proposed a new SSARS that will conform its standards with international standards for such engagements. Clearly, with regard to professional standards, the only constant is change. This course will review recently issued SASs and SSARS and provide both insights into the new standards including how to best implement them.

**PREREQUISITE:** Experience in accounting and auditing

**AUDIENCE:** Accounting and auditing practitioners at all levels wanting to stay current on AICPA professional standards

**SOURCE:** Surgent

**LEVEL:** Intermediate

# ETHICS

## Business Ethics

**DATE:** 8/21/20 **TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Don Minges, MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Being consistently ethical is a challenge. Most of us have had to make tough choices. Being ethical is not the same as complying with the law, and ethical issues are not always black and white. This course will review different professional ethical standards and discuss real-world cases involving thorny ethical dilemmas and how to resolve them.

**PREREQUISITE:** Some corporate finance classwork or experience

**AUDIENCE:** Corporate financial managers, business owners, entrepreneurs and professionals who advise them, including CPAs, CFOs, controllers, corporate financial managers, directors and managers

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

## Cases in Corporate Ethics

**DATE:** 5/20/20 **TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** John L. Daly, CPA, CMA, CPIM, MBA

**LOCATION:** Webinar

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Anyone who has ever attended a lecture-format ethics seminar knows there is a better way. This course provides an opportunity for lively group discussion of real-world, ethical dilemmas.

**AUDIENCE:** Corporate financial managers

**SOURCE:** Executive Education **LEVEL:** Intermediate

**NOTE:** This webinar counts as live CPE.

## Ethical Leadership: Power, Influence, Integrity & Trust

**DATE:** 11/13/20 **TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Don Minges, MBA

**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Leaders naturally wield power and influence at work, but not all use those invaluable tools with integrity. Leaders are constantly tempted to abuse their power, sometimes in ways that inflict great harm. Betraying trust can destroy careers, whole organizations and lives. This is why trust is a top prerequisite for principled and ethical leadership. Trust changes everything. Research shows leaders who continually work to earn and keep authentic trust reap enormous payback in all aspects of doing business.

**PREREQUISITE:** Management experience helpful

**AUDIENCE:** Corporate financial managers

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

## Ethics & Professional Conduct: Updates & Practical Applications

**DATE:** 5/18/20 **TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Mike Brand, CPA

**LOCATION:** Webinar

**NOTE:** This webinar counts as live CPE.

 **DATE:** 12/14/20 **TIME:** 1–4:30 p.m.

**INSTRUCTOR:** David Peters, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**NOTE:** Available both in-person and as a Simulcast. This course is part of the Becoming a Firm Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 25.

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** This course provides a timely update and refresher on the AICPA Code of Professional Conduct, including the conceptual framework and independence provisions for nonattest services, personal independence and other critical matters. It reviews the basic tenets of ethical and professional conduct (including the principles upon which the code rests), explains why the code is necessary, and how it is organized. AICPA members must follow the AICPA code, and many courts and regulatory bodies view the AICPA code as the de facto standard for the CPA profession, therefore it is imperative to stay current on the rules and apply them properly.

**AUDIENCE:** Individuals who want a refresher course on the AICPA Code of Professional Conduct and licensed CPAs looking to fulfill their ethics requirement

**SOURCE:** AICPA **LEVEL:** Basic

## New Ethics & Technology

**DATE:** 9/29/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** Lawrence A. McClelland, MBA, J.D.  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** With the explosion of technology in the workplace that has occurred over the past 30 years, a fair question to ask is "what are the ethical considerations and impacts related to this technology?" Practical technology issues such as data privacy and security no doubt carry ethical considerations, but technology also affects the ethics associated with issues such as work-life balance, the digital divide, training needs, copyrights and fraud.

**AUDIENCE:** CPAs who desire a deeper understanding of key ethical issues facing the profession today

**SOURCE:** K2 Enterprises **LEVEL:** Basic

**NOTE:** This course is part of the Becoming a Technology Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 67.

## Ethics in the Real World: Living Values for Today

**DATE:** 11/20/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** Richard A. Karwic, MBA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Business ethics is not just something "nice to do." It can create long-term, competitive advantage and be a differentiating factor in today's increasingly competitive environment.

**AUDIENCE:** Corporate financial managers

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

## Heartfelt Leadership: How Ethical Leaders Build Trusting Organizations

**DATE:** 12/16/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** Don Minges, MBA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Leaders provide the culture, environment, values and incentives that foster and encourage change. Most importantly, great leaders create environments of trust which allow employees to challenge, innovate and work as teams. In a rapidly changing world, heartfelt leaders build great organizations.

**AUDIENCE:** People who have attained, or aspire to attain, management positions

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate


**NOTE:** This course is part of the Becoming a Leader in Business & Industry micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 51.

## Professional Ethics Update

**DATE:** 6/3/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** Tropicana Executive Conference Center, Evansville

**DATE:** 6/10/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** Century Center, South Bend

**DATE:** 6/12/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** Grand Wayne Center, Fort Wayne

 **DATE:** 6/17/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** INCPAS Learning Center, Indianapolis  
**NOTE:** Available both in-person and as a Simulcast.

**DATE:** 6/26/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**DATE:** 6/30/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** Monroe Convention Center, Bloomington

**DATE:** 10/30/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** Webinar  
**NOTE:** This date is a Webinar LIVE REPLAY.

**DATE:** 11/30/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** Webinar  
**NOTE:** This date is a Webinar LIVE REPLAY.

**CPE:** 4 | **MEMBER:** \$124 | **NONMEMBER:** \$199

**OVERVIEW:** This 4-hour course reviews the AICPA Code of Professional Conduct, latest developments in independence and legal liability, and responsibilities to clients as well as non-CPA ownership. Case studies also are included. This course fulfills the ethics requirement for Indiana's three-year reporting period requirement.

**AUDIENCE:** Any CPA who needs ethics for the current reporting period

**SOURCE:** Indiana CPA Society **LEVEL:** Update

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# MANAGEMENT

## Advanced Leadership Skills: Emotional Intelligence, Innovation, Troubled Employees, Team Culture & Project/Change Management

**DATE:** 5/20/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** Jim Lindell, CPA, CGMA, CSP, MBA  
**LOCATION:** Webinar

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** This standalone course is the second in a series of Leadership Skills that has been well received in the accounting CPE environment. Advanced Personal Leadership Skills attendees will improve their leadership and managerial skills to achieve their business and personal goals better.

**AUDIENCE:** Anyone interested in improving their overall daily effectiveness at work or home; the tools and techniques are applicable for all levels of individuals

**SOURCE:** Thorsten Consulting Group, Inc. **LEVEL:** Basic

**NOTE:** This webinar counts as live CPE.

## Analytics & Big Data for CPAs

**DATE:** 9/28/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** John Minnich, CPA, CGMA, CFRM, Macct  
**LOCATION:** Century Center, South Bend

**DATE:** 10/27/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** John Minnich, CPA, CGMA, CFRM, Macct  
**LOCATION:** INCPAS Learning Center, Indianapolis  
**NOTE:** This course is part of the Becoming a Leader in Business & Industry micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 51.

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** Analytics is the new force driving business. Tools have been created to measure program impacts and ROI, visualize data and business processes, and uncover the relationship between key performance indicators, many utilizing the unprecedented amount of data now flowing into organizations. In this course you will discuss leading-edge topics in analytics and finance in a session packed with useful tips and practical guidance that you can apply immediately.

**AUDIENCE:** CFOs, controllers, treasurers and other financial managers

**SOURCE:** AICPA **LEVEL:** Basic

## New Annual CFO Forum: Developing Credibility

**DATE:** 12/8/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Dana Johnson, CPA, CMA, Ph.D.  
**LOCATION:** Century Center, South Bend

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** Today's effective financial leader must establish on-going credibility and adaptability to be effective. Finance professionals operate in a landscape of constant flux, yet financial management's fundamental success skills do not vary. Hear a veteran financial executive discuss why some financial managers succeed while others fail. Learn some practical tips on how to move from being a CF-No to a CF-Oh! Uncover the attributes of the "What and How" of financial management success and how action moves people better than unfulfilled ideas. Actionable concepts vs. "cheap talk" serve as a catalyst for change. This session will assist you in developing actionable messages and achieve buy-in as you implement new processes.

**PREREQUISITE:** Management experience preparing or reviewing accounting processes and reports; experience working with internal or external clients and business leaders

**AUDIENCE:** People who are, or aspire to be, chief financial officers; discussions targeted to medium-sized organizations

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion. *Qualifies for 2 hours of A&A.*

## New Annual CFO Forum: Emotional Intelligence

**DATE:** 12/7/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Dana Johnson, CPA, CMA, Ph.D.  
**LOCATION:** Century Center, South Bend

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** Emotional Intelligence (EI) is an individual's capacity to understand both their own and other people's emotions, as well as how to react to these feelings in an appropriate manner. Research proves EI is a compelling predictor of personal, professional and social success. Every business leader can improve theirs, including you. Many businesses utilize EI for promotions and hiring. This session will discuss the 12 keys to EI and proven tactics to help every aspiring leader "work smarter."

**PREREQUISITE:** Management experience working with internal or external clients and business leaders

**AUDIENCE:** People who are, or aspire to be, chief financial officers; discussions targeted to medium-sized organizations

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion. *Qualifies for 2 hours of Ethics.*

## Annual Update for Controllers

**DATE:** 10/9/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** John Minnich, CPA, CGMA, CFRM, Macct

**LOCATION:** Grand Wayne Center, Fort Wayne

**DATE:** 11/9/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** John Minnich, CPA, CGMA, CFRM, Macct

**LOCATION:** Tropicana Executive Conference Center, Evansville

**DATE:** 11/23/20 **TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** John Minnich, CPA, CGMA, CFRM, Macct

**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** Strengthen your abilities as a controller and help your management team understand current economic issues through the latest trends in accounting, finance, human resources, treasury management and business systems. In this course you will discuss leading-edge topics in managerial accounting and finance in a session packed with useful tips and practical guidance you can apply immediately.

**PREREQUISITE:** Management experience in accounting, finance or operations

**AUDIENCE:** CFOs, controllers, treasurers and other financial managers

**SOURCE:** AICPA **LEVEL:** Update

## Balance Sheet Management

**DATE:** 8/21/20 **TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Don Minges, MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Most organizations manage their income statement, but many virtually ignore the balance sheet until balance sheet problems create seemingly insurmountable emergencies. This session discusses how to analyze and manage your financial statements more holistically, allowing you to identify and correct balance sheet issues early. How do you choose whether to raise debt or equity? What are the key considerations and the advantages of each? What is the cost of capital? What are the "hidden" balance sheet risks? We will also examine several crucial ideas you can incorporate into your analyses to enhance performance and reduce risk. If you want to enhance your corporate finance skills, this course is for you.

**PREREQUISITE:** Some corporate finance classwork or experience would be helpful

**AUDIENCE:** CEOs, CFOs, controllers, business owners, board members, corporate financial managers and professionals who advise them

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

## Business Valuation Issues

**DATE:** 12/17/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Don Minges, MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Every business needs capital, and capital has a cost. Debt and equity providers demand a return, and the combination is the organization's cost of capital. Even if you are not yet the CFO, you need to thoroughly understand the cost of capital and its use. Knowing the cost allows you to "get the biggest bang for the buck." Various business valuation methods are covered, whether for a start-up, spin-off or acquisition at any stage. If you want to enhance your corporate finance skills, this session is for you.

**PREREQUISITE:** Management experience helpful

**AUDIENCE:** Corporate financial managers

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion.

## New CFO Leadership Series: Advanced Skills, Made Easy

**DATE:** 12/8/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** John L. Daly, CPA, CMA, CPIM, MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This is Day 5 of five in Indianapolis for the popular series designed specifically for current and aspiring CFOs. It will be divided into four topics consisting of 2 hours each. Learn how to create projected balance sheet and cash flow statements; use advanced methods for assigning overhead; fix a poorly organized chart of accounts; and create better PowerPoint presentations. The course will provide extensive case study analysis and many opportunities for group discussion on essential skills.

**PREREQUISITE:** Management experience preparing or reviewing cost accounting reports; experience preparing or reviewing accounting processes and reports; experience making presentations to business leaders

**AUDIENCE:** Current and aspiring chief financial officers; discussions targeted for people in medium-sized organizations

**SOURCE:** Executive Education **LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion. *Qualifies for 6 hours of A&A.*

## CFO Leadership Series: Balance Sheet Management

**DATE:** 11/12/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Don Minges, MBA  
**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This is Day 2 of three in Fort Wayne for the popular series designed specifically for current and aspiring CFOs. It will be divided into four topics consisting of 2 hours each. Learn how to analyze and manage your financial statements more holistically; calculate the cost of capital and avoid the common ways organizations misuse it; key considerations when determining whether to raise your organization's debt or equity; and what to do to keep your own personal net worth on track. The course will provide extensive case study analysis and many opportunities for group discussion on essential skills.

**PREREQUISITE:** Management experience helpful

**AUDIENCE:** Current and aspiring chief financial officers; discussions targeted for people in medium-sized organizations

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion. *Qualifies for 6 hours of A&A.*

## CFO Leadership Series—Become More Effective

**DATE:** 9/23/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Bob Mims, CPA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This is Day 2 of five in Indianapolis for the popular series designed specifically for current and aspiring CFOs. It will be divided into four different topics consisting of 2 hours each. Learn how to think critically; network more effectively; manage compensation and bonus plans; and use advanced features in MS Word. The course will provide extensive case study analysis and many opportunities for group discussion on essential skills.

**PREREQUISITE:** Experience with management, Microsoft Word, preparing or reviewing accounting processes and reports, and working with internal or external clients and business leaders

**AUDIENCE:** Current and aspiring chief financial officers; discussions targeted for people in medium-sized organizations

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion. This course is part of the Becoming a Leader in Business & Industry micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 51.

## CFO Leadership Series: Cash Management—Managing the Lifeblood of the Business

**DATE:** 11/19/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Richard A. Karwic, MBA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This is Day 4 of five in Indianapolis for the popular series designed specifically for current and aspiring CFOs. It will be divided into four topics consisting of 2 hours each. Learn how to manage AR and AP more effectively; use better methods for cash management; apply new cash forecasting techniques; and make meetings more productive (and fun!). The course will provide extensive case study analysis and many opportunities for group discussion on essential skills.

**PREREQUISITE:** Management experience in the Treasury function and managing cash flow, either for internal use or external clients; experience working with internal or external clients and business leaders

**AUDIENCE:** Current and aspiring chief financial officers; discussions targeted for people in medium-sized organizations

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion. *Qualifies for 6 hours of A&A.*

## CFO Leadership Series: Developing Credibility—Inside & Outside the Organization

**DATE:** 10/22/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** William F. O'Brien, CPA, MBA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This is Day 3 of five in Indianapolis for the popular series designed specifically for current and aspiring CFOs. It will be divided into four topics consisting of 2 hours each. Learn how to earn respect for you and your team; plan and get buy-in on more actionable messaging; create effective reports and presentations; and what to do—and not do—to be a successful financial manager. The course will provide extensive case study analysis and many opportunities for group discussion on essential skills.

**PREREQUISITE:** Management experience preparing or reviewing accounting processes and reports; experience working with internal or external clients and business leaders

**AUDIENCE:** Current and aspiring chief financial officers; discussions targeted for people in medium-sized organizations

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion. This course is part of the Becoming a Leader in Business & Industry micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 51. *Qualifies for 2 hours of A&A.*



## New CFO Leadership Series: Emotional Intelligence—What Makes Leaders Great?

**DATE:** 8/20/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Don Minges, MBA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This is Day 1 of five in Indianapolis for the popular series designed specifically for current and aspiring CFOs. It will be divided into four topics consisting of 2 hours each. Learn why emotional intelligence is the critical factor to success; how to motivate the right way; more effective ways to deliver bad news; and evaluate real-world ethical dilemmas. The course will provide extensive case study analysis and many opportunities for group discussion on essential skills.

**PREREQUISITE:** Management experience working with internal or external clients and business leaders

**AUDIENCE:** Current and aspiring chief financial officers; discussions targeted for people in medium-sized organizations

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion. This course is part of the Becoming a Leader in Business & Industry micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 51. *Qualifies for 2 hours of Ethics.*

## CFO Leadership Series: Managing People

**DATE:** 12/10/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** John L. Daly, CPA, CMA, CPIM, MBA  
**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This is Day 3 of three in Fort Wayne for the popular series designed specifically for current and aspiring CFOs. It will be divided into four topics consisting of 2 hours each. Learn about the “soft” side necessary to excel in your role; corporate ethics in diversity, inclusion and anti-harassment/discrimination initiatives; benefits of an “open book” culture of transparency; and how to promote ethics and considerate conduct. The course will provide extensive case study analysis and many opportunities for group discussion on essential skills.

**PREREQUISITE:** Management experience helpful

**AUDIENCE:** Current and aspiring chief financial officers; discussions targeted for people in medium-sized organizations

**SOURCE:** Executive Education **LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion. *Qualifies for 2 hours of Ethics.*

## CFO Leadership Series: Strategy & Critical Thinking Skills

**DATE:** 9/24/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Bob Mims, CPA  
**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This is Day 1 of three in Fort Wayne for the popular series designed specifically for current and aspiring CFOs. It will be divided into four topics consisting of 2 hours each. Learn about groundbreaking studies on enhanced logic and decision making within your company and the CPA profession; how to apply disciplined experimentation as a means to innovate; real-world models that successfully align budgets and strategy; and best financial management practices for the future. The course will provide extensive case study analysis and many opportunities for group discussion on essential skills.

**PREREQUISITE:** Management experience helpful

**AUDIENCE:** Current and aspiring chief financial officers; discussions targeted for people in medium-sized organizations

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion. *Qualifies for 2 hours of A&A.*

## Coaching Skills for CPAs, Controllers & Financial Managers

**DATE:** 5/20/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** Jim Lindell, CPA, CGMA, CSP, MBA  
**LOCATION:** Webinar

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Professional athletes have multiple coaches, while business people rarely utilize coaches. This course will focus on creating the coaching skills required to raise the performance of your employees. It will include the use of: coaching models and strategies, successful communication techniques, root cause analysis, performance gap analysis and personality impact on coaching model.

**AUDIENCE:** Anyone who has the responsibility of developing staff for improved performance, including CPAs, accountants, controllers, treasurers and CFOs

**SOURCE:** Thorsten Consulting Group, Inc. **LEVEL:** Basic

**NOTE:** This webinar counts as live CPE.

## Construction Conference

**DATE:** 11/10/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Various  
**LOCATION:** Ritz Charles, Carmel

**CPE:** 8 | **MEMBER:** \$364 | **NONMEMBER:** \$514

**OVERVIEW:** Give CPAs working in, or with, the construction industry the specialized education they need and a chance to gather with other CPAs who do what they do. This conference will provide general and breakout sessions on specific construction-related topics and general topics like tax and economic updates but with a focus on the perspective of the construction financial manager.

**AUDIENCE:** CPAs with construction-related clients or CPAs working in the construction industry

**SOURCE:** Indiana CPA Society **LEVEL:** Intermediate

**NOTE:** Partnered with CFMA. Continental breakfast and lunch are provided in the cost of the registration.



## Controllers Conference

**DATE:** 6/8/20 **TIME:** 8 a.m.–4 p.m.  
**INSTRUCTOR:** Various  
**LOCATION:** Ritz Charles, Carmel

**CPE:** 8 | **MEMBER:** \$364 | **NONMEMBER:** \$514

**OVERVIEW:** This conference will provide important updates on emerging issues to CPAs responsible for managing financial risks, financial planning, and financial reporting and analysis for Indiana corporations. Learn valuable insights on how to thrive in your role wherever you are in your career.

**AUDIENCE:** Current or aspiring controllers, financial managers and CFOs in business/industry

**SOURCE:** Indiana CPA Society **LEVEL:** Intermediate

**NOTE:** Continental breakfast and lunch are provided in the cost of the registration.

## Controller's Update: Today's Latest Trends

**DATE:** 5/19/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** Mike Ussery, CPA  
**LOCATION:** Webinar

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Strengthen your abilities as a controller and help your management team understand current economic issues through the latest trends in accounting, finance, human resources, treasury management, and business systems. In this course you will discuss leading-edge topics in managerial accounting and finance in a session that is packed with useful tips and practical guidance that you can apply immediately.

**AUDIENCE:** Management experience in accounting, finance or operations

**SOURCE:** AICPA **LEVEL:** Update

**NOTE:** This webinar counts as live CPE.

## Critical Thinking Skills for Financial Professionals

**DATE:** 11/20/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** Richard A. Karwic, MBA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** “What were they thinking?” Why do business leaders sometimes make decisions that severely damage themselves and their organizations? It is tempting to attribute poor choices to a leader’s assumed incompetence, inexperience, bad character or low intelligence—but reality is much more complex.

**AUDIENCE:** Corporate financial managers

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

## Employment Law Update: Key Risks & Recent Trends

**DATE:** 8/27/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS  
**LOCATION:** Tropicana Executive Conference Center, Evansville

**DATE:** 8/31/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS  
**LOCATION:** Century Center, South Bend

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** Businesses and not-for-profits today face an explosion of EEOC actions and employment litigation that can threaten the organization’s financial stability as well as its reputation. This course will update you on — and provide tips about mitigating exposure for — the key employment risks every employer faces: cyber issues such as social media, device and internet use, wrongful termination, retaliation, whistleblowers, all types of discrimination and harassment, workplace safety, wage and hour laws, immigration issues, laws such as the FMLA, ADA, HIPAA, COBRA and FLSA, and more. Know how to react to developing employment issues, understand recent trends in employment claims, and arm yourself with the knowledge and assessment tools that can make a difference for your employer or your clients.

**PREREQUISITE:** Experience in, and knowledge of, employment law issues encountered by businesses and not-for-profits

**AUDIENCE:** CPAs in business and industry, not-for-profits or in public practice who want to increase their knowledge of employment law issues encountered by businesses and not-for-profits

**SOURCE:** AICPA

**LEVEL:** Advanced

## Employment Law Update: Reducing Employer Liability

**DATE:** 12/15/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Employment law issues affect virtually every business, governmental entity and not-for-profit organization. This update examines trends in employment-related claims and settlements including: members of protected classes and the implications of that membership; analysis of state trends in employment litigation; e-employment and cyber issues such as employee and employer social media rights; device and internet use and monitoring; employer liability issues for employee internet use; telecommuting and “off-the-clock” work issues; wrongful termination; bullying and its implications; harassment; and retaliation. This course also introduces you to the Employment Claim Risk Assessment Tool, which provides a framework to analyze your organization’s or your client’s exposures to employment-related claims.

**PREREQUISITE:** Experience in, and knowledge of, employment law issues encountered by businesses and not-for-profits

**AUDIENCE:** CPAs in business and industry, not-for-profits or in public practice who want to increase their knowledge of employment law issues encountered by businesses and not-for-profits

**SOURCE:** AICPA

**LEVEL:** Advanced

**NOTE:** Available as a Simulcast.

## Honing Your Management Style

**DATE:** 12/17/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Don Minges, MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4

| **MEMBER:** \$200

| **NONMEMBER:** \$290

**OVERVIEW:** Learn how business leaders harness their introversion for success, techniques to build a trusting team and action plan that will increase cohesion and competitive advantage, and ways to identify and deal with "snakes in suits."

**PREREQUISITE:** Management experience helpful

**AUDIENCE:** Corporate financial managers

**SOURCE:** The Knowledge Institute

**LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion.

## *New* INCPAS Convention

**DATE:** 12/2–3/20

**TIME:** 8 a.m.–5 p.m.

**INSTRUCTOR:** Various

**LOCATION:** JW Marriott, Indianapolis

**CPE:** 16 | **PRICING:** Visit [incpas.org/Convention](http://incpas.org/Convention) for pricing options.

**OVERVIEW:** This 2-day event will provide more people, programming and fun for Indiana CPAs in all areas of practice. Each day offers up to 5 tracks covering A&A, Business & Industry, Tax, Management & Leadership and Technology, all led by top-rated national presenters, as well as trusted local experts. Day 1 will be followed by a networking reception and tours at Lucas Oil Stadium.

**AUDIENCE:** Anyone in search of one event with a variety of topics and chance to connect with other CPAs

**SOURCE:** Indiana CPA Society

**LEVEL:** Intermediate

**NOTE:** A&A and Ethics hours will be offered. Continental breakfast and lunch are provided in the cost of the registration.

## *New* Industry Spring Forum

**DATE:** 5/21/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Various

**LOCATION:** Virtual

**CPE:** 5

| **MEMBER/NONMEMBER:** \$300

**OVERVIEW:** As a CPA in business and industry, you are no longer just a number cruncher who lives in spreadsheets. Today you are expected to use a forward-looking and big-picture approach

to review financial statements to gain perspective on past performance. You are expected to analyze information and work closely with operations and management to develop and implement strategy for the organization to achieve its goals. Join us in this first-ever Industry Spring Forum where colleagues will provide insight into how they are handling the changing economy and their changing roles.

**AUDIENCE:** CPAs in business or industry

**SOURCE:** Indiana CPA Society

**LEVEL:** Intermediate

## Lean Accounting & Management: Saving Money by Streamlining Operations

**DATE:** 5/19/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Mike Ussery, CPA

**LOCATION:** Webinar

**CPE:** 4

| **MEMBER:** \$200

| **NONMEMBER:** \$290

**OVERVIEW:** Companies using Lean Accounting have better information for decision making, have simple and timely reports that are clearly understood by everyone in the company, and they focus their business around the value created from their customers. Learn to minimize waste and create wealth in your organization through a lean accounting and management approach that improves profitability by streamlining operations. Improve flow through capacity management. Achieve perfection through continuous process improvement. Those in both manufacturing and service industries can benefit from the techniques presented in this course.

**PREREQUISITE:** Management responsibility in finance, operations or planning

**AUDIENCE:** Industry CPAs in middle and upper management, and public practitioners responsible for productivity improvement

**SOURCE:** AICPA

**LEVEL:** Advanced

**NOTE:** This webinar counts as live CPE.

## *New* Organizational Leadership for Financial Executives

**DATE:** 11/16/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Jim Lindell, CPA, CGMA, CSP, MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

| **MEMBER:** \$354

| **NONMEMBER:** \$513

**OVERVIEW:** The purpose of this course is to enhance your leadership skills as they apply to the accounting, finance and treasury functions, as well as overarching organizational leadership of the whole company. A recent survey of CEOs indicated one of their most pressing and worrisome concerns is with regards to the next generation leaders. In this course, we will examine leadership skills to help the attendee improve their skill level to serve their organization more effectively.

**AUDIENCE:** Financial executives looking to strengthen, expand and build on their leadership skills

**SOURCE:** Thorsten Consulting Group, Inc. **LEVEL:** Intermediate

## Risk, Cost & Cash Management for Controllers & Financial Managers

**DATE:** 5/18/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** Mike Ussery, CPA  
**LOCATION:** Webinar

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** When an organization fails, it is usually due to several factors. These often result from a number of undetected, poor practices that infect and grow throughout the entire organization. They can include a lack of understanding of costs, poor asset allocation, systems that support the status quo, failure to identify risk, tunnel vision by management, and so on. Often, management will repeat poor practices across the enterprise. This course demonstrates the use of practices and techniques specifically designed to assist CPAs and other financial professionals in adding value to their company through improved decision making, cost management, understanding business cycles, managing continuous improvements, cash management and risk management. Examples of actions by both successful and failed organizations are used throughout the session.

**PREREQUISITE:** Management experience in accounting, finance or operations

**AUDIENCE:** Owners, controllers, treasurers, financial officers and other financial managers in organizations with less than \$250 million in sales

**SOURCE:** AICPA **LEVEL:** Intermediate

**NOTE:** This webinar counts as live CPE.

## Small Firm Summit

**DATE:** 8/20/20 **TIME:** 8:30 a.m.–4:45 p.m.  
**INSTRUCTOR:** Various  
**LOCATION:** Ritz Charles, Carmel

**CPE:** 8 | **MEMBER:** \$259 | **NONMEMBER:** \$404

**OVERVIEW:** This is the forum where small firm practitioners in Indiana get together to discuss their everyday challenges, share solutions and get new strategic ideas to enhance the success of their firm's future. This group will also have a hand in developing future opportunities for networking on a more regular basis.

**AUDIENCE:** Sole practitioners and small firms with 10 employees or less

**SOURCE:** Indiana CPA Society **LEVEL:** Intermediate

**NOTE:** Continental breakfast and lunch are provided in the cost of the registration. This course is part of the Becoming a Firm Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 25.

## Staff Retention: Attract & Keep the Best People

**DATE:** 12/16/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** Don Mingos, MBA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Does it seem like you spend far too much time recruiting? Do your people leave just as they become productive? If you think your turnover is because Millennials are different from earlier generations, you probably are not looking at the real source of your problem.

**PREREQUISITE:** Management experience helpful

**AUDIENCE:** Corporate and public practice managers who have professional staff working for them

**SOURCE:** The Knowledge Institute **LEVEL:** Intermediate

**NOTE:** This course is part of the Becoming a Leader in Business & Industry micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 51.

## The 8-Hour MBA for CPAs

**DATE:** 8/17/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**DATE:** 9/17/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** INCPAS Learning Center, Indianapolis

**DATE:** 9/29/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** James Schaefer, CPA-inactive, CFE  
**LOCATION:** Century Center, South Bend

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This course is designed specifically for CPAs and provides an overview of the major topics included in an MBA program. These include marketing, organizational behavior, quality control, finance, data analytics and strategic management.

**AUDIENCE:** All CPAs, regardless of experience

**SOURCE:** James Schaefer **LEVEL:** Intermediate

## The Changing Role of the Controller: Advancing from Tactical to Strategic

**DATE:** 5/18/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** Mike Ussery, CPA  
**LOCATION:** Webinar

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Are you ready to take your role as controller to the next level while adding significant value to the organization? A successful controller will go beyond financial statements, internal controls and general accounting to create new value for the

organization. We'll explore new additional roles that controllers are now accepting and outline a roadmap you can use to expand your role as a controller from simply internal process/transaction-oriented to externally focused on understanding industry and macro trends.

**PREREQUISITE:** Experience in financial management of a medium or small company

**AUDIENCE:** CFOs, controllers and management accountants who want to improve the value-add and impact of their skillset in order to drive the financial performance of an organization

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** This webinar counts as live CPE.

## The Competent CPA: Mastering The Controller/CFO Role

**DATE:** 8/7/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Jim Lindell, CPA, CGMA, CSP, MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** This seminar is split into two parts. In the first, you will assess your business and technical skills. In the second, you will assess your leadership and people skills. Throughout both, you will learn what else you can do to build successful business and leadership skills that go beyond day-to-day work or management.

**AUDIENCE:** CPAs in public accounting or business and industry who want to understand how to move to the next level within their organization

**SOURCE:** Thorsten Consulting Group, Inc. **LEVEL:** Intermediate

**NOTE:** This course is part of the Becoming a Leader in Business & Industry micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 51.

## The Strategic CFO: Big Picture Skills

**DATE:** 10/23/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** William F. O'Brien, CPA, MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** Your financial accounting credentials do not automatically qualify you for a CFO role. Today's CFOs have skills that go far beyond financial accounting. Come share ideas with veteran CFOs and learn new techniques that will make you more effective now and long into the future.

**AUDIENCE:** People who are, or aspire to be, chief financial officers

**SOURCE:** The Knowledge Institute

**LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion. *Qualifies for 4 hours of A&A.*

## The Tactical CFO: Make Your Business Processes Work For You

**DATE:** 5/19/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** John L. Daly, CPA, CMA, CPIM, MBA

**LOCATION:** Webinar

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** Effective CFOs drive continuous improvements in their departments and beyond. Come share ideas with experienced CFOs that will allow you to improve your department's performance in four key areas.

**AUDIENCE:** People who are, or aspire to be, chief financial officers

**SOURCE:** Executive Education

**LEVEL:** Intermediate

**NOTE:** Bring a laptop. This seminar includes extensive case study analysis and many opportunities for group discussion.

**NOTE:** This webinar counts as live CPE.

## New Thriving in Recessionary Times

**DATE:** 11/17/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Jim Lindell, CPA, CGMA, CSP, MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** The news is alive with the potential of the next recession. Where are we now? How soon will the next recession occur? How will it impact my business, surrounding stakeholders and influencers? This course will explore how to understand business cycles and recessions, and — most importantly — how to position your organization to successfully navigate through tougher economic times.

**AUDIENCE:** CPAs in public accounting or business and industry wanting to understand how to move to the next level within their organization

**SOURCE:** Thorsten Consulting Group, Inc. **LEVEL:** Basic

## Valuing a Business: What Is This Company Worth?

**DATE:** 11/13/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Don Mingos, MBA

**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** What is your company worth? Is business value the single most important metric? This course discusses various business valuation methods for any stage company: start-up, spin-off or acquisition. Many valuation methods exist. Which method is right? Which is the "best" for a given business or a given situation? CPAs and corporate financial managers cannot afford to miss this course.

**PREREQUISITE:** None, but some corporate finance classwork or experience helpful

**AUDIENCE:** Corporate financial managers, business owners, entrepreneurs and professionals who advise them; CPAs with the ABV certification

**SOURCE:** The Knowledge Institute

**LEVEL:** Intermediate



## *New* Young Pros Forum

**DATE:** 6/25/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Various

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4

| **MEMBER:** \$174

| **NONMEMBER:** \$224

**OVERVIEW:** Join us at this first-ever Young Pros Forum. Network and learn from a panel of local experts that will share their experience on building meaningful and important connections. We will then connect with others in an afternoon service project at a local not-for-profit organization.

**AUDIENCE:** Any young professional age 35 and under looking to connect and network with others

**SOURCE:** Indiana CPA Society

**LEVEL:** Intermediate

**NOTE:** Continental breakfast and lunch are provided in the cost of the registration.

## New INCPAS Micro-Credential Program



# Becoming a Leader in Business & Industry

Leading an organization is no easy feat, let alone figuring out what you need to know to do it well—we can help with that. Commit to your growth with our customized CPE package and save at least \$200 on average.

### Level II

This program is designed for new or aspiring controllers/CFOs. It will outline the technical knowledge, people skills and processes you need to know and implement to build the foundation for a successful team.

August 7

#### **The Competent CPA: Mastering the Controller/CFO Role (8 hours CPE)**

Learn about the skills and resources necessary to lead your organization and accounting/finance department.

October 27

#### **Analytics & Big Data for CPAs (8 hours CPE)**

Acquaint yourself with tools to measure program impact and ROI, visualize data and business processes, and uncover the relationship between KPIs.

December 16

#### **Heartfelt Leadership: How Ethical Leaders Build Trusting Organizations (4 hours CPE)**

Discover how to create a culture, values and incentives that foster and encourage innovation.

December 16

#### **Staff Retention: Attract & Keep the Best People (4 hours CPE)**

Avoid turnover by identifying the real source of employee exits and the key changes you can implement now.

### Level III

This program is designed for CFOs who are not new to their roles but want to enhance their leadership skills. It will dig into the “human element” so you can better understand yourself and your team, then lead accordingly.

August 20

#### **CFO Leadership Series: Emotional Intelligence—What Makes Leaders Great? (8 hours CPE)**

Discuss why EI is critical to your success, how to motivate your team the right way, and also the best way to deliver bad news.

September 23

#### **CFO Leadership Series: Become More Effective (8 hours CPE)**

Learn how think and network more effectively, as well as Microsoft-based tools that can help keep you on track.

October 22

#### **CFO Leadership Series: Developing Credibility — Inside & Outside the Organization (8 hours CPE)**

Find out how to communicate your messages quickly and clearly, and leave with 10 Tips for Success and 13 Signs of Failure.

### Program Benefits & Details

- 24 hours CPE
- “Business & Industry Leader” Digital Badge upon completion

DISCOUNTED PACKAGE PRICE: \$899

► Register at [incpas.org/MicroCredential](https://incpas.org/MicroCredential).

# NOT-FOR-PROFIT & GOVERNMENT

**Qualifies for Yellow Book** = Qualifies for the 24 hour Yellow Book requirement. Determination as to the qualification of certain courses for the Yellow Book 24 hour requirement should be made on an auditor specific basis depending on that auditor's Yellow Book clients. Note that the determination of course qualification is a matter of an auditor's professional judgment in consultation with appropriate individuals in the audit firm. The 24 hours are a subset of the 80-hour requirement.

## A Complete Guide to the New Yellow Book

**DATE:** 9/16/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** The new Yellow Book is effective for audits of financial statements for periods ending on or after June 30, 2020. Save yourself the time and stress of trying to understand the new Yellow Book alone. This course will equip you with comprehensive knowledge that will enable you to confidently implement the requirements. Course materials utilize a highly illustrative and innovative format, including over 25 focused exercises on key practice issues.

**PREREQUISITE:** Basic audit knowledge

**AUDIENCE:** Auditors performing Yellow Book engagements

**SOURCE:** Surgent **LEVEL:** Basic

**NOTE:** **Qualifies for Yellow Book.**

## Accounting & Reporting for Not-for-Profit Organizations

**DATE:** 11/24/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA  
**LOCATION:** Grand Wayne Center, Fort Wayne

**DATE:** 12/8/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** Do you need to enhance your not-for-profit accounting skills? Through a case study-intense, highly interactive, classroom environment, this course provides the tools necessary to go beyond theory and create value-added services for your clients. This course allows you to examine, evaluate and perform case studies which will enhance your working knowledge

of fundamental not-for profit accounting and reporting, presentation requirements, note disclosures unique to not-for-profits, and options allowed under generally accepted accounting principles. FASB's financial statement standard updates, revenue recognition, and grants and contracts standards are included.

**PREREQUISITE:** Experience in the not-for-profit environment

**AUDIENCE:** Auditors, practitioners and accounting and finance professionals of not-for-profit organizations

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** **Qualifies for Yellow Book.**

## Applying the Uniform Guidance in Your Single Audits

**DATE:** 11/11/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** James Schmutte, CPA, DBA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** This course provides you with the knowledge to be more efficient and effective at planning and performing audits in accordance with the requirements of the Uniform Guidance and the Single Audit Act. Make sure your skills are up-to-date with the latest information in this challenging audit area.

**PREREQUISITE:** Background of not-for-profit or governmental accounting and auditing

**AUDIENCE:** Auditors performing single audit engagements, internal financial staff of governments, and staff of not-for-profit entities interacting with auditors

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** **Qualifies for Yellow Book.**

## Financial Reporting for Not-for-Profit Entities

**DATE:** 12/14/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** Bruce Shepard, CPA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Do you know what makes not-for-profit accounting and financial reporting different? This course will cover the requirements under FASB's financial statement standard and provide insight into what makes not-for-profit financial reporting different, such as accounting for grants and contracts.

This course will train you to clear key hurdles in not-for-profit accounting and reporting in an efficient and effective manner. Avoid the potholes of confusion and provide a financial picture that end users can truly understand.

**PREREQUISITE:** Experience in the not-for-profit environment

**AUDIENCE:** Professionals working with or in the not-for-profit environment

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** Qualifies for Yellow Book.

## Latest Developments in Not-for-Profit Accounting & Auditing

**DATE:** 11/10/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Martin Burr, CPA, CIA, CMA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** This is another year of significant change in the world of not-for-profit accounting and auditing. Time is valuable, and it's hard to stay current in today's rapidly changing environment. Let us save you time and effort in staying current through this informative update course. The course materials utilize a highly illustrative and innovative format. Over 30 focused exercises are included to provide an enhanced working knowledge of the latest developments in not-for-profit accounting and auditing.

**PREREQUISITE:** Knowledge of not-for-profit accounting and auditing

**AUDIENCE:** Auditors and industry professionals working in the not-for-profit environment

**SOURCE:** Surgent

**LEVEL:** Update

**NOTE:** Qualifies for Yellow Book.

## Not-for-Profit Accounting & Auditing Update

**DATE:** 8/27/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Martin Burr, CPA, CIA, CMA

**LOCATION:** INCPAS Learning Center, Indianapolis

**DATE:** 9/10/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Martin Burr, CPA, CIA, CMA

**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**CPE:** 8

**MEMBER:** \$384

**NONMEMBER:** \$543

**OVERVIEW:** The best avenue to success is to be indispensable to your clients. The best way to become indispensable is having a solid understanding of your client's business. This course details the latest developments affecting not-for-profits such as requirements of FASB directed toward the organizations and information on the latest OMB and Yellow Book developments.

**PREREQUISITE:** Knowledge of not-for-profit accounting and auditing

**AUDIENCE:** Accounting and finance personnel responsible for accounting and financial reporting for not-for-profits and auditors of those entities

**SOURCE:** AICPA

**LEVEL:** Update

**NOTE:** Qualifies for Yellow Book.

## Not-for-Profit Conference

**DATE:** 7/23/20

**TIME:** 8:30 a.m.–4:35 p.m.

**INSTRUCTOR:** Various

**LOCATION:** Embassy Suites Noblesville, Noblesville

**CPE:** 8

**MEMBER:** \$259

**NONMEMBER:** \$404

**OVERVIEW:** This is the Society's highest attended conference and the only one in Indiana for CPAs serving not-for-profits. The conference provides a well-rounded set of general and breakout sessions to allow CPAs to add value to the organizations they work in or serve.

**AUDIENCE:** CPAs in public accounting who have not-for-profit clients and CPAs working as staff at not-for-profit organizations

**SOURCE:** Indiana CPA Society

**LEVEL:** Intermediate

**NOTE:** Bring-a-Colleague or Client Rate: \$179; may include some A&A hours. Continental breakfast and lunch are provided in the cost of the registration.

## Not-for-Profit Financial Reporting: Mastering the Unique Requirements

**DATE:** 10/22/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Martin Burr, CPA, CIA, CMA

**LOCATION:** Century Center, South Bend

**DATE:** 11/5/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Martin Burr, CPA, CIA, CMA

**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 8

**MEMBER:** \$384

**NONMEMBER:** \$543

**OVERVIEW:** Do you know what makes not-for-profit accounting and financial reporting different? Avoid the potholes of confusion and provide a financial picture end users can truly understand. Through a combination of practical guidance and case studies, this course provides insight into what makes not-for-profits different.

**PREREQUISITE:** Experience in the not-for-profit environment

**AUDIENCE:** Professionals working with or in the not-for-profit environment

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** Qualifies for Yellow Book.

## Preparing Not-for-Profit Financial Statements Under ASU No. 2016-14

**DATE:** 11/12/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Martin Burr, CPA, CIA, CMA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** ASU No. 2016-14, Presentation of Financial Statements of Not-for-Profit Entities, is the most significant not-for-profit reporting standard in over 20 years and is now fully effective. This course explains the new requirements, illustrates how the requirements manifest themselves in the financial statements, and clarifies key options that not-for-profits have in applying the requirements. The course also examines other key changes affecting not-for-profits relating to revenue recognition, contributions (ASU No.



2018-08, Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made) and leases. The course materials utilize a highly illustrative and innovative format, including over 30 focused exercises to provide an enhanced working knowledge of not-for-profit accounting and reporting.

**PREREQUISITE:** Some introductory background in not-for-profit accounting and reporting

**AUDIENCE:** Not-for-profit industry professionals and auditors

**SOURCE:** Surgent

**LEVEL:** Intermediate

**NOTE:** Qualifies for Yellow Book.

## Real-World Frauds Found in Not-for-Profits

**DATE:** 12/14/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Bruce Shepard, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** Due to the nature of not-for-profits, fraud may be more common than it seems. Through a comprehensive learning approach using real-world examples, explanations of audit standards and informative case studies, learn how to recognize red flags of frauds, including cyber fraud. This course analyzes several unique frauds which occurred in organizations.

**PREREQUISITE:** Knowledge of not-for-profit sector

**AUDIENCE:** Auditors and accounting and financial professionals of not-for-profit entities

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** Qualifies for Yellow Book.

## *New* The New Yellow Book: Government Auditing Standards (2018 Revision)

**DATE:** 10/26/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** James Schmutte, CPA, DBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

**MEMBER:** \$384

**NONMEMBER:** \$543

**OVERVIEW:** Do you want to learn about the 2018 revision to Government Auditing Standards (GAGAS or GAS or the “Yellow Book”)? This course is based on Government Auditing Standards, 2018 Revision, which is effective for financial audits of fiscal years ending on or after June 30, 2020. It provides an excellent baseline of information for CPAs as it relates to understanding the guidance in the new Yellow Book. It also provides detailed information regarding auditor independence as found in Government Auditing Standards, 2018 Revision. It is essential for all auditors planning and conducting engagements in accordance with the new Yellow Book to understand and be able to discern requirements related to independence as found in Government Auditing Standards, 2018 Revision, because those independence standards became effective for fiscal years beginning July 1, 2019.

**AUDIENCE:** Government auditors and public practice CPAs that will be planning or conducting engagements in accordance with Government Auditing Standards, 2018 Revision (“Yellow Book”)

**SOURCE:** AICPA

**LEVEL:** Basic

**NOTE:** Qualifies for Yellow Book.

# TAXATION

## 4 Tiers of Loss Limitations: Guide to the New Rules for Pass-Through Entities

**DATE:** 12/7/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** Michael A. Frost, CPA  
**LOCATION:** Tropicana Executive Conference Center, Evansville

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Owners of S corporations and partnerships are subject to numerous limitations on pass-through losses, each with unique rules, applications and complexities. With the increasing popularity of pass-through business entities, it is essential for CPAs to understand the complexities and interactions of these pass-through loss limitations.

**PREREQUISITE:** Basic familiarity with loss allowance rules of pass-through entities

**AUDIENCE:** Experienced practitioners who desire a refresher on loss limitations and an analysis of the new rules; inexperienced practitioners who desire to learn the basics of all 4 pass-through loss limitations and their interactions

**SOURCE:** Surgent **LEVEL:** Intermediate

## Buying & Selling a Business: Critical Tax & Structuring Issues

**DATE:** 10/27/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** John N. Sherrick, CPA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** One of the major transactions CPA clients enter into is a purchase or disposition of a business. To help tax professionals in advising those clients, this course offers a comprehensive analysis of the business and tax aspects of buying and selling a business. It is a practical guide to help practitioners and industry CPAs understand structuring techniques. All CPAs, including controllers and executives in industry, should understand how difficult the process of buying and selling a business has become.

**PREREQUISITE:** Basic course in partnerships/LLCs; experience with C corporations

**AUDIENCE:** All practitioners who will be involved in the sale of a business

**SOURCE:** Surgent **LEVEL:** Intermediate

## Construction Contractors: Critical Accounting, Auditing & Tax Issues

**DATE:** 12/1/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Martin Birr, CPA, CIA, CMA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** Accounting and financial reporting for construction contractors may be the most difficult area to be in compliance with the various standards. Construction engagements are, in many instances, more “dangerous” than most lines of businesses due to the many users of the financial statements. In this course, we will discuss why construction accounting and financial reporting are so complex, and discuss the relationship between the contractor and the surety, both from an underwriting and claims perspective. We will also explore what the surety looks for in order to maximize potential bond credit, and we will discuss key areas of tax compliance concentrating on those areas which make construction unique, including the impact of TCJA on the construction industry.

**PREREQUISITE:** Previous experience in the construction industry or in providing service to construction clients

**AUDIENCE:** Practitioners who have construction clients and professionals in the construction industry who need to be up-to-date on the latest information

**SOURCE:** Surgent **LEVEL:** Intermediate

**NOTE:** *Qualifies for 6 hours of A&A.*

## Employer's Handbook: Health Care, Retirement & Fringe Benefit Tax Issues

**DATE:** 11/16/20 **TIME:** 1–4:30 p.m.  
**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS  
**LOCATION:** Century Center, South Bend

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** The employer-employee relationship strains both sides in uncertain times, and businesses need CPAs, controllers and other advisors to provide understanding of the complex legal and tax issues associated with all aspects of employment. This course provides timely and in-depth coverage of this critical area, and is updated and supplemented throughout the year for breaking developments.

**AUDIENCE:** CPAs who need an in-depth understanding of employment issues

**SOURCE:** Surgent **LEVEL:** Basic

## Estate Life Planning Issues for Middle-Income Client

**DATE:** 10/28/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS  
**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** Clients think estate planning only applies to the very rich. In truth, there are many issues of critical concern for which the middle-income client needs to plan. This course is a must-attend for all CPAs who work with middle-income clients and are looking for ways to provide additional quality services. The content is continually updated with the latest guidance.

**AUDIENCE:** CPAs who advise clients on estate tax planning

**SOURCE:** Surgent **LEVEL:** Basic

## Federal Tax Update with Pat Garverick

**DATE:** 11/16–17/20 **TIME:** 8 a.m.–4 p.m.  
**INSTRUCTOR:** J. Patrick Garverick, CPA, CFP, MT  
**LOCATION:** Tropicana Executive Conference Center, Evansville

**DATE:** 1/5–6/21 **TIME:** 8 a.m.–4 p.m.  
**INSTRUCTOR:** J. Patrick Garverick, CPA, CFP, MT  
**LOCATION:** Ritz Charles, Carmel

**CPE:** 16 | **MEMBER:** \$544 | **NONMEMBER:** \$789

**OVERVIEW:** With the increasing complexity and ever-changing nature of tax laws and issues, today's CPA needs this 2-Day Federal Tax Update focusing on individual and business income tax issues. This comprehensive course will not only review the current Federal individual and business income tax laws but will also update tax return preparers of new tax forms, changes to existing tax forms, and tax planning opportunities and pitfalls. It is a must-attend for all tax practitioners who want to be up to speed quickly and have a successful Federal individual and business income tax filing season.

**AUDIENCE:** CPAs in public accounting or business and industry in need of a power-packed two-day Federal individual and business income tax update course before tax season

**SOURCE:** Phoenix Beach, LLC **LEVEL:** Update

**NOTE:** *Qualifies for CFP.*

## Federal Tax Update with Ron Roberson

**DATE:** 11/4–5/20 **TIME:** 8 a.m.–4 p.m.  
**INSTRUCTOR:** Ron Roberson, CPA  
**LOCATION:** Marriott East, Indianapolis

**DATE:** 12/7–8/20 **TIME:** 8 a.m.–4 p.m.  
**INSTRUCTOR:** Ron Roberson, CPA  
**LOCATION:** Grand Wayne Center, Fort Wayne

**DATE:** 12/9–10/20 **TIME:** 8 a.m.–4 p.m.  
**INSTRUCTOR:** Ron Roberson, CPA  
**LOCATION:** Century Center, South Bend

**CPE:** 16 | **MEMBER:** \$544 | **NONMEMBER:** \$789

**OVERVIEW:** Each year there is one must-do tax education seminar, and this is it. This 2-day Federal Tax Update will be taught in an understandable, high tech, and sometimes humorous manner. All the latest tax developments impacting individual, partnership and corporate tax returns will be covered. Join us for cutting-edge tax planning strategies and real-life experiences that will make complicated tax topics understandable. Use of in-depth examples, analysis and discussion will ensure you understand the law and the planning ideas that are applicable. Info presented during the seminar will be up to date through the day before you attend class. Each participant will receive a complete and up-to-date manual in both physical and electronic format. Our print manual includes numerous practical examples, flowcharts, editorial planning tips and other helpful information to aid the participant's understanding of tax law and new developments. Our electronic manual also includes numerous hyperlinks to the Internal Revenue Code, court cases and other documents that are available on the internet.

**AUDIENCE:** CPAs in public accounting or business and industry in need of a power-packed two-day Federal individual and business income tax update course before tax season

**SOURCE:** TaxSpeaker **LEVEL:** Update

**NOTE:** Manual includes numerous practical examples, flowcharts, editorial planning tips and other helpful information to aid the participant's understanding of tax law and new developments. *Qualifies for CFP.*

## Fiduciary Income Tax Returns: Form 1041 Workshop with Filled-in Forms

**DATE:** 11/20/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Edward A. Harter, CPA  
**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This course is designed for participants to understand the core concepts of trust and estate income tax preparation. It explains the common terminology and complicated income tax rules of estates and trusts, fiduciary accounting, and an introduction to or refresher on preparing Form 1041. It includes a practical, over 300-page manual that is an excellent reference source for your practice and begins with quite simple cases. Building upon that base throughout the manual, the course ends with two complicated preparation cases, one trust and one estate, each with filled-in forms.

**PREREQUISITE:** Experience with the preparation of income tax returns

**AUDIENCE:** CPAs whose practice includes the preparation of fiduciary income tax returns

**SOURCE:** Surgent **LEVEL:** Intermediate

**NOTE:** *Qualifies for CFP.*

## Form 1065 Boot Camp: Step-By-Step Preparation with Completed Forms

**DATE:** 1/7/21 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Sali L. Sheafar, CPA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** The objective of this course is to train new, rusty or returning-to-practice staff to prepare a complicated Federal partnership tax return. The course includes a chapter-by-chapter, hands-on approach to completing Form 1065. As details are discussed within each chapter, information is provided to prepare an intricate Form 1065. The course and instruction delivery are geared toward a basic understanding and progresses to more complex issues via Surgent's "Step-by-Step" preparation guide. The boot camp allows staff to discover the connections between a trial balance and a completed partnership return, with a filled-in completed Form 1065 provided in the case solutions.

**AUDIENCE:** All levels of staff and company controllers responsible for filing these forms

**SOURCE:** Surgent

**LEVEL:** Basic

### Hottest Tax Planning Developments Under the Current Tax Law

**DATE:** 12/15/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** Are you up-to-date on the latest tax planning developments for 2020? This course, authored by Margaret F. Suralik, CPA/ABV, ASA, explores the big tax topics that will impact you and your clients. Discover how they may impact tax planning strategies and be in a position to help minimize your client's tax bill. Course materials include the impact of tax reform.

**PREREQUISITE:** Basic understanding of individual and business taxation

**AUDIENCE:** All practitioners

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** Available as a Simulcast.

### Individual Income Tax Update Course

**DATE:** 12/7/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Michael A. Frost, CPA

**LOCATION:** Tropicana Executive Conference Center, Evansville

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** This highly informative course will bring you up-to-speed on the latest in individual tax law developments and the corresponding or responsive planning opportunities available to your clients. You will leave prepared to educate your individual tax clients and implement tax-savings ideas to serve their ever-evolving needs.

**PREREQUISITE:** Experience in individual tax planning

**AUDIENCE:** All tax practitioners in public accounting and or business and industry who need the latest information on tax changes affecting their individual clients

**SOURCE:** Surgent

**LEVEL:** Update

### Mastering Basis Issues for S Corporations, Partnerships & LLCs

**DATE:** 11/19/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Edward A. Harter, CPA

**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** The most difficult concepts to master when dealing with flow-through business entities are the basis and distribution concepts. Major errors and malpractice issues occur if the CPA does not fully understand the impact of these rules. This course is designed to focus on the practical applications of these rules.

**PREREQUISITE:** Experience in business taxation

**AUDIENCE:** CPAs who prepare both individual and flowthrough business entity tax returns and need a thorough grasp of these significant issues

**SOURCE:** Surgent

**LEVEL:** Intermediate

### Multistate Tax Update

**DATE:** 9/23/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Pamela Davis-Vaughn, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**DATE:** 9/24/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Pamela Davis-Vaughn, CPA

**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** With the largest overhaul of the Federal income tax code in 30 years and repeal of the physical presence nexus standards for sales tax in the Wayfair case, the states are working fast and furious to overhaul their tax laws. As some states scramble to fund their budgets, they continue looking for additional forms of revenue. You can't afford to ignore recent changes in state and local tax. Even tax-savvy businesses and their advisors often neglect to consider the consequences of state and local taxes. Multistate taxation is more complex and demanding than ever before. In addition to having their own unique tax laws, states have been more focused on enforcement. Plan to attend this fast-paced course that covers developing topics in state taxation, ranging from individuals to pass-through entities to corporate taxpayers. It will focus on issues of small- and middle-market companies and offer guidance for minimizing tax liability and negotiating the treacherous waters of compliance.

**PREREQUISITE:** Experience in corporate taxation

**AUDIENCE:** CPAs who want an update on current multistate tax issues to minimize clients' potential state and local tax liability

**SOURCE:** Surgent

**LEVEL:** Update



## Nexus Update: Latest Developments in State Income, Franchise & Sales Taxes

**DATE:** 12/18/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$384 | **NONMEMBER:** \$543

**OVERVIEW:** The barriers to doing business across state lines have significantly decreased in recent years. However, this creates additional issues for taxpayers and their preparers in determining where and when they have nexus in a state which would require them to file either state income tax or sales tax returns. This course will not only help equip you in learning the various ways that states define and enforce nexus but also in how to determine when your company or client has nexus in a state, thus requiring the filing of tax returns. Course materials will include the latest developments regarding the Wayfair decision.

**PREREQUISITE:** Basic knowledge of multistate tax issues

**AUDIENCE:** CPAs in public accounting who want to expand the scope of services they provide to clients; CPAs in business and industry who want to understand their exposure to nexus issues

**SOURCE:** AICPA **LEVEL:** Intermediate

## **Partnership & LLC (Form 1065) Tax Return Review & Case Study**

**DATE:** 10/22/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** J. Patrick Garverick, CPA, CFP, MT  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** With the increasing complexity and ever-changing nature of tax laws and issues, today's CPA needs a partnership/LLC course focusing on the hottest tax topics and most frequently encountered issues. This case-driven course will deal with both partnership/LLC and partner/member developments addressing the most common yet complex Federal partnership/LLC issues and problems.

**PREREQUISITE:** Background in partnership and individual income tax law

**AUDIENCE:** Tax professionals in public accounting or business and industry seeking a case-driven income tax return course addressing the most common yet complex Federal partnership and LLC issues and problems

**SOURCE:** Phoenix Beach, LLC **LEVEL:** Intermediate

**NOTE:** Available as a Simulcast.

## **Preparing Individual Tax Returns for New Staff & Para-Professionals**

**DATE:** 1/8/21 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Sali L. Sheafor, CPA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** The objective of this course is to train new staff accountants, data processing employees, para-professionals and bookkeepers to prepare a complicated Federal individual income tax return. Over the years, thousands of new staff have received practical, hands-on experience to become familiar with tax forms. This course covers the latest tax law changes, making it essential for your new staff.

**AUDIENCE:** New staff and para-professionals who prepare individual returns

**SOURCE:** Surgent **LEVEL:** Basic

## **Real Estate Tax Boot Camp**

**DATE:** 10/28/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** John N. Sherrick, CPA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** This course is a “deep dive” into all things real estate tax related for the mid-level practitioner moving into this complex area. This course will deepen your understanding of the complex considerations and strategies individuals must navigate in acquiring, holding, managing, constructing and disposing of real estate. Learn how to navigate critical issues associated with the relevant returns and plan strategically for your company or clients. We will discuss in detail the impact the TCJA has had on the real estate industry.

**PREREQUISITE:** Some experience preparing tax returns involving real estate holdings

**AUDIENCE:** CPAs who advise clients or their company on issues related to the acquisition, holding, management and disposition of real estate

**SOURCE:** Surgent **LEVEL:** Intermediate

## **Reviewing Individual Tax Returns: What Are You Missing?**

**DATE:** 12/15/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** Tom Prieto, CPA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** The sheer mass of Internal Revenue Code provisions affecting individual taxpayers presents a considerable challenge for CPA's and tax professionals. Combine that with the potential for input error when utilizing the array of income tax software available creates the potential for a multitude of errors that can occur on the final tax return forms. This course will address the common errors practitioners make on individual tax returns that are often missed by review staff. The intent is to sharpen skills for reviewers by examining case studies and discussing issues where additional information from the client may be warranted and areas of tax law where proper treatment requires additional analysis and information. Multiple issues will be discussed including passthrough K-1s, home office issues, hobby losses, rental property, hiring spouses, depreciation, §179 issues, amortization and more. This course follows a

highly illustrative case study format to increase participant comprehension and retention.

**PREREQUISITE:** Basic knowledge of individual income taxation

**AUDIENCE:** CPAs working with clients requiring up-to-date expertise in individual income taxation for the current tax season

**SOURCE:** AICPA

**LEVEL:** Intermediate

## **Reviewing Partnership Tax Returns: What Are You Missing?**

**DATE:** 12/15/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Tom Prieto, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** The partnership section of the Internal Revenue Code is arguably one of the most difficult sections to comprehend. That complexity, and the reliability of tax software to properly handle it, can create many issues for you and your staff when processing your client's LLC and partnership tax returns. This course will address the common errors practitioners make on partnership tax returns that are often missed by review staff. The intent is to sharpen skills for reviewers by examining case studies and discussing issues where additional information from the client may be warranted and areas of tax law where proper treatment requires additional analysis and information. Multiple issues will be discussed including income, deductions, K-1 reporting, and more! This course follows a highly illustrative case study format to increase participant comprehension and retention.

**PREREQUISITE:** Basic knowledge of partnership income taxation

**AUDIENCE:** CPAs working with clients requiring up-to-date expertise in partnership taxation for the current tax season

**SOURCE:** AICPA

**LEVEL:** Intermediate

## **Reviewing S Corporation Tax Returns: What Are You Missing?**

**DATE:** 12/16/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Tom Prieto, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** The complexity of S corporation tax law creates a formidable challenge to the tax practitioner for accurate compliance and reporting of their client's S corporation activities. This course will address the common errors practitioners make on S corporation tax returns that are often missed by review staff. The intent is to sharpen skills for reviewers by examining case studies and discussing issues where additional information from the client may be warranted and areas of tax law where proper treatment requires additional analysis and information. Multiple issues will be discussed including income, deductions, K-1 reporting, and more. This course follows a highly illustrative case study format to increase participant comprehension and retention.

**PREREQUISITE:** Basic knowledge of S corporation income taxation

**AUDIENCE:** CPAs working with clients requiring up-to-date expertise in S corporation taxation for the current tax season

**SOURCE:** AICPA

**LEVEL:** Intermediate

## **New** **S Corporation (Form 1120S) Tax Return Review & Case Study**

**DATE:** 10/21/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** J. Patrick Garverick, CPA, CFP, MT

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** With the increasing complexity and ever-changing nature of tax laws and issues, today's CPA needs an S corporation training focusing on the hottest tax topics and most frequently encountered issues. This case-driven course will deal with both S corporation and shareholder developments addressing the most common yet complex Federal S corporation issues and problems.

**PREREQUISITE:** Background in S corporation and individual income tax law

**AUDIENCE:** Tax professionals in public accounting or business and industry seeking a case-driven income tax return course addressing the most common yet complex Federal S corporation issues and problems

**SOURCE:** Phoenix Beach, LLC

**LEVEL:** Intermediate

**NOTE:** Available as a Simulcast.

## **S Corporation Taxation: Advanced Issues**

**DATE:** 11/18/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Edward A. Harter, CPA

**LOCATION:** Century Center, South Bend

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** This course goes beyond the basics and addresses important practical issues that an experienced practitioner must know about S corporations.

**PREREQUISITE:** Experience in S corporation tax return preparation

**AUDIENCE:** CPAs whose practices include S corporations and their shareholders

**SOURCE:** Surgent

**LEVEL:** Advanced

## **Section 199A: Applications & Challenges**

**DATE:** 12/14/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** John N. Sherrick, CPA

**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** Section 199A is easily the least understood topic of the Tax Cuts and Jobs Act. Your clients will look to you for explanations and best practices to maximize the 20% deduction. Pass-through entities and real estate investors stand to gain valuable tax cuts, and the average practitioner

cannot afford to be uninformed on Section 199A. This program incorporates the experiences many tax practitioners had over the last tax season calculating and applying this deduction. This course will cover all relevant facets and nuances of the deduction, as well as implementation issues and lessons that will be useful in advising clients this year. This program will include all relevant IRS guidance.

**PREREQUISITE:** Basic understanding of the Federal tax rules relating to individuals and businesses

**AUDIENCE:** Tax practitioners wanting to understand and apply the §199A deduction

**SOURCE:** Surgent

**LEVEL:** Update

**NOTE:** *Qualifies for CFP.*

## **New** **Section 199A: Schedule K-1 Reporting by Relevant Passthrough Entities**

**DATE:** 12/14/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** John N. Sherrick, CPA

**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 4

| **MEMBER:** \$200

| **NONMEMBER:** \$290

**OVERVIEW:** Section 199A is easily the least understood topic of the Tax Cuts and Jobs Act. Your clients will look to you for explanations and best practices to maximize the 20% deduction. Pass-through entities and real estate investors stand to gain valuable tax cuts, and the average practitioner cannot afford to be uninformed on Section 199A. This program incorporates the experiences many tax practitioners had over the last tax season calculating and applying this deduction. This course will cover all relevant facets and nuances of the deduction, as well as implementation issues and lessons that will be useful in advising clients this year. This program will include all relevant IRS guidance.

**PREREQUISITE:** Basic understanding of the §199A deduction

**AUDIENCE:** Tax practitioners seeking better knowledge of the Schedule K-1 reporting requirements related to §199A

**SOURCE:** Surgent

**LEVEL:** Intermediate

## **Securing a Comfortable Retirement in the Age of Spending**

**DATE:** 10/19/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS

**LOCATION:** Grand Wayne Center, Fort Wayne

**DATE:** 11/9/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS

**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**DATE:** 12/4/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

| **MEMBER:** \$354

| **NONMEMBER:** \$513

**OVERVIEW:** This course gives CPAs the knowledge to help their clients plan for retirement by evaluating how much retirement income they will require and planning for how to reach their retirement goals.

**PREREQUISITE:** Basic knowledge of retirement planning

**AUDIENCE:** CPAs looking to advise clients on retirement planning, and CPAs looking for effective strategies for their own retirement

**SOURCE:** Surgent

**LEVEL:** Intermediate

**NOTE:** *Qualifies for CFP.*

## **Social Security & Medicare: Maximizing Retirement Benefits**

**DATE:** 12/16/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Tom Prieto, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4

| **MEMBER:** \$200

| **NONMEMBER:** \$290

**OVERVIEW:** Our Social Security system provides retirement, disability, and survivor benefits to millions of Americans. The long-term future of Social Security and Medicare is uncertain, triggering concerns for many workers who are now paying into the system. Attend this course to learn about FICA, the Medicare tax and more. You will cover real-world situations and use the tools provided to advise your clients to make optimal decisions when it comes to Social Security and Medicare.

**PREREQUISITE:** Basic knowledge of Social Security and Medicare

**AUDIENCE:** CPAs, professional accountants and financial advisors

**SOURCE:** AICPA

**LEVEL:** Intermediate

**NOTE:** Available as a Simulcast.

## **Social Security & Medicare: Planning for You & Your Clients**

**DATE:** 11/19/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS

**LOCATION:** INCPAS Learning Center, Indianapolis

**DATE:** 11/23/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS

**LOCATION:** Grand Wayne Center, Fort Wayne

**DATE:** 12/11/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS

**LOCATION:** Tropicana Executive Conference Center, Evansville

**CPE:** 8

| **MEMBER:** \$354

| **NONMEMBER:** \$513

**OVERVIEW:** Social Security seems poised for changes in benefits and eligibility age. The leading edge of the baby boomer generation has already reached retirement age. Financial and tax planners can expect increased demand for strategies that dovetail Social Security with other retirement and estate planning objectives. This course provides tax and financial planning professionals with both

the background information on the Social Security system and the strategies clients will need in dealing with Social Security, and the myriad other related retirement planning issues.

**AUDIENCE:** Practitioners who have clients contemplating receipt of Social Security

**SOURCE:** Surgent

**LEVEL:** Basic

**NOTE:** *Qualifies for CFP.*

## **New Succession Planning for the Small Business Owner: Finding the Exit Ramp**

**DATE:** 11/18/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Edward A. Harter, CPA

**LOCATION:** Century Center, South Bend

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** The life cycle of the small business can be summed up in three segments: starting the business, operating the business and getting out of the business. This course focuses on getting out of the business. The most elusive element of owning a small business can be finding the proper exit strategy. This course is designed to provide the business consulting practitioner with tools and concepts to advise the small business owner and assist them in developing the right exit strategy. The course covers exit strategies related to third-party sales and succession planning within a family.

**PREREQUISITE:** Basic understanding of business entity types and taxation of sales of businesses

**AUDIENCE:** Practitioners with small business clients that will eventually sell that business to third parties or family members that need advice regarding exiting the business

**SOURCE:** Surgent

**LEVEL:** Intermediate

## **New Tax Cuts & Jobs Act and Farm Taxation**

**DATE:** 7/22/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Paul Neiffer, CPA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** This session will focus on the TCJA and its effect on taxation for agricultural producers and processors. This seminar is presented by CPAs and agribusiness professionals active in public accounting. Our instructors have many years of experience in farm taxation as well as experience in agricultural processing and distribution; they regularly present at national agribusiness conferences.

**PREREQUISITE:** Two years of experience with farm tax return preparation

**AUDIENCE:** Tax practitioners representing farmers and ranchers who need to be aware of new Federal tax legislation, IRS guidance and recent court decisions

**SOURCE:** CliftonLarsonAllen

**LEVEL:** Intermediate

**NOTE:** Available as a Simulcast.

## **The Best Federal Tax Update Course**

**DATE:** 12/8/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Michael A. Frost, CPA

**LOCATION:** Monroe Convention Center, Bloomington

**DATE:** 12/15/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** John N. Sherrick, CPA

**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** We now have the benefit of going through a couple tax seasons since the issuance of the Tax Cuts & Jobs Act. In this course, you will learn the important aspects of tax reform as well as major trends on the horizon with a view toward planning post-reform. Content will be updated as both formal and informal guidance is issued.

**PREREQUISITE:** Experience with individual and business clients

**AUDIENCE:** CPAs needing to know the latest tax law changes in all areas of practice

**SOURCE:** Surgent

**LEVEL:** Update

**NOTE:** *Qualifies for CFP.*

## **The Essentials Multistate Tax Update**

**DATE:** 11/16/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** William Murphy, CPA, CGMA, ABV, CFF, CVA, PFS

**LOCATION:** Century Center, South Bend

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** With the largest overhaul of the Federal income tax code in 30 years and the repeal of the physical presence nexus standards for sales tax in the Wayfair case, the states are working fast and furious to overhaul their tax laws. As some states scramble to fund their budgets, they continue looking for additional forms of revenue. Plan to attend this fast-paced class that covers developing topics in state taxation, ranging from individuals to pass-through entities to corporate taxpayers. This class will focus on issues of small- and middle-market companies and offer guidance for minimizing tax liability and negotiating the treacherous waters of compliance.

**PREREQUISITE:** Experience in corporate taxation

**AUDIENCE:** CPAs wanting an update on current multistate tax issues to minimize clients' potential state and local tax liability

**SOURCE:** Surgent

**LEVEL:** Update

## **The Top 5 Tax Issues in Dealing with LLCs & Partnerships**

**DATE:** 11/19/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Edward A. Harter, CPA

**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** Partnerships and LLCs involve unique problems that require careful attention. This course covers selected critical



tax issues practitioners need to know when working with partnerships and limited liability companies, with a focus on planning opportunities and pitfalls.

**PREREQUISITE:** Basic course in partnerships or experience in tax compliance or planning for partnerships and LLCs

**AUDIENCE:** CPAs wanting a more in-depth understanding of LLC and partnership tax law

**SOURCE:** Surgent

**LEVEL:** Intermediate



## New 2020 Technology Trends Update

**DATE:** 10/28/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** John H. Higgins, CPA, CITP  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** One of the biggest professional challenges for CPAs, CFOs, controllers and auditors today is keeping up with the rapid pace of information technology. This course will get you up to date on all the new and emerging technologies that impact the fields of accounting, finance, auditing and business in general. We will cover the full landscape, from the ground level of personal computer technology to the 5,000-foot level of emerging megatechnologies such as blockchain, artificial intelligence, data analytics, robotic process automation and more. Investing a day to attend this course will prepare you to actively participate in discussions with management, IT and service providers about all the topics related to information technology.

**AUDIENCE:** Anyone in an organization who would like to know more on new and emerging technologies

**SOURCE:** CPA Crossings **LEVEL:** Basic

**NOTE:** This course is part of the Becoming a Technology Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 67.

## New Advanced Excel Data Magic: Managing, Analyzing & Reporting

**DATE:** 9/28/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Lawrence "Mac" McClelland, J.D., MBA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** If you are an experienced Excel user seeking to elevate your skills, join the K2 team for Advanced Excel. In this laptop-friendly program, you will learn critical advanced Excel skills in six key areas: collaborating with other users and securing workbooks; using tables to analyze and report data; integrating and manipulating data from external sources; creating and auditing complex formulas; advanced data analysis tools; and visualization techniques to analyze and communicate information.

**PREREQUISITE:** Experienced Excel user

**AUDIENCE:** Business professionals who work with Excel 2007 or newer

**SOURCE:** K2 Enterprises

**LEVEL:** Advanced

**NOTE:** This course is part of the Becoming a Firm Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 25. *Qualifies for 8 hours of A&A.*

## Business Intelligence, Featuring Microsoft's Power BI Tools

**DATE:** 10/27/20 **TIME:** 8:30 a.m.–4:30 p.m.  
**INSTRUCTOR:** Lawrence "Mac" McClelland, J.D., MBA  
**LOCATION:** Century Center, South Bend

**CPE:** 8 | **MEMBER:** \$354 | **NONMEMBER:** \$513

**OVERVIEW:** In today's business climate, Business Intelligence (BI) is perhaps the hottest topic in most professional circles. Increasingly, organizations of all sizes are seeking to take advantage of the data available to them to identify previously undiscovered insights and gain competitive advantages thought to be out of reach just a few short years ago. A growing array of tools — ranging from Excel add-ins to dedicated solutions such as Power BI — now allow you to leverage your existing knowledge and skills to create powerful, interactive dashboards and analyses unthinkable until recently.

**PREREQUISITE:** Basic understanding of computer operations and terminology, including Microsoft Excel

**AUDIENCE:** Business professionals seeking to develop and implement BI solutions

**SOURCE:** K2 Enterprises

**LEVEL:** Advanced

**NOTE:** *Qualifies for 8 hours of A&A.*

## New Case Studies in Fraud & Technology Controls

**DATE:** 9/29/20 **TIME:** 8:30 a.m.–Noon  
**INSTRUCTOR:** Lawrence "Mac" McClelland, J.D., MBA  
**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4 | **MEMBER:** \$200 | **NONMEMBER:** \$290

**OVERVIEW:** Fraud continues to plague businesses at epidemic levels and technology control failures are a large reason fraud occurs. Using a case study approach, in this course you will learn about the pervasiveness of fraud, the control failures that contribute to fraud, and what you can do to mitigate fraud risk.

**PREREQUISITE:** Fundamental understanding of internal controls

**AUDIENCE:** CPAs and other accounting, auditing and business professionals seeking to reduce fraud risk

**SOURCE:** K2 Enterprises

**LEVEL:** Intermediate

**NOTE:** Qualifies for 4 hours of A&A.

## Cybersecurity Conference

**DATE:** 10/29/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Various

**LOCATION:** Ritz Charles, Carmel

**CPE:** 8

**MEMBER:** \$364

**NONMEMBER:** \$514

**OVERVIEW:** Provide a well-rounded mix of general and breakout sessions on the latest trends in fraud, forensics, cybersecurity and emerging technology to allow CPAs to add value to their firm, organization and/or client.

**AUDIENCE:** CPAs interested in latest trends in fraud, forensics, cybersecurity and emerging technology

**SOURCE:** Indiana CPA Society

**LEVEL:** Intermediate

**NOTE:** Continental breakfast and lunch are provided in the cost of the registration.

## Data Analytics & Dashboards

**DATE:** 8/17–18/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Bryan L. Smith, CPA, CISA, CITP

**LOCATION:** INCPAS Learning Center, Indianapolis

**DATE:** 11/16–17/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Bryan L. Smith, CPA, CISA, CITP

**LOCATION:** INCPAS Learning Center, Indianapolis

**NOTE:** This course is part of the Becoming a Technology Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 67.

**CPE:** 16

**MEMBER:** \$544

**NONMEMBER:** \$789

**OVERVIEW:** Two of the most important skills very CFO, CPA or auditor should develop are applying data analytics and creating visual dashboard reporting models. This 2-day course will teach you both skills using one of the most popular tools available: Microsoft Power BI. When you complete this course, you will have advanced to the top of the profession in your ability to perform powerful data analytics and create engaging dashboards. You will be sought after in your organization as the go-to person to tap into these skills to help your management team and colleagues make better business decisions. You will leave with knowledge that will set you apart in your profession. To optimize your learning experience, we highly recommend that you bring your laptop with the appropriate software installed. Instructions will be provided. We will provide practice materials for you to follow along with the instructor.

**AUDIENCE:** Anyone in an organization either considering or currently deploying Office 365

**SOURCE:** CPA Crossings

**LEVEL:** Intermediate

## Emerging Technologies, Including Blockchain & Cryptocurrencies

**DATE:** 10/29/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Lawrence "Mac" McClelland, J.D., MBA

**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** Unlike technologies we use every day, many of the currently emerging technologies have the potential to change how we work in the future. This course will cover an assortment of technologies which are nearing mainstream adoption and help you understand what they do, how they work, as well as some of the potential risks and rewards they offer potential users.

**PREREQUISITE:** Basic knowledge of technology strategy and standards

**AUDIENCE:** Practitioners and business executives who need to know more about emerging technologies

**SOURCE:** K2 Enterprises

**LEVEL:** Intermediate

## New Ethics & Technology

**DATE:** 9/29/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Lawrence "Mac" McClelland, J.D., MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** With the explosion of technology in the workplace that has occurred over the past 30 years, a fair question to ask is "what are the ethical considerations and impacts related to this technology?" Practical technology issues such as data privacy and security no doubt carry ethical considerations, but technology also affects the ethics associated with issues such as work-life balance, the digital divide, training needs, copyrights and fraud.

**AUDIENCE:** CPAs who desire a deeper understanding of key ethical issues facing the profession today

**SOURCE:** K2 Enterprises

**LEVEL:** Basic

**NOTE:** This course is part of the Becoming a Technology Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 67. Qualifies for 4 hours of Ethics.

## New Excel Charting & Visualizations

**DATE:** 10/30/20

**TIME:** 8:30 a.m.–Noon

**INSTRUCTOR:** Lawrence "Mac" McClelland, J.D., MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** Charts and graphs are nothing new. However, many professionals struggle with building effective visualizations. If that statement describes you, take part in this course to improve your skills when building charts and other visualizations in Excel. As a result of doing so, you will be able to create visualizations that will enhance your communication skills.

**PREREQUISITE:** Fundamental understanding of creating charts in Microsoft Office applications

**AUDIENCE:** CPAs and other accounting, financial and business professionals

**SOURCE:** K2 Enterprises

**LEVEL:** Intermediate

**NOTE:** This course is part of the Becoming a Technology Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 67.

## Internal & External Fraud: Understanding It & Working to Control It

**DATE:** 11/11/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Karl Egnatoff, CPA, CITP

**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** All organizations, regardless of size, must be aware of the risks associated with intentional fraudulent acts. Fraud activities can be executed from within an organization, by parties outside an entity, or by both. One of the primary ways to thwart fraud is to understand how and why it occurs. In this course, we will delve into the reasons that both internal and external intentional defalcations take place. The materials discusses how difficult it can be to see some of the motives driving those that undertake fraud. We then discuss measures organizations can implement to help stop fraud activities and add security to the entire enterprise.

**PREREQUISITE:** Basic understanding of internal control concepts

**AUDIENCE:** Accounting and other business professionals with a need to understand ways to thwart fraud

**SOURCE:** Phoenix Beach, LLC

**LEVEL:** Intermediate

## *New* Remote Access to Small Businesses

**DATE:** 10/30/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Lawrence "Mac" McClelland, J.D., MBA

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** Small businesses have unique and specific technology needs, including those around remote access. Whether team members need remote access to desktops, data, voice services, instant messaging or Cloud-based services, sometimes the list of available options can be overwhelming and we will cover them in this course.

**PREREQUISITE:** Fundamental understanding of personal computer operations

**AUDIENCE:** CPAs and other accounting, financial and business professionals who want to work efficiently and securely from remote locations

**SOURCE:** K2 Enterprises

**LEVEL:** Intermediate

**NOTE:** This course is part of the Becoming a Technology Leader micro-credential program. For details about this NEW opportunity and how to earn a digital badge see page 67.

## Technology for CPAs: Don't Get Left Behind

**DATE:** 10/28/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Lawrence "Mac" McClelland, J.D., MBA

**LOCATION:** Century Center, South Bend

**CPE:** 8

**MEMBER:** \$354

**NONMEMBER:** \$513

**OVERVIEW:** In this fast-paced, update-style course, you will survey today's IT environment, learning about computer hardware, software (including Office 2016), operating systems (including Windows 10) and what they mean for you, and peripheral devices. You will also learn about significant trends in information technology and how to take advantage of the opportunities they present. Examples include the latest Excel features, working with PDF files, and security and privacy issues. Additionally, you will learn how to improve the overall performance of your IT investment, thereby increasing your return on investment.

**AUDIENCE:** Accounting and financial professionals seeking to improve their knowledge of technology and the return on their investment in technology

**SOURCE:** K2 Enterprises

**LEVEL:** Basic

## Testing & Auditing Excel Workbooks

**DATE:** 10/29/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Lawrence "Mac" McClelland, J.D., MBA

**LOCATION:** Grand Wayne Center, Fort Wayne

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** Excel errors continue to plague organizations of all sizes and as spreadsheets become ever-more common, and the effects of these errors will continue to impact virtually every Excel user and those who rely on Excel-based data and analyses. Fortunately, that need not be the case because many options exist to prevent, identify and correct spreadsheet errors before they adversely affect reports and decision-making processes.

**PREREQUISITE:** Fundamental understanding of Microsoft Excel 2010 and newer

**AUDIENCE:** Business professionals seeking to reduce errors and improve accuracy and efficiency when working with Excel

**SOURCE:** K2 Enterprises

**LEVEL:** Intermediate

## *New* Top 10 Technology Risks & Trends Every CPA Should Know

**DATE:** 9/30/20

**TIME:** 1–4:30 p.m.

**INSTRUCTOR:** Thomas E. Newell, CPA

**LOCATION:** Indiana Wesleyan University's Merrillville Education & Conference Center, Merrillville

**CPE:** 4

**MEMBER:** \$200

**NONMEMBER:** \$290

**OVERVIEW:** The use of technology by businesses of all types, including CPA firms, has exploded in recent years, creating the need for proactive and robust cybersecurity risk management practices. This course will explore the most common technology risks and trends every CPA should know to better advise and serve clients. In addition, this course explores audit procedures that can be performed to address the risk in this area.



**AUDIENCE:** CPAs in public accounting or business and industry with accounting, financial reporting or attest responsibilities

**SOURCE:** Surgent

**LEVEL:** Basic

## Transform Your Organization with Office 365 & Teams

**DATE:** 9/16/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** John H. Higgins, CPA, CITP

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

| **MEMBER:** \$354

| **NONMEMBER:** \$513

**OVERVIEW:** We are now officially in the era of digital communications, collaboration and knowledge sharing. Is your organization prepared to embrace it? This course will show you how to do just that by strategically deploying the Microsoft Office 365 ecosystem of applications with the Teams app at the core. Office 365 provides the tools to digitally transform your workflows to increase efficiency, and also provides the ability for your team to work from anywhere, at any time, on any device. We will review how you can leverage specific Office 365 apps to foster online communication, collaboration and knowledge sharing among your team members, as well as externally with clients, customers and service providers. Gain a solid understanding of how to tap into Office 365 to take your business digital.

**AUDIENCE:** Anyone considering or currently deploying Office 365

**SOURCE:** CPA Crossings

**LEVEL:** Basic

## *New* Using Internal Controls to Strengthen Security, Efficiency & Employee Conduct

**DATE:** 11/12/20

**TIME:** 8:30 a.m.–4:30 p.m.

**INSTRUCTOR:** Karl Egnatoff, CPA, CITP

**LOCATION:** INCPAS Learning Center, Indianapolis

**CPE:** 8

| **MEMBER:** \$354

| **NONMEMBER:** \$513

**OVERVIEW:** Many leaders in business organizations of all sizes view the system of Internal Control primarily as a protective security measure. This is a great first step, however a well designed internal controls system can and will drive all entity objectives. This session uses information gathered from years of creating internal control systems, as well as concepts from well-respected authoritative pronouncements and frameworks to illustrate the power of a strong and well-supported control system—plus the actions that can help establish such a system. This material is becoming more and more beneficial as companies strive to address many new business challenges such as evolving markets, the rapid rate of change in the business world and the notable increase in governmental and industry-based regulation. Those that work with internal controls and regularly consider ways to improve the functionality of internal control systems should strongly consider this session.

**PREREQUISITE:** Basic understanding of internal control concepts

**AUDIENCE:** Accounting and other business professionals wanting to know more about controls that drive all entity objectives

**SOURCE:** Phoenix Beach, LLC

**LEVEL:** Intermediate

## New INCPAS Micro-Credential Program



# Becoming a Technology Leader



It's hard to determine what technology is a fad vs. what's here to stay. But regardless of whether or not you're using tools like blockchain or AI, you need to at least understand them and the opportunities they present—we can help with that. Commit to better understanding and implementing technology with our customized CPE package and save at least \$200 on average.

### Level I

This program is designed for CPAs who are interested in becoming tech savvy but don't know where to start. These courses will give you an overview of basic trends affecting the profession and explain how the technologies can benefit your firm.

August 5

#### **Webinar In the Know: Developing a Digital Mindset (1 hour CPE)**

Find out which technologies will require new and continuous learning for your team to keep up with the rapid pace of change.

August 19

#### **Breakfast & Learn What Do CPAs Really Need to Know About Cybersecurity? (1 hour CPE)**

Know the challenges of protecting against increasing cybercrime, the steps regulators are taking to protect consumer data and companies, and what it means for the CPA profession.

September 29

#### **Ethics & Technology (4 hours CPE)**

Address the ethics associated with technology issues such as work-life balance, the digital divide, training needs, copyrights and fraud.

October 28

#### **2020 Technology Trends Update (8 hours CPE)**

Understand the emerging technologies that will impact your firm, finance, auditing and business in general.

October 30

#### **Remote Access to Small Businesses (4 hours CPE)**

Review your options for remote access to desktops, data, voice services, instant messaging and Cloud-based services.

October 30

#### **Excel Charting & Visualizations (4 hours CPE)**

Learn how to create advanced charts that are interactive, dynamic, and aesthetically pleasing, as well as how to ensure your readers and audience understand the data you are presenting.

Ongoing

#### **CPA Excellence: Communication in Organizations (2-hour CPE waiver)**

Determine how to tailor your communications, ask the right questions, have practical strategies for conducting one-on-one meetings, and ways to work with team members who have poor communications skills.

### Level II

This program is designed for CPAs who want to make efficiencies in their firm but aren't sure which tech is the best fit. You'll not only learn which technologies are right for your firm's needs, but also how to get your team on board.

September 21

#### **Lunch & Learn Artificial Intelligence & Machine Learning: Know Before You "Go" (1 hour CPE)**

Discuss AI & ML solutions for CPAs, how they will impact your people, processes and performance strategies, and whether your organization is ready to use them.

October 21

#### **Webinar In the Know: Robotics Process Automation—There's a BOT for That? (1 hour CPE)**

Learn what RPA is, and how it can empower you to free up your team for higher-level thinking and tasks.

November 16–17

#### **Data Analytics & Dashboards (16 hours CPE)**

Ramp up your data analytics and visual dashboard reporting models using Excel's Power BI, Power Query and Power BI Services.

December 17

#### **Blockchain Essentials: Impact on Modern Accounting (4 hours CPE)**

Find out the history behind this technology and its major components, how it challenges the accounting status quo, and ways to handle issues surrounding auditing and assurance in the blockchain era.

Ongoing

#### **CPA Excellence: Leading for Action (2-hour CPE waiver)**

Compare the views of leaders and followers, explore how feedback and self-reflection can improve your performance, and learn more about your own leadership qualities.

### Program Benefits & Details

- 24 hours CPE
- "Technology Leader" Digital Badge upon completion

DISCOUNTED PACKAGE PRICE: \$605

► Register at [incpas.org/MicroCredential](https://incpas.org/MicroCredential).

## EDUCATION REQUIREMENTS

	INDIANA BOARD OF ACCOUNTANCY	AICPA	GAO YELLOW BOOK	INCPAS
<b>CPAS IN PUBLIC PRACTICE</b>	120 hrs/3 yrs minimum 20 hrs/yr	120 hrs/3 yrs	80 hrs/2 yrs minimum 20 hrs/yr	No CPE requirements
<b>CPAS IN INDUSTRY</b>	120 hrs/3 yrs minimum 20 hrs/yr	120 hrs/3 yrs	N/A	No CPE requirements
<b>A&amp;A REQUIREMENTS</b>	10% (or 12 hrs.) of the total required hours/3 yrs	N/A	N/A	N/A
<b>ETHICS</b>	4 hrs/3 yrs*	N/A	N/A	N/A
<b>SELF-STUDY RESTRICTIONS</b>	No more than 50% (60 hrs) can be attained through self-study	N/A	N/A	N/A
<b>REPORTING CYCLE</b>	1/1/2018 to 12/31/2020	Cycle begins the calendar year after joining the AICPA	Year end**	N/A

## NEED MORE INFORMATION?

**Indiana Board of Accountancy**  
Visit [in.gov/pla/accountancy.htm](http://in.gov/pla/accountancy.htm) or contact the Indiana Board of Accountancy at (317) 234-8800 or [pla14@pla.in.gov](mailto:pla14@pla.in.gov).

**Yellow Book**  
Visit [gao.gov/yellowbook](http://gao.gov/yellowbook) or contact the Office of Public Affairs at (202) 512-4800.

**AICPA**  
Visit [aicpa.org](http://aicpa.org) or call 1-888-777-7077.

See page 71 for more information.

\* Effective October 22, 2016, licensees may meet their Ethics requirement by successfully completing a competency-based course or through Ethics-related volunteer work.

\*\*Based on individual firm's entry into governmental accounting. Consult the Yellow Book Reporting Requirements for specific information.

**Qualifies for Yellow Book** = Qualifies for the 24-hour Yellow Book requirement. Determination as to the qualification of certain courses for the Yellow Book 24-hour requirement should be made on an auditor specific basis depending on that auditor's Yellow Book clients. Note that the determination of course qualification is a matter of an auditor's professional judgement in consultation with appropriate individuals in the audit firm. The 24 hours are a subset of the 80 hour requirement.

## HAVE YOU RECENTLY OBTAINED YOUR LICENSE?

**872 IAC 1-3-16 Prorated continuing education requirements for holders of certificates granted during a reporting period**

Authority: IC 25-2.1-2-15

Affected: IC 25-2.1-4-5

Sec. 16. The following table establishes the number of CPE hours that a licensee must obtain for the three (3) year reporting period in progress at the time of the issuance or reactivation of a certificate under section 8, 14, or 14.5 of this rule, and it also establishes the minimum hours required in the calendar year of the issuance or reactivation:

Contact IPLA to confirm special requirements for A&A and Ethics.

DATE OF ISSUANCE OF CERTIFICATE	REQUIRED HOURS FOR THREE YEAR REPORTING CYCLE	REQUIRED MINIMUM HOURS FOR THE YEAR OF ISSUANCE OR REACTIVATION
01/01-03/31 first year of the reporting period	120	20
04/01-06/30 first year of the reporting period	110	15
07/01-09/30 first year of the reporting period	100	10
10/01-12/31 first year of the reporting period	90	0
01/01-03/31 second year of the reporting period	80	20
04/01-06/30 second year of the reporting period	70	15
07/01-09/30 second year of the reporting period	60	10
10/01-12/31 second year of the reporting period	50	0
01/01-03/31 third year of the reporting period	40	N/A
04/01-06/30 third year of the reporting period	30	N/A
07/01-09/30 third year of the reporting period	20	N/A
10/01-12/31 third year of the reporting period	0	0

\* For purposes of this section, "N/A" means that there is no specifically stated requirement for the year of issuance or reactivation because the licensee would have to obtain the prorated CPE hours for the three (3) year reporting period.

## POLICIES &amp; PROCEDURES

## COURSE PRICING

HOURS	MEMBER PRICE	NONMEMBER PRICE
16-hour courses	\$544	\$789
8-hour courses	\$354	\$513
4-hour courses	\$200	\$290
4-hour A&A Update and Professional Ethics Update courses	\$124	\$199
2-hour courses	\$110	\$160

## MEMBER/NONMEMBER FEE

Registration for INCPAS events is open to the public. Members of INCPAS or other state CPA societies may register under the member price. To become a member, complete a membership application online at [incpas.org/join](https://incpas.org/join) or contact member services for additional information.



Members may purchase a FlexPass package for a discount on INCPAS courses. FlexPass applies to all INCPAS live seminars, conferences, simulcasts, webinars, breakfast and lunch and learns, and CPA Center of Excellence® Online Interactive Courses offered through January 31, 2021. **FlexPass purchasers may transfer his or her registration to another live seminar and conference without a penalty. FlexPass excludes any free CPE opportunities and self study. Must be purchased by December 31, 2020.**

## AICPA DISCOUNT

A \$30 discount for 8-hour courses, with AICPA listed as the vendor, is available to CPAs who are AICPA members. The \$30 discount is available as a drop down when registering for courses online; when registering by phone, be sure to mention you are an AICPA member. The AICPA member discount is not available for four-hour AICPA courses.

## PAYMENT

INCPAS accepts all major credit cards, checks and purchase orders for payment of CPE courses. If payment has not been received by the course date, you will still be allowed to attend, but your CPE certificate will be withheld until the balance has been paid in full. Webinars and on-demand courses must be paid in full before access to the course will be granted.

## COURSE AVAILABILITY

You may check course availability by calling member services; however, we cannot hold space in a course without full payment. On-site registration the day of the course is accepted only if space is available. Payment of the nonmember fee is required for all on-site registrations.

## REGISTRATION CONFIRMATIONS

All registration confirmations will be emailed once payment has been processed. This will serve as your receipt. Registration confirmations can also be found under the My Account section of the INCPAS website. Make sure your email address is on file with INCPAS. If you have not received the registration confirmation, be sure to check your SPAM filter, and approve [info@incpas.org] as a sender. If you do not receive a confirmation, contact member services.

## CPE CERTIFICATES

**Courses.** CPE certificates are sent electronically. You should receive your CPE certificate within two weeks of the course completion date. Course certificates can also be found under the My Account section of the INCPAS website. CPE certificates are not available until the course has been reconciled and the full balance has been paid. Contact member services if you do not receive your CPE certificate. Make sure your email address is on file with INCPAS. If you have not received the registration confirmation, be sure to check your SPAM filter, and approve "INCPAS Christina Pristasch" [cpistasch@incpas.org] as a sender.

**Conferences.** CPE certificates are mailed to your preferred mailing address. You should receive your CPE certificate within three weeks of the conference date. CPE credits for conferences can be viewed in My Account under the "My CPE Tracker" section of the INCPAS website; however, you are not able to print or download a copy of your CPE certificate, since they are mailed to you directly. Contact member services if you do not receive your conference CPE certificate or need an additional copy.

## EVALUATIONS

All course and conference evaluations are sent electronically. A link to the online evaluation will be emailed to you within two days of the course or conference.

## CELL PHONES

Cell phones must be silenced or turned off during INCPAS events to ensure an optimum learning environment.

## IF YOU CANCEL, SUBSTITUTE OR SWITCH A COURSE

All live courses are subject to the INCPAS Cancellation or Switch Policy. All cancellations and switches are subject to an administrative services fee. Cancellations must be received in writing or by telephone to member services.

- You may **substitute** another individual in your place at any time without penalty provided the registration fee paid applies to both registrants (i.e. both registrants qualify for the member fee). Please notify member services of the change to assure proper assignment of CPE credit.
- You may **switch** your registration to another course. Additional fees would pertain if the new course is more expensive, in which case the difference would be charged in addition to a switch fee.
- You may **cancel** a registration any time; however, the following fees will be incurred.



## POLICIES & PROCEDURES, CONTINUED

### CANCELLATION AND SWITCH FEES

- \$15 service fee for cancellations or switches received 15 business days or more prior to the course or conference date.
- \$25 service fee for cancellations or switches received 6–14 business days or more prior to the course or conference date.
- 50% of the registration fee will be refunded for cancellations or switches received five business days or less prior to any course.
- Nonrefundable registration fee for any INCPAS-sponsored conference cancellations or switches received five business days less prior to any conference.
- Nonrefundable registration fee for cancellations or switches received on or after the course or conference date.

### IF INCPAS CANCELS A COURSE

INCPAS reserves the right to cancel a course at any time due to low number of registrants, discussion leader travel issues and/or inclement weather conditions.

A course will be cancelled if the minimum number of participants is not obtained approximately 10 days prior to the course. You may elect to receive a full refund or choose another course without penalty. INCPAS is not responsible for any personal expenses.

### INCLEMENT WEATHER POLICY

Registrants will be notified at their office immediately upon cancellation of an event due to inclement weather. If we are unable to reach registrants or the decision to cancel has been made during non-business hours, registrants will be contacted at home. The Society uses our database to contact registrants, therefore it is imperative you notify the Society when your information has changed.

When an event has been cancelled due to inclement weather, registrants will have the option of attending the rescheduled event or registering for another even at the time of cancellation. If the registrant is unable to attend the rescheduled event and is unable to register for another event, a full refund will be issued.

If a registrant is unable to attend an event due to inclement weather, they must notify the Society the day of the scheduled event. Cancellation will not be accepted after the event. If the event has not been cancelled, no refunds will be issued. Instead, registrants will be issued a credit voucher valid for one year from the date of issue. It is applicable to another event of equal value.

## DISCLAIMERS

### DISCLAIMER

The information and suggestions presented at the courses, seminars and institutes sponsored by the Indiana CPA Society are subject to constant change and, therefore, should serve only as a foundation for further investigation and study. Any forms presented at such courses, seminars or institutes are samples only and are not necessarily authoritative. All information, procedures and forms contained or used in such courses, seminars or institutes should be carefully reviewed and should serve only as a guide for use in specific situations.

The INCPAS and contributing authors and lectures hereby disclaim any and all responsibility, which may be asserted or claimed arising from or claimed to have arisen from reliance upon the information or utilization of the information or forms used in such courses, seminars or institutes. The opinions expressed by teachers or course leaders are not necessarily those of INCPAS.

Continuing education courses purchased from INCPAS may be deductible for federal income tax purposes as ordinary and necessary business expenses. Continuing education course purchases are not deductible as charitable contributions. Please consult your tax advisor for individual assistance in specific situations.

### CLE DISCLAIMER

Indiana CPA Society continuing professional education courses have presumptive approval by the Indiana Commission for Continuing Legal Education (ICCLE). Attendance at each approved course will

be documented by INCPAS and forwarded within 30 days to ICCLE for their records. It is the sole discretion of ICCLE to determine what courses will be approved for CLE credit and how much credit can be earned for each approved course. Attendance reported more than 30 days after course completion will include a late processing fee of \$25, administered by ICCLE. Late attendance will not be recorded until payment is made.

### PHOTO DISCLAIMER

It is the policy of the Indiana CPA Society, Inc. ("Society") that any Society member or other person who attends a Society event, function or meeting consents to the Society's use of that member or attendee's name, voice, likeness, or image in Society advertising, fundraising, promotional, or educational materials, in any medium whatsoever, without payment of additional consideration to the member or attendee. By participating in or attending Society events, each member or attendee understands and agrees that (i) the Society may record or document its events with photographs, audio and/or video recordings, and other media; (ii) the Society will own any such photographs, audio and/or video recordings or other media; and (iii) the Society may utilize such materials, including without limitation, posting any such photographs, audio or video recordings, or other media on the Society's website, for any purpose the Society deems appropriate. Any member or attendee objecting to the possible use of his or her name, voice, likeness, or image in this manner shall communicate in writing his or her objections to or limitations on such use to the Society.

## IMPORTANT INDIANA STATUTES, CHANGES

### Excerpt from HEA 1148 effective June 1, 2020

#### SECTION 1. [EFFECTIVE JUNE 1, 2020]

(e) Not later than sixty (60) days immediately following the taking of the first of four (4) examination sections, a candidate who applied to sit for the examination under subsection (c) shall submit to the board, or the board's designee, all final official transcripts and applicable supporting documentation indicating that the candidate has met all of the education requirements set forth in 872 IAC 1-1-6.1 through 872 IAC 1-1-6.6.

(m) The board shall adopt rules under IC 4-22-2 necessary to implement this SECTION.

(n) This SECTION expires July 1, 2021.

#### SECTION 2. [EFFECTIVE JUNE 1, 2020]

(a) 872 IAC 1-1-9.5, 872 IAC 1-1-14, and 872 IAC 1-1-19 are void. The publisher of the Indiana Administrative Code and Indiana Register shall remove these sections from the Indiana Administrative Code.

(b) This SECTION expires July 1, 2021.

#### SECTION 3.

An emergency is declared for this act.



THE MORE OF US THERE ARE,  
THE MORE EFFECTIVE WE ARE



## ▶ MOVE YOUR PROFESSION FORWARD

Make a PAC contribution and be part of our collective voice: [incpas.org/PAC](https://incpas.org/PAC)

The number of contributors is as important to the power of your Indiana CPA Political Action Committee as the quantity given—a contribution in any amount matters.



# Membership Application 2020-21

First		MI	Last	
Name to greet by			Degrees and Professional Credentials	
Gender*	<input type="radio"/> Male <input type="radio"/> Female		AICPA Member No.	
Ethnic Background*		Month/Year of Birth*	Phone (Home)	
Home Address			Phone (Cell)	
City	County	State	Zip Code	
Business Name			Title	
Address 1				
Address 2			Phone (Direct Line)	
City	County	State	Zip Code	
Preferred Email Address			Preferred Phone: <input type="radio"/> Home <input type="radio"/> Cell <input type="radio"/> Office	
CPA License No./State/Date Issued			Send all INCPAS mail to <input type="radio"/> Home <input type="radio"/> Business	
Is the firm/company/organization you are employed by: <input type="radio"/> Government <input type="radio"/> Education <input type="radio"/> Public Accounting <input type="radio"/> Industry				
If public accounting, please select: <input type="radio"/> Sole Practitioner <input type="radio"/> 1-3 Partners <input type="radio"/> 4-12 Partners <input type="radio"/> 13 or more Partners				
<b>In case of an emergency, whom should we contact on your behalf?</b> Name _____ Phone _____				

## Membership Classifications

### **First-Time Applicants—PAY ONLY \$150**

Check here and choose a member type below:

- |   |  |
|---|--|
| <input type="radio"/> Resident                | <input type="radio"/> Affiliate ( <i>specialty below</i> ) |
| <input type="radio"/> Non-Resident            | <input type="checkbox"/> Business Partner                  |
| <input type="radio"/> Government or Education | <input type="checkbox"/> Firm Administrator                |
| <input type="radio"/> Associate               | <input type="checkbox"/> Non-CPA Accounting Professional   |
| <input type="radio"/> CPA Candidate           | <input type="checkbox"/> Paraprofessional                  |
|   | <input type="radio"/> Senior                               |

#### **Resident — \$435**

Holder of CPA license, lives or works in Indiana

#### **Non-Resident — \$295**

Holder of CPA license, does not live or work in Indiana

#### **Government — \$335**

Holder of CPA license, works in a government position

#### **Education — \$335**

Holder of CPA license, works in a education position

#### **Associate — \$340**

Does not hold an active CPA license, but successfully completed CPA Exam

### **CPA Candidate — \$190**

Pursuing successful completion of the CPA Exam

### **Affiliate — \$340**

Working with the CPA profession and not eligible for other categories of membership

☐ Business Professional

☐ Firm Administrator

☐ Non-CPA Accounting Professional

☐ Paraprofessional

### **Senior — \$190**

Must be retired

**Students** — Call the Indiana CPA Society for a free student membership application or visit [incpas.org](http://incpas.org)

### **Reinstatement Fee — \$25**

A \$25 reinstatement fee applies to applicants who previously dropped or resigned membership or affiliation. Fee is in addition to full membership dues.

**Join Online: [incpas.org/Join](http://incpas.org/Join)**

*\*optional*

## I am joining the Society

(primary reason)

- ☐ To take advantage of member discounts.
- ☐ To network with colleagues.
- ☐ To gain access to discounted continuing education opportunities.
- ☐ To support the profession and help uphold the integrity of my credential.
- ☐ To stay current on new developments affecting my profession.

## Payment Information

**NOTICE: If this is the first time you are applying for membership in the Indiana CPA Society, pay only the \$150 fee for the first year.**

Method of Payment:

- ☐ Check   ☐ American Express   ☐ Discover  
☐ MasterCard   ☐ VISA   ☐ Please send me an invoice

Card No. \_\_\_\_\_

Cardholder's Name \_\_\_\_\_

Cardholder's Signature \_\_\_\_\_

Expiration Date \_\_\_\_\_

CVV# \_\_\_\_\_

(last 3 digits on back of card)

*To the best of my knowledge the information contained herein is accurate. I agree to be governed by the bylaws of the Indiana CPA Society and the Code of Professional Conduct.*

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

**Note:** INCPAS dues are not deductible as charitable contributions, but may be deductible as ordinary and necessary business expenses. A portion of the dues, however, is not deductible as an ordinary and necessary business expense to the extent that the Indiana CPA Society engages in state and federal lobbying as defined by IRS regulations. Please contact the Society office to obtain the nondeductible portion of the dues.

## Professional Interests

This category will be used to help identify your areas of interest so we may provide you with appropriate information related to these areas. Check as many as six areas of interest. These codes are used to determine targeted mailing lists for notices on issue specific information and events. Keep your codes updated to ensure that you receive appropriate mailings.

- |   |  |
|---|--|
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(effective July 1, 2020)

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(effective July 1, 2019–June 30, 2020)

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Assesses the political, legislative and regulatory environment affecting INCPAS and its members, identify advocacy issues and propose relevant policy and position statements.

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Serves as the guiding coalition of Society and public members to increasing ethnic diversity within the Society and the CPA profession in Indiana.

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Promotes the ethical practice of the CPA profession through education and enforcement activities.

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Monitors issues and trends in the profession that could create opportunity for innovation for members or INCPAS.

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(effective July 1, 2019–June 30, 2020)

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### Internal Revenue Service

#### District Office:

Minton Building  
575 N. Pennsylvania  
Indianapolis, IN 46204  
(317) 685-7500

#### Mailing Address:

P.O. Box 44687  
Indianapolis, IN 46244

**IRS Tax Practitioner Priority Service Hotline** .....1-866-860-4259

*Hours of Operation: 7 a.m.–7 p.m. local time*

### IRS Phone Numbers

Appeals.....(317) 613-1840

Counsel .....(317) 613-1867

Criminal Investigation Division..... (317) 226-7757

Small Business/Self Employed Operating Division

Collections Division.....(317) 613-1654

Liaison and Disclosure, Governmental Liaison .....(317) 613-1764

Stakeholder Liaison Field – Stakeholder Liaison..... (513) 975-6429

Examination Division.....(317) 613-1777

Specialty Programs Employment .....(616) 235-1555

Tax Exempt/Government Entities Organization .....(317) 613-1698

Local Taxpayer Advocate .....(877) 777-4778

Tax Payer Advocate Office .....(317) 613-1792

Treasury Inspector General for Tax Administration.....(317) 226-0479

### IRS Phone Numbers Outside of Indianapolis

Bloomington.....(812) 337-7600

Columbus.....(812) 379-7400

Evansville.....(812) 474-4800

Fort Wayne.....(260) 458-5000

Lafayette .....(765) 449-3880

Merrillville .....(219) 736-4378

Muncie.....(765) 216-0570

South Bend .....(574) 401-6656

Terre Haute.....(812) 233-6060

### Indiana Department of Revenue

Indiana Government Center North  
100 N. Senate Ave., Room N105  
Indianapolis, IN 46204-2281  
[in.gov/dor](http://in.gov/dor)

### IN DOR Corporate Line

(317) 232-0129

### IN DOR Tax Practitioners Hotline

(317) 233-4017 or 1-800-462-6320 (enter 4367 when prompted)

### Tax Practitioners Dedicated Fax

(317) 972-3241

### IN DOR Collections Hotline/Stop Warrants

(317) 233-4017 or 1-800-462-6320 (enter 4367 when prompted, then select Option 3 for collections when prompted)

### Indiana Board of Accountancy

Handles inquiries regarding regulation, licensing, renewals, CPE credit, examinations and certificates for CPAs, CPA corporations, CPA partnerships and professional corporations.  
[in.gov/pla/accountancy.htm](http://in.gov/pla/accountancy.htm)

### Indiana Professional Licensing Agency (IPLA)

Attn: Board of Accountancy  
402 W. Washington St., Room W072  
Indianapolis, IN 46204  
(317) 234-8800  
[in.gov/pla/accountancy.htm](http://in.gov/pla/accountancy.htm)  
[pla14@pla.in.gov](mailto:pla14@pla.in.gov)

### IPLA Director

Rae Harmon  
(317) 234-8800

### IPLA Compliance Officer

Rachelle Canon-Mason  
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[rcannonmason@pla.in.gov](mailto:rcannonmason@pla.in.gov)  
*You may contact her anonymously.*

### IN Department of Workforce Development Tax Line

1-800-437-9136 (Not benefits line)

### AICPA Member Service Center

1-888-777-7077  
[service@aicpa.org](mailto:service@aicpa.org)



## CAMICO – Sponsored Provider of INCPAS since 2003

CAMICO delivers valuable expertise and services to INCPAS members on a wide range of practice and risk management issues. Our partnership with CAMICO over the past 17 years continues to provide strong benefits to Indiana CPAs.

Jennifer Briggs, CAE  
INCPAS President and CEO

## Why CAMICO?

- For more than 33 years, CAMICO has been protecting CPAs with insurance solutions tailored to the professional services and concerns faced by CPA firms every day.
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